

5.9.16

City Council Meeting

Item 12:

**Presentation of the City's proposed
Fiscal Year 2016-17 operating budget
and Fiscal Year 2017-18 financial plan**



Find yourself in good company

**PROPOSED 2016-17 BUDGET &
2017-18 FINANCIAL PLAN**

City of Greenville's Mission Statement:

To Provide All Citizens With High-Quality Services in an Open, Inclusive, Professional Manner, Ensuring a Community of Excellence Now and in the Future.

City Council's Top 10 Strategic Priorities

The Proposed Budget Includes Funding For:

1. Town Common- Whole Thing (Under Design; \$1.5 Million Over FY17 & FY18)
 2. Farmer's / Organic Market (Discussions Underway)
 3. Long Term Debt Strategy ✓
 4. River Access / Tar River Vantage Points ✓
 5. Tar River Legacy Plan Additions ✓
 6. Economic Development- Virtual Buildings ✓
 7. Red Light Cameras (Pending Legislative Approval)
 8. Lighting- LED ✓
 9. Arts Coalition (Discussion Underway)
 10. Southside Police Precinct (Approved and Budgeted)
-

BUDGET GOALS

- Support Council's Identified Strategic Goals and Objectives
 - Position City for Future Economic Development Opportunities
 - Provide for a Continued Emphasis on Public Safety Within Our Growing Community
 - Maintain Stable Financial Position
 - Promote Employee Excellence Through Reimplementation of a Merit Pay Program
-

BUDGET GOALS

- Maintain Core Services
 - Support Projects Included in Voter Approved 2015 General Obligation Bond
 - Support Deferred Maintenance / Infrastructure Needs
-

BUDGET OVERVIEW

| Fund | 2016 Original Budget | 2017 Proposed Budget | % Chg | 2018 Financial Plan | % Chg |
|------------------------|----------------------------|----------------------------|-------------|---------------------------|--------------|
| General Fund | \$ 78,105,680 | \$ 81,840,606 | 4.8% | \$ 81,835,091 | 0.0% |
| Debt Service | 4,882,683 | 5,433,438 | 11.3% | 5,448,934 | 0.3% |
| Public Transportation | 3,499,635 | 2,530,012 | -27.7% | 2,773,992 | 9.6% |
| Fleet Maintenance | 4,457,387 | 4,240,378 | -4.9% | 4,337,071 | 2.3% |
| Sanitation | 7,801,578 | 7,647,951 | -2.0% | 7,619,286 | -0.4% |
| Stormwater | 4,905,758 | 5,850,219 | 19.3% | 5,928,998 | 1.3% |
| Housing | 1,443,370 | 1,416,027 | -1.9% | 1,431,149 | 1.1% |
| Health Insurance | 14,037,440 | 12,785,572 | -8.9% | 13,135,690 | 2.7% |
| Vehicle Replacement | 3,839,362 | 5,066,743 | 32.0% | 4,934,770 | -2.6% |
| Facilities Improvement | 2,317,630 | 1,590,000 | -31.4% | 1,642,000 | 3.3% |
| Capital Reserve | 50,000 | 2,083,419 | >100% | - | <100% |
| Total | \$ 125,340,523 | \$ 130,484,365 | 4.1% | \$ 129,086,981 | -1.1% |

1. Property Taxes:

- Proposed Budget Recommended Tax Rate = 53¢
(Same as Current Rate).
- Estimated 3.25% Overall Increase in City of Greenville Property Values per Revaluation (\$1,059,771).
- The Increase from Revaluation is in Addition to Normal Growth.

2. Debt Service:

- \$539,500 Increase in Debt Service to Finance Approximately \$8 Million in Projects Included in 2015 G.O. Bond.
 - Equals 84% of 1¢ on Property Tax Rate.
-

3. Public Safety Positions:

- Budget Includes Additional Funding for Public Safety Positions in the Following Areas (\$319,324):

| | |
|-------------------|-----------|
| Police Grant Pool | 2.0 – 4.0 |
| Fire / Rescue | 3.0 |

- The Above Personnel Expenses are Being Funded From Additional Revenue Derived From Revaluation
- The Police Grant Pool Will Serve as Match for Additional Police Positions Through Grants

4. New Program:

- Budget Includes \$35,000 to Fund the Summer Youth @ Work Program.
-

5. Town Common Project:

- Identified as Council’s #1 Priority at January Planning Session.
- The Proposed Budget Includes Approximately \$1.5 Million in Funding for Town Common as Follows:

| | FY2016-17 | FY2017-18 | Total |
|-------------------------------------|------------|------------|--------------|
| Funding As Included in Budget Draft | \$ 159,183 | \$ 461,033 | \$ 620,216 |
| Increase After Property Reval | 324,201 | 521,957 | 846,158 |
| Proposed Two Year Funding | \$ 483,384 | \$ 982,990 | \$ 1,466,374 |

- The Increase of \$846 Thousand is Being Funded From Additional Revenue Derived From Revaluation.

6. 3% Merit Program:

- The Budget Includes a 3.0% Pay for Performance Increase as Recommended by Segal Waters: \$1,205,750 (\$400,000 per %)
- Council Consensus at Planning Retreat to Include in Proposed Budget
- Allows for the Reinstatement of a Merit Program to Stay Competitive with External Market Place
- Budget Also Includes a 3.0% Vacancy Allowance Based on Historical Experience: \$1,000,963

7. OPEB Contribution:

- The Budget Includes a \$50,000 Increase in the City's OPEB Contribution (\$500,000 Total Budget)
 - An Actuarial Study Will be Performed in FY2017 to Determine Program Status.
-

8. Facility Improvements:

- The Budget Provides Appropriations to Support the City's Deferred Maintenance and Infrastructure Needs as Follows:

FY2016-17 Proposed Budget \$ 1,590,000

FY2017-18 Financial Plan \$ 1,642,000

- The Council Created the Program in FY2015 Through:
 - 1¢ Increase in Property Tax Rate in 2015
 - Department Expense Redirections.
-

9. Capital Projects:

- The **GENERAL FUND** Budget Includes Appropriations of Approximately \$7.3 Million Over the Next Two Years to Fund Various Capital Projects as Follows:

| | | |
|---------------------------|----|-----------|
| FY2016-17 Proposed Budget | \$ | 4,295,332 |
| FY2017-18 Financial Plan | \$ | 3,018,403 |

10. Priority Projects:

- For FY2017 and FY2018, the City will Move Forward With Approximately \$30M in Priority Capital Projects Outlined as Follows:

| | FY2016-17 | FY2017-18 | Total |
|---------------------------------------|----------------------|----------------------|----------------------|
| Town Creek Culvert | \$ 7,332,995 | \$ 7,332,995 | \$ 14,665,990 |
| Street Resurfacing (Incl Bond Money) | 3,500,000 | 3,500,000 | 7,000,000 |
| Dickinson Parking Project | 1,961,266 | - | 1,961,266 |
| West Fifth Streetscape (Bond Project) | 1,950,000 | - | 1,950,000 |
| Town Common Renovation | 483,384 | 982,990 | 1,466,374 |
| Purchase of Imperial Site | 1,040,000 | - | 1,040,000 |
| Sidewalk Construction (Bond Project) | 503,000 | 500,000 | 1,003,000 |
| South Greenville Athletic Fields | 365,000 | - | 365,000 |
| Tar River Legacy Plan | 100,000 | 219,000 | 319,000 |
| Street Light Improvements | 100,000 | 100,000 | 200,000 |
| Westside Park | 300,000 | 200,000 | 500,000 |
| University Neighborhood Cameras | 21,970 | 21,967 | 43,937 |
| Total | \$ 17,657,615 | \$ 12,856,952 | \$ 30,514,567 |

11. Sale of Police / Fire Parking Lot:

- The Sale of the Property for \$1.5 Million is Included in the 2016-17 Budget
- The Proceeds From the Sale Have Been Budgeted to Fund the Following Projects:

| | |
|--------------------------------|-------------------|
| Purchase of Imperial Site | \$1,040,000 |
| Fund Dickinson Parking Project | <u>\$ 460,000</u> |
| Total | \$1,500,000 |

- The Dickinson Project Will Add Approximately 300 Parking Spaces of Which Approximately 100 Will be City Staff Spaces and the Remainder Leased to Sidewalk Development Co.
-

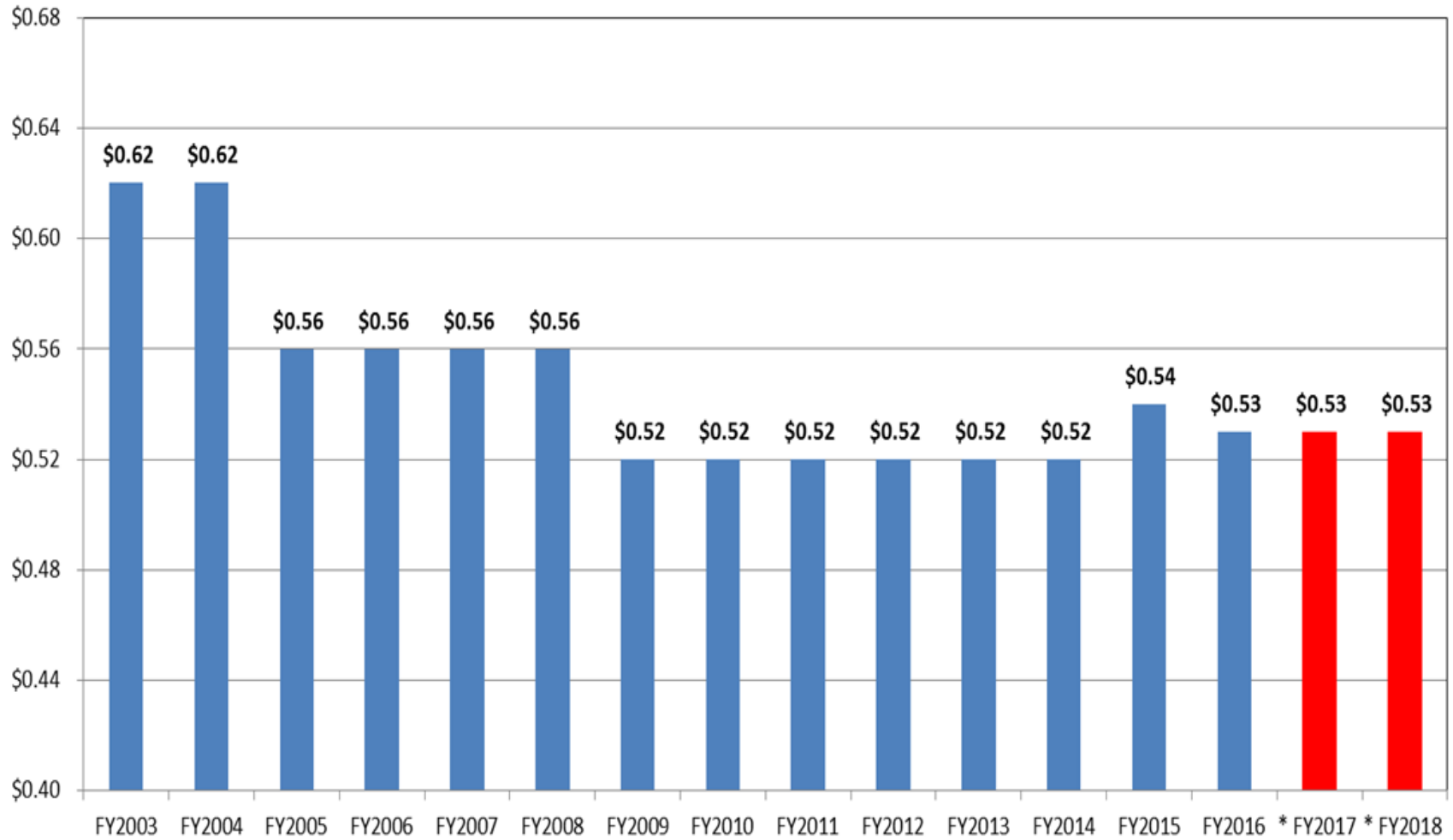


Find yourself in good company

PROPOSED 2016-17 BUDGET & 2017-18 FINANCIAL PLAN

GENERAL FUND

The Proposed 2016-17 Budget and 2017-18 Financial Plan Maintains the Current Property Tax Rate of 53¢ per \$100 in Valuation:



The Following is the Proposed Budget for FY2016-17 and Financial Plan for FY2017-18:

| | FY2016-17 | FY2017-18 |
|----------------|----------------------|-----------------------|
| | Budget | Financial Plan |
| | <hr/> | <hr/> |
| Revenue | \$ 81,840,606 | \$ 81,835,091 |
| Expense | 81,840,606 | 81,835,091 |
| | <hr/> | <hr/> |
| Net | \$ - | \$ - |
| | <hr/> <hr/> | <hr/> <hr/> |

The Following is the Proposed Budget Compared to Budget Draft:

| | Budget Draft | Adjustments | Proposed Budget |
|----------------------------|---------------------|--------------------|------------------------|
| Fiscal Year 2016-17 | | | |
| Revenue | \$ 79,307,081 | \$ 2,533,525 | \$ 81,840,606 |
| Expense | 79,662,081 | 2,178,525 | 81,840,606 |
| Net | \$ (355,000) | \$ 355,000 | \$ - |
| Fiscal Year 2017-18 | | | |
| Revenue | \$ 80,780,636 | \$ 1,054,455 | \$ 81,835,091 |
| Expense | 80,949,230 | 885,861 | 81,835,091 |
| Net | \$ (168,594) | \$ 168,594 | \$ - |

The Following are the Adjustments Between the Budget Draft and the Proposed Budget:

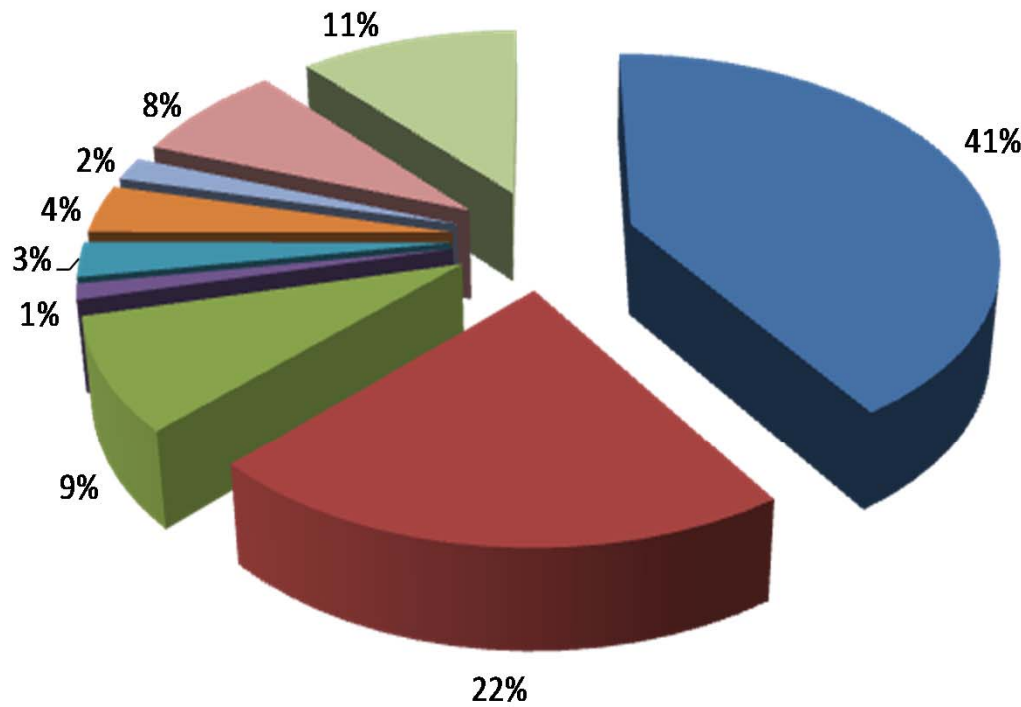
| | FY2016-17 Budget | FY2017-18 Financial Plan |
|---|-----------------------------|-------------------------------------|
| Revenue Adjustments | | |
| + Net Increase in Property Tax Revenue per Reval | 999,287 | 1,019,273 |
| + Increase in Other Revenues Based on YTD March | 34,238 | 35,182 |
| + Sale of Police / Fire Parking Lot | 1,500,000 | - |
| | <u>2,533,525</u> | <u>1,054,455</u> |
| Expense Adjustments | | |
| - Purchase of Imperial Site | (1,040,000) | - |
| - Additional Funding of Dickinson Parking Project | (460,000) | - |
| - Funding of Youth Summer @ Work Program | (35,000) | (35,000) |
| - Additional Public Safety Positions | (319,324) | (328,904) |
| - Additional Funding of Town Common Project | (324,201) | (521,957) |
| | <u>(2,178,525)</u> | <u>(885,861)</u> |
| Net Adjustments | <u><u>\$ 355,000</u></u> | <u><u>\$ 168,594</u></u> |



Find yourself in good company

GENERAL FUND REVENUES

General Fund Revenue



| Proposed FY2016-17 Revenue | |
|-----------------------------------|---------------------|
| Ad Valorem Taxes | \$33,368,299 |
| Sales Tax | 17,681,023 |
| Utility Franchise Tax | 7,158,899 |
| Motor Vehicle Taxes | 989,174 |
| Powell Bill | 2,220,065 |
| Rescue Service Transports | 3,096,519 |
| Sale of Police / Fire Parking Lot | 1,500,000 |
| GUC Transfers In | 6,498,420 |
| Other Revenues | 9,328,207 |
| Total | \$81,840,606 |

- Ad Valorem Taxes
- Sales Tax
- Utility Franchise Tax
- Motor Vehicle Taxes
- Powell Bill
- Rescue Service Transports
- Sale of Police / Fire Parking Lot
- GUC Transfers In
- Other Revenue

General Fund Revenue

| Description | Original | Proposed | Financial |
|-----------------------------------|----------------------|----------------------|----------------------|
| | Budget | Budget | Plan |
| | FY 2015-16 | FY 2016-17 | FY 2017-18 |
| Ad Valorem Taxes | \$ 32,020,369 | \$ 33,368,299 | \$ 34,035,665 |
| Sales Tax | 16,627,515 | 17,681,023 | 18,034,643 |
| Utility Franchise Tax | 6,052,187 | 7,158,899 | 7,302,077 |
| Motor Vehicle Taxes | 1,018,705 | 989,174 | 1,008,957 |
| Powell Bill | 2,235,741 | 2,220,065 | 2,220,065 |
| Rescue Service Transports | 3,085,803 | 3,096,519 | 3,127,484 |
| Sale of Police / Fire Parking Lot | - | 1,500,000 | - |
| GUC Transfers In | 6,500,000 | 6,498,420 | 7,135,013 |
| Other Revenues | 10,565,360 | 9,328,207 | 8,971,187 |
| Total | \$ 78,105,680 | \$ 81,840,606 | \$ 81,835,091 |

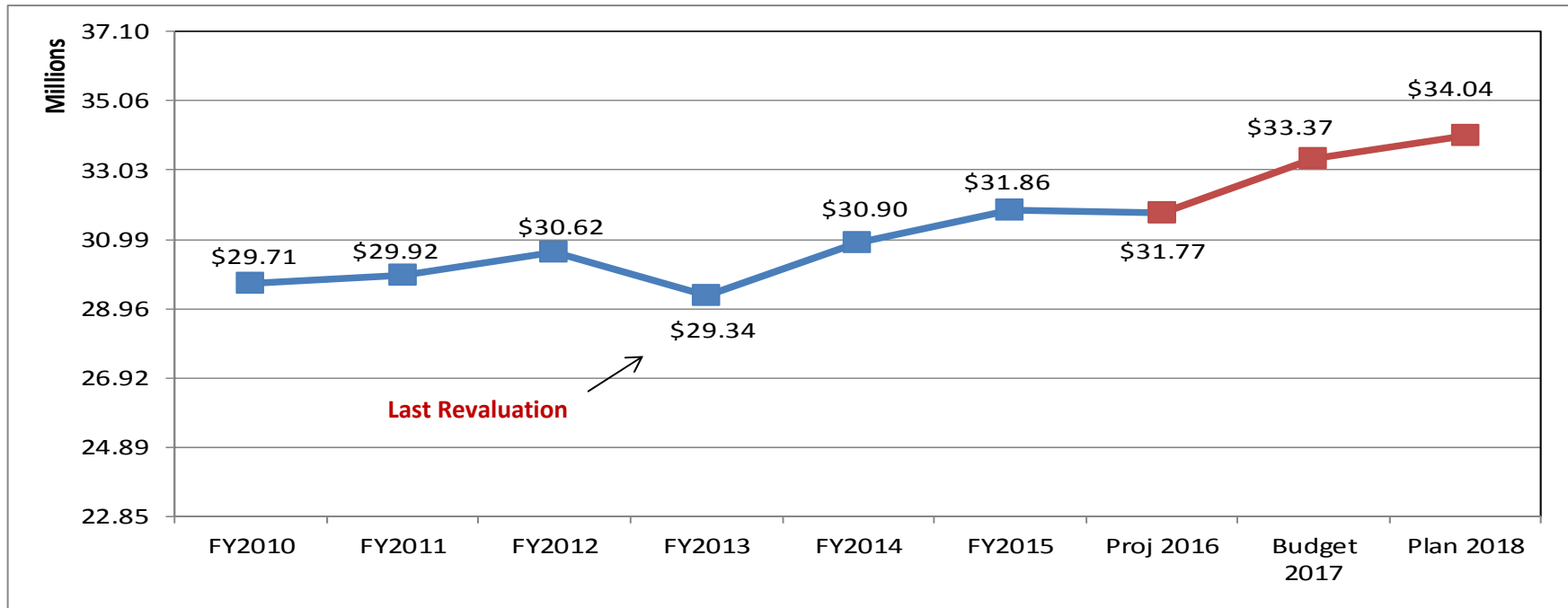


Find yourself in good company

GENERAL FUND REVENUES
PROPERTY TAX REVENUE

Ad Valorem Property Tax Revenue

| | |
|-------------------------|----------------------|
| FY2010 | \$ 29,709,032 |
| FY2011 | 29,920,117 |
| FY2012 | 30,624,236 |
| FY2013 | 29,342,419 |
| FY2014 | 30,898,892 |
| FY2015 | 31,860,174 |
| Projected FY2016 | 31,771,858 |
| Budget FY2017 | 33,368,299 |
| Plan FY2018 | 34,035,666 |

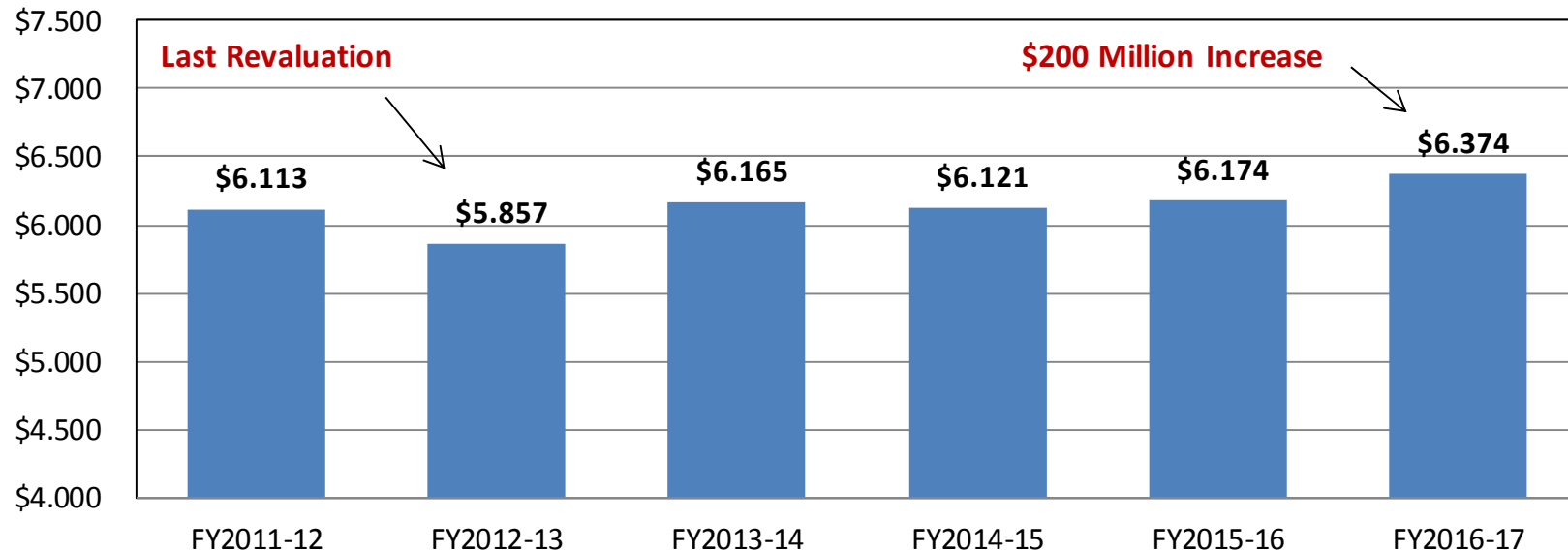


Ad Valorem Property Tax Revenue

Property Values Are Estimated to Increase Approximately 3.25% for City of Greenville per Revaluation:

| | | | | |
|---|-------------------------|-----------|-------------------------|----------------|
| FY2015-16 Taxable Value: | | \$ | 6.1746 | Billion |
| FY2016-17 Estimated Taxable Value: | | | 6.3744 | Billion |
| Projected Increase | (3.25% Increase) | \$ | 0.1998 | Million |
| Current Tax Rate | | | 53 ¢ | |
| Increase in Property Tax Revenue | | \$ | <u>1,059,721</u> | |

Taxable Property Value (Billions)



Note: Projected Taxable Assessed Value for 2016-17 Equal to County ESTIMATE with an Allowance of .25% for Appeals, Releases, and Other Adjustments

Ad Valorem Property Tax Revenue

| | | |
|------------------------------------|---------------------|--------------|
| FY2015-16 Projected Revenue | \$31,771,858 | |
| Normal Growth | 536,720 | 1.69% |
| FY2016-17 Revenue Neutral | 32,308,578 | |
| Property Revaluation | 1,059,721 | 3.28% |
| FY2016-17 Proposed Budget | \$33,368,299 | |

1. Revenue neutral represents the revenue that would have been produced, inclusive of normal growth, absent property revaluation.
2. Revaluation will not occur again for another 4 years
3. Growth over the next 4 years will be based on normal growth of approx. 2%

Revenue Generated by \$.01 on the Tax Rate

Revenue per 1¢ on Tax Rate:

| | |
|-----------------------------|---------------------|
| Fayetteville | \$ 1,413,971 |
| Wilmington | 1,318,789 |
| Asheville | 1,084,056 |
| Concord | 969,754 |
| High Point | 911,127 |
| Gastonia | 513,962 |
| Jacksonville | 382,917 |
| Greenville Proposed: | \$ 629,591 |

Note: Benchmarks Based on FY2014 CAFR

Ad Valorem Property Tax Revenue

| | <u>Revenue</u> | <u>Rate</u> |
|----------------------|------------------------------|----------------------|
| Current Rate | \$33,368,299 | 53.0¢ |
| Revenue Neutral Rate | 32,308,578 | 51.3¢ |
| Difference | <u><u>\$ (1,059,721)</u></u> | <u><u>(1.7)¢</u></u> |



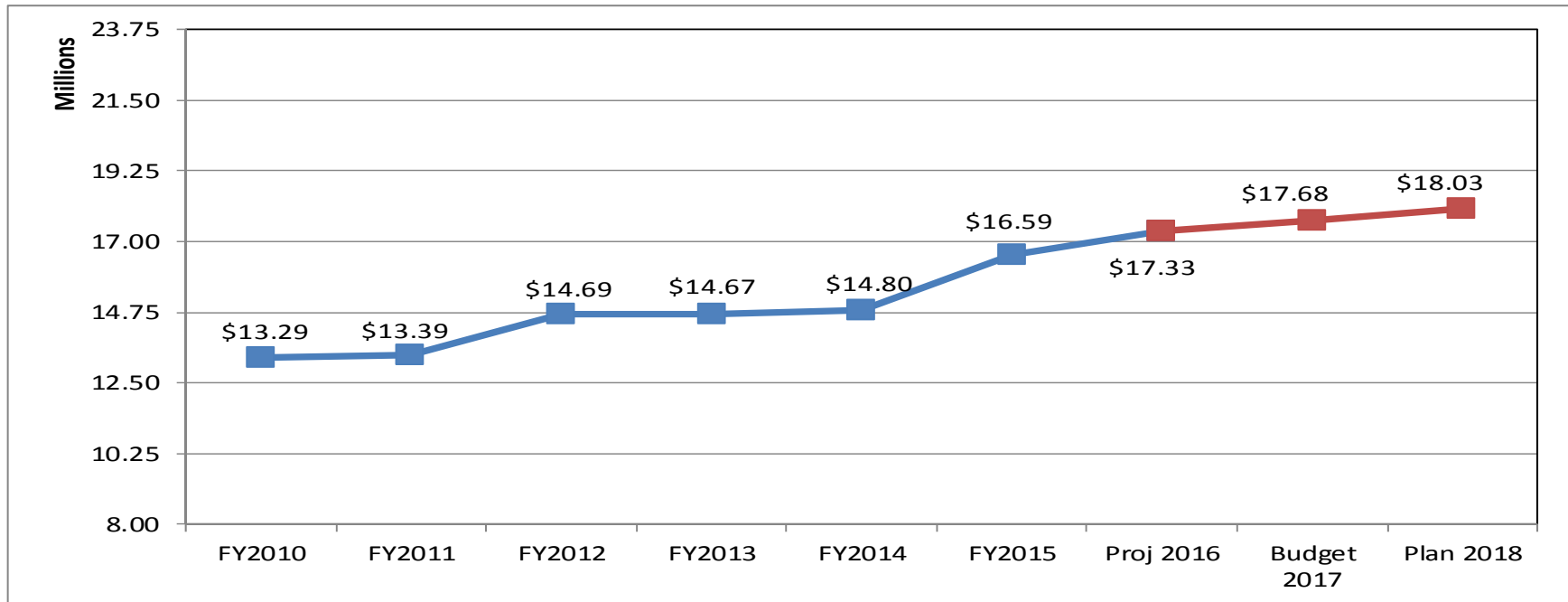
Find yourself in good company

GENERAL FUND REVENUES
OTHER REVENUES

Sales Tax Revenue

| | |
|-------------------------|----------------------|
| FY2010 | \$ 13,286,857 |
| FY2011 | 13,393,038 |
| FY2012 | 14,694,475 |
| FY2013 | 14,672,441 |
| FY2014 | 14,804,914 |
| FY2015 | 16,588,706 |
| Projected FY2016 | 17,334,336 |
| Budget FY2017 | 17,681,023 |
| Plan FY2018 | 18,034,643 |

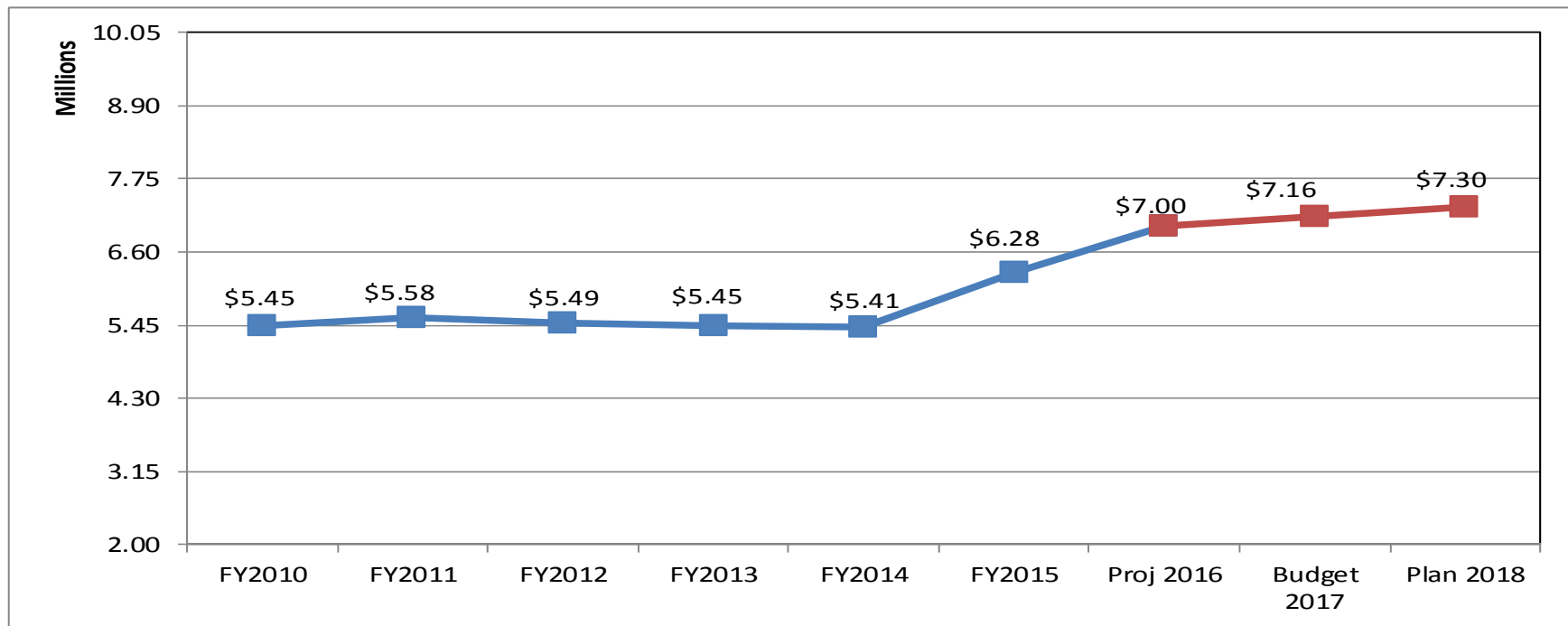
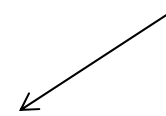
Projected 2.0%
Growth Rate



Utility Franchise Taxes

| | |
|-------------------------|------------------|
| FY2011 | 5,575,851 |
| FY2012 | 5,488,817 |
| FY2013 | 5,449,384 |
| FY2014 | 5,413,757 |
| FY2015 | 6,282,750 |
| Projected FY2016 | 7,004,794 |
| Budget FY2017 | 7,158,899 |
| Plan FY2018 | 7,302,077 |

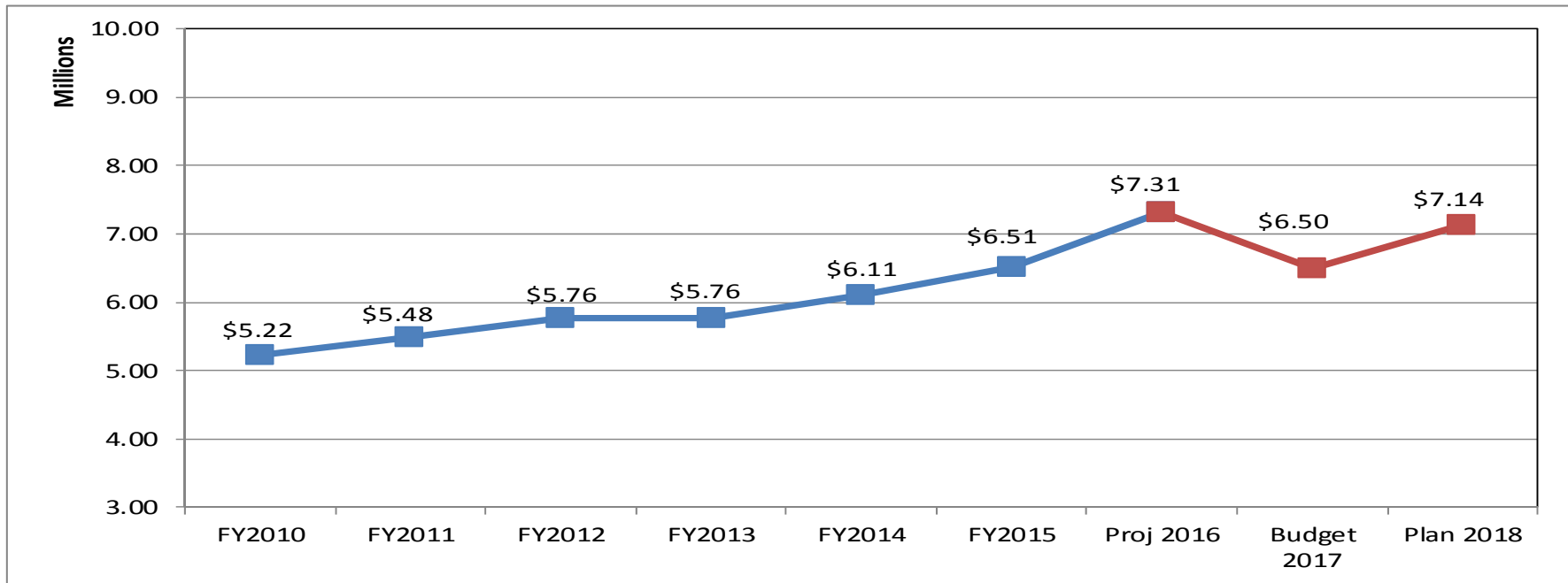
Projected 2.0%
Growth Rate



GUC Transfer In

| | | |
|-------------------------|----|------------------|
| FY2010 | \$ | 5,224,846 |
| FY2011 | | 5,481,707 |
| FY2012 | | 5,763,630 |
| FY2013 | | 5,761,460 |
| FY2014 | | 6,107,729 |
| FY2015 | | 6,505,044 |
| Projected FY2016 | | 7,311,645 |
| Budget FY2017 | | 6,498,420 |
| Plan FY2018 | | 7,135,013 |

Based on GUC Projected Issuance of Debt and Completion of Capital Projects

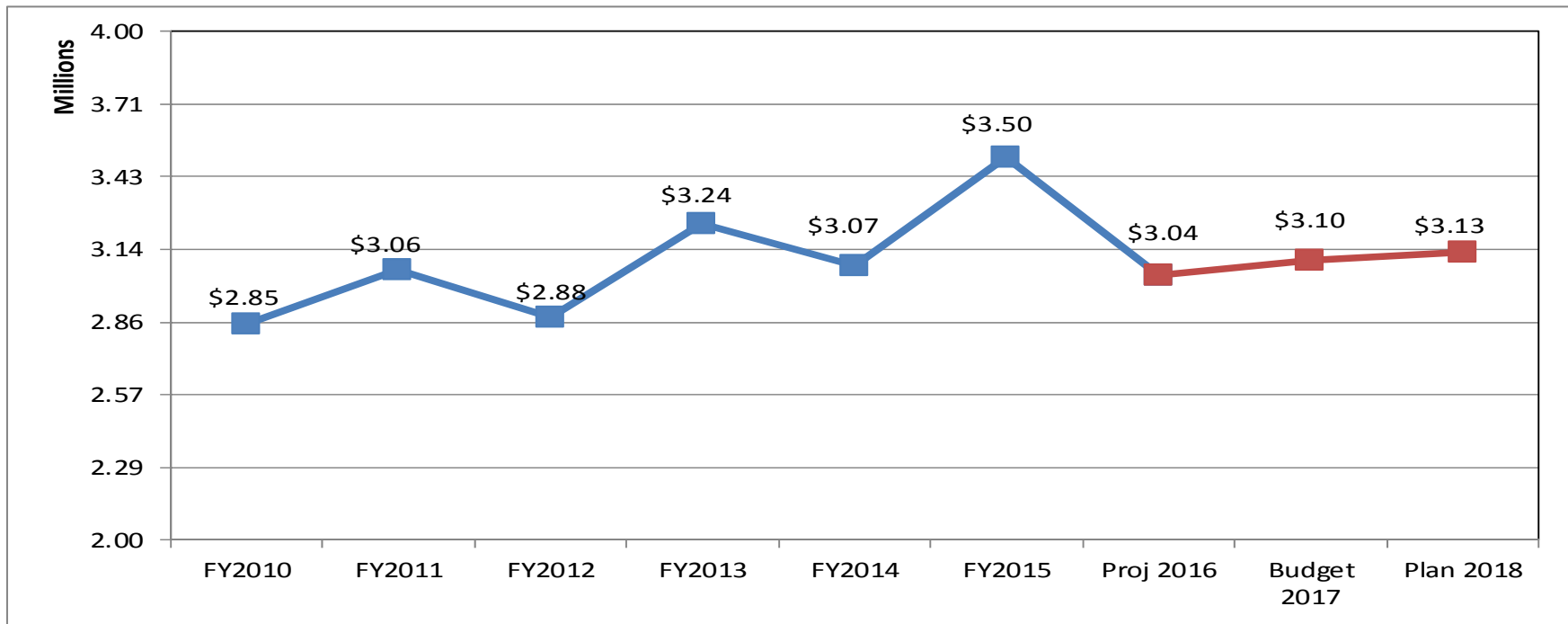


Note: Budget for FY2016 = \$650,000

Rescue Service Transports

| | |
|-------------------------|---------------------|
| FY2010 | \$ 2,845,735 |
| FY2011 | 3,061,073 |
| FY2012 | 2,875,125 |
| FY2013 | 3,237,867 |
| FY2014 | 3,074,923 |
| FY2015 | 3,499,651 |
| Projected FY2016 | 3,035,803 |
| Budget FY2017 | 3,096,519 |
| Plan FY2018 | 3,127,484 |

Basically Flat





Find yourself in good company

GENERAL FUND REVENUES
INSPECTION FEE INCREASES

Permit Fee Comparison for neighboring Jurisdictions (as of 1-20-16)

Comparing the permit fees relative to a 2500 Sq. Ft. House

| Jurisdiction | Building Permit | Electrical Permit | Mechanical Permit | Plubming Permit | Total Permit Fees | Initial Site Plan Review Time | Single Family Building Permit Time |
|--------------|-----------------|-------------------|-------------------|-------------------|-------------------|-------------------------------|------------------------------------|
| Greenville | \$275 | \$150 | \$50 | \$110 | \$585 | 14 days | 3-7 days |
| Pitt Co | \$600 | incl. in Building | incl. in Building | incl. in Building | \$600 | 14 days | 3-7 days |
| Winterville | \$375 | \$125 | \$60 | \$65 | \$625 | 14-21 days | 5-8 days |
| Washington | \$375 | \$200 | \$200 | \$200 | \$975 | 45-60 days | 3 days |
| Wilson | \$600 | \$125 | \$75 | \$80 | \$880 | 28 days | 3 days |

Inspection Fee Increases

CITY OF GREENVILLE

COMMUNITY DEVELOPMENT DEPARTMENT INSPECTION DIVISION PERMIT FEES

Total Construction Cost:

** Total Construction Cost is; (1) the construction cost as determined by the owner or the owner's agent; or (2) the construction cost calculation made using the computed construction cost formula calculations being used by the Inspections Division at the time the application is submitted, whichever is greater. Construction cost is defined as the combined cost of materials and labor.

Square Footage Cost

| Type of Construction | Rate, \$/sq. ft. |
|---|---------------------------------|
| Commercial: | \$65.00/sq. ft. \$100.00 |
| Multi-Family (Apt's, Townhouses, Condos): | 55.00/sq. ft. \$80.00 |
| Shell (Exterior Walls, Roof, Floor Slab, or Combination thereof): | 30.00/sq. ft. \$50.00 |
| Residential (Single Family and/or Duplex): | 50.00/sq. ft. \$75.00 |
| Additions (Commercial or Residential): | 45.00/sq. ft. \$55.00 |
| Storage Buildings: | 20.00/sq. ft. \$30.00 |

*EXAMPLE: (Actual Square Footage) x (Square Footage Cost) = Computed Construction Cost, 2500 sq. ft. X \$75.00 per sq. ft. = \$187,500.00 construction cost.

BUILDING PERMIT FEES

SINGLE-FAMILY, MULTI-FAMILY, MULTI-FAMILY ADDITIONS, MULTI-FAMILY ALTERATIONS, COMMERCIAL, COMMERCIAL ADDITIONS, COMMERCIAL ALTERATIONS, INDUSTRY, INDUSTRY ADDITIONS, INDUSTRY ALTERATIONS, CHURCH, HOTEL/MOTEL AND ROOFING (CHART 1 AND 3) **Combine both charts to one chart**

| COMPUTED CONSTRUCTION COST | PERMIT FEE |
|--|------------------------|
| FROM \$ 100.00 TO \$ 5,000.00 | \$35.00 \$50.00 |
| FROM 5,001.00 TO 15,000.00 | 50.00 \$75.00 |
| FROM 15,001.00 TO 30,000.00 | 75.00 \$100.00 |
| FROM 30,001.00 TO 50,000.00 | 110.00 \$140.00 |
| FROM 50,001.00 TO 75,000.00 | 150.00 \$180.00 |
| FROM 75,001.00 TO 100,000.00 | 200.00 \$250.00 |
| \$100,001 & over - \$250.00 Plus \$3.00 per \$1,000 for amount over \$100,000 | |

EXAMPLE: Computed Cost = \$120,000.00; Permit Fee = \$250 plus \$3 x 20 = \$310.00

NEW DUPLEX, DUPLEX ADDITIONS, DUPLEX ALTERATIONS, RESIDENTIAL ADDITIONS, RESIDENTIAL ALTERATIONS, NEW STORAGE, STORAGE ADDITIONS, STORAGE ALTERATIONS, NEW GARAGE/CARPORTS, GARAGE/CARPORT ADDITIONS, GARAGE/CARPORT ALTERATIONS, SWIMMING POOLS AND SIGNS (CHART 2 AND 4)

| COMPUTED CONSTRUCTION COST | PERMIT FEE |
|--|-------------------------|
| FROM \$ 100.00 TO \$ 5,000.00 | \$ 35.00 \$50.00 |
| FROM 5,001.00 TO 15,000.00 | 65.00 \$75.00 |
| FROM 15,001.00 TO 30,000.00 | 100.00 \$100.00 |
| FROM 30,001.00 TO 50,000.00 | 135.00 \$140.00 |
| FROM 50,001.00 TO 75,000.00 | 170.00 \$180.00 |
| FROM 75,001.00 TO 100,000.00 | 245.00 \$250.00 |
| \$100,001 & over - \$250.00 Plus \$3.00 per \$1,000 for amount over \$100,000 | |

SERVICE FEES:

Re-inspection Fee: \$50.00 **\$75.00** First Time; and \$100 **\$125.00** thereafter under same inspection.

PENALTY FEE for starting work without proper permits:

Twice the cost of permit or minimum \$100.00

TECHNOLOGY FEE: \$10.00 Applied to each permit (To provide the Contractor / Owner/ Public access to manage permit and/or inquire about permitted work through computer software via the Internet and/or phone system.

AFTER HOURS INSPECTION SERVICE: \$100.00 per hour with 2 hour minimum

Inspection Fee Increases

OTHER PERMIT FEES

| TYPE OF SERVICE | PERMIT FEE |
|--|--|
| Off 6 months Minimum Housing Electric | \$ 35.00 |
| Off 6 months Gas | 25.00 \$35.00 |
| Sewer, Septic Tank, Gas & Water | 25.00 \$50.00 |
| Insulation (Insulation Work Only) | 35.00 \$50.00 |
| Demolition | 100.00 |
| Driveway (Single-Family/Duplex) | 30.00 |
| Driveway (Multi-Family/Commercial) | 45.00 for 1st, plus \$20 for each additional |
| Plumbing (per fixture w/minimum of \$50.00) (includes lawn Irrigation for new construction as a fixture) | 6.00 \$7.00 (per fixture) |
| Plumbing Irrigation (Lawn Irrigation existing property) | 25.00 |
| Mechanical (per unit) | 50.00 \$100.00 up to 5 tons \$200.00 over 5 tons |
| Mobile Home | 50.00 |
| House Moving | 125.00 |
| Tent | 35.00 |
| Sprinkler Systems 1&2 Family | 150.00 \$100.00 |
| Refrigeration Installation & Repair | 50.00/unit |
| Day Care Inspection | \$100.00 |
| Group Home Inspection | \$100.00 |
| Change of Occupancy Review | \$50.00 |
| Occupant Load Card | \$50.00 to calculate \$20.00 for card replacement |

ELECTRICAL PERMIT FEES

| TYPE CONSTRUCTION | RATE \$/SQ. FT. |
|--|--|
| Commercial: General: Hospitals, Hotel/Motel, Business Occupancies, Industrial, Manufacturing (Service Equipment Included) | \$.08/sq.ft. for first 6,000 sq. ft. Plus \$.04/sq. ft. over 6,000 sq.ft. ea floor |
| Commercial Storage & Warehouse, Farm Buildings Up to 75 outlets (Service Equipment Included) | Flat fee of \$65.00 |
| Residential: General: Single-Family, Duplex | \$.06/sq. ft. each floor \$.08/sq. ft. |
| Multi-Family (Apts., Townhouses, Condominiums) (Service Equipment Included) | |

*EXAMPLE: (Actual Square Footage) X (Square Footage Cost) = Permit Fee
1970 sq.ft. X \$.08 sq. ft. = \$157.60 Actual Permit Cost

OTHER ELECTRICAL PERMIT FEES

| | |
|---|----------------------|
| Mobile Homes/Office Trailer Services | \$ 50.00 |
| Change of Electrical Service | 50.00 |
| Temporary Construction Service | 50.00 |
| Signs (Electrical) | 50.00 |
| Pole Service | 50.00 |
| Swimming Pool | 50.00 |
| Mobile Home Park Pedestal | 50.00 |
| Temporary Utility Permit | 50.00 \$75.00 |
| Minimum: Up to 20 Outlets (Storage Buildings, Additions, Additional Circuits, Dryers, HVAC, Etc.) | 50.00 |
| NOTE: Over 20 outlets use appropriate sq.ft. rate | |

| | |
|--|-------------------|
| Projected FY2015-16 Revenue | \$ 688,172 |
| Projected Increase From Fee Changes | 78,230 |
| | <hr/> |
| FY2016-17 Proposed Budget | 766,402 |
| | <hr/> <hr/> |

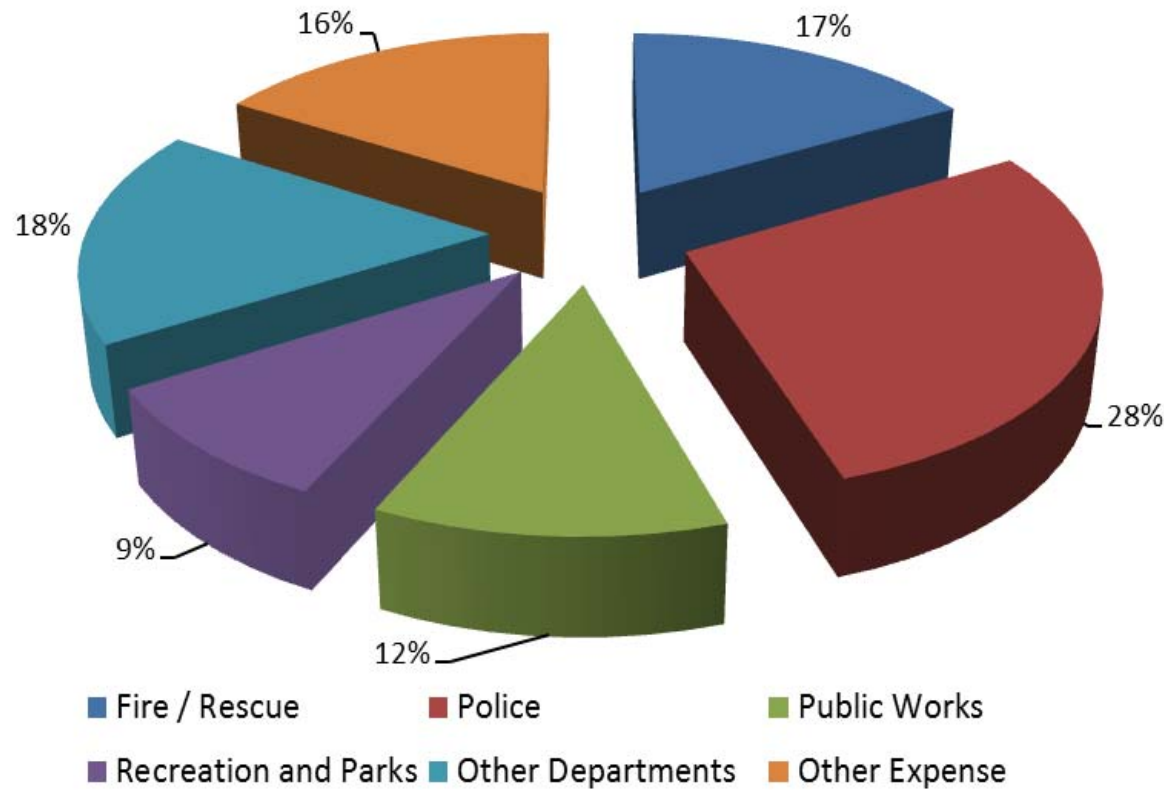


Find yourself in good company

GENERAL FUND EXPENSE

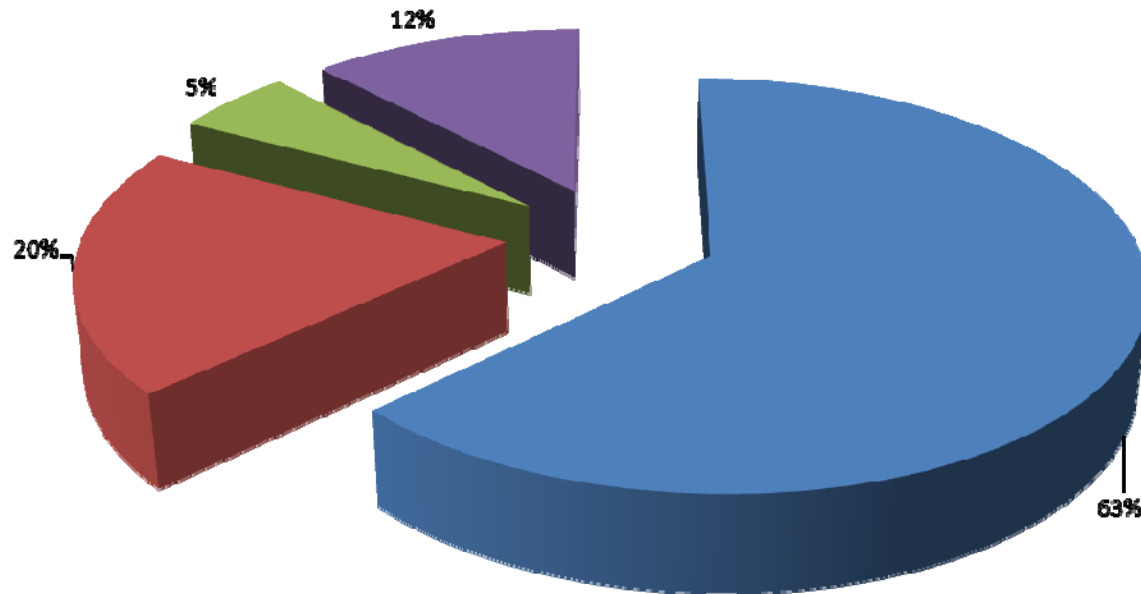
General Fund Expense by Department

Police/Fire/Rescue = 45%



| Expense by Department | |
|-----------------------|----------------------|
| Fire / Rescue | \$ 13,761,418 |
| Police | 23,270,293 |
| Public Works | 9,552,721 |
| Recreation and Parks | 7,645,027 |
| Other Departments | 14,294,679 |
| Other Expense | 13,316,468 |
| Total | \$ 81,840,606 |

General Fund Expense by Category



■ Personnel ■ Operations ■ Capital Outlay ■ Transfers

| Expense by Department | |
|-----------------------|----------------------|
| Personnel | \$ 51,564,916 |
| Operations | 16,138,345 |
| Capital Outlay | 4,295,332 |
| Transfers | 9,842,013 |
| Total | \$ 81,840,606 |

General Fund Expense by Category

| | Original Budget FY 2015-16 | Proposed Budget FY 2016-17 | % Chg | Financial Plan FY 2017-18 | % Chg |
|----------------|----------------------------------|----------------------------------|-------------|---------------------------------|-------------|
| Personnel | \$ 50,281,456 | \$ 51,564,916 | 2.6% | \$ 52,921,765 | 2.6% |
| Operations | 15,852,839 | 16,138,345 | 1.8% | 16,338,365 | 1.2% |
| Capital Outlay | 3,034,892 | 4,295,332 | 41.5% | 3,018,403 | -29.7% |
| Transfers | 8,936,493 | 9,842,013 | 10.1% | 9,556,558 | -2.9% |
| Total | \$ 78,105,680 | \$ 81,840,606 | 4.8% | \$ 81,835,091 | 0.0% |



Find yourself in good company

PROPOSED 2016-17 BUDGET & 2017-18 FINANCIAL PLAN

OTHER FUNDS

Other Funds

Debt Service

Transit

Fleet

Sanitation

Stormwater

Housing

Health

Capital Reserve

Facilities
Improvement

Vehicle
Replacement

| REVENUE | | | | |
|--------------|--------------|-----------------|-----------------|----------------|
| 2014 | 2015 | 2016 | 2017 | 2018 |
| Actual | Actual | Original Budget | Proposed Budget | Financial Plan |
| \$ 3,735,764 | \$ 4,749,894 | \$ 4,882,683 | \$ 5,433,438 | \$ 5,448,934 |

| EXPENSE | | | | |
|--------------|--------------|-----------------|-----------------|----------------|
| 2014 | 2015 | 2016 | 2017 | 2018 |
| Actual | Actual | Original Budget | Proposed Budget | Financial Plan |
| \$ 4,235,786 | \$ 4,799,997 | \$ 4,882,683 | \$ 5,433,438 | \$ 5,448,934 |

1. In Order to Finance Approximately \$8 Million in Projects as Included in the 2015 G.O. Bond, FY2017 Includes an Increase in Debt Service of \$539,500 (89% of 1¢).
2. Debt is 5.8% of the General Fund Budget with Outstanding Long Term Debt Totaling Approximately \$37 Million at the End of Fiscal Year 2016

| REVENUE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 1,970,561 | \$ 4,157,308 | \$ 3,499,635 | \$ 2,530,012 | \$ 2,773,992 |

| EXPENSE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 2,264,530 | \$ 3,984,021 | \$ 3,499,635 | \$ 2,530,012 | \$ 2,773,992 |

1. Program Funded Through Federal Reimbursements and the City's General Fund
2. The Federal Government Pays for 80% of Capital and 50% of Operating Costs
3. Transfer From General Fund Equals \$565 Thousand for FY2016-17

| REVENUE | | | | |
|--------------|--------------|-----------------|-----------------|----------------|
| 2014 | 2015 | 2016 | 2017 | 2018 |
| Actual | Actual | Original Budget | Proposed Budget | Financial Plan |
| \$ 3,935,987 | \$ 3,575,629 | \$ 4,457,387 | \$ 4,240,378 | \$ 4,337,071 |

| EXPENSE | | | | |
|--------------|--------------|-----------------|-----------------|----------------|
| 2014 | 2015 | 2016 | 2017 | 2018 |
| Actual | Actual | Original Budget | Proposed Budget | Financial Plan |
| \$ 4,326,894 | \$ 4,074,492 | \$ 4,457,387 | \$ 4,240,378 | \$ 4,337,071 |

1. **The Fleet Fund Had Over a \$1 Million Deficit at the end of FY2015 that will be Absorbed by the General Fund Over the Next Several Years.**
2. **A New Cost Recovery System Has Also Put Further Pressure on the General Fund.**
3. **An Operational Study Will be Conducted for the Fleet Program in Fiscal Year 2017, Similar to the Study Performed for Sanitation and Stormwater, to Identify if There are Efficiencies That Can be Implemented to Reduce Fleet Rates and Relieve Funding Pressure Off the General Fund**

| REVENUE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 7,573,629 | \$ 7,084,646 | \$ 7,801,578 | \$ 7,647,951 | \$ 7,619,286 |
| EXPENSE | | | | |
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 7,695,631 | \$ 7,084,646 | \$ 7,801,578 | \$ 7,647,951 | \$ 7,619,286 |

The Sanitation Budget Includes Council Approved Increases for Curbside / Multifamily Rates of \$.50 per Month for FY2017 and \$.25 per Month for FY2018.

Multi-Year Fee Schedule

| | Back Yard Rates | | Curbside Rates | |
|----------------|-----------------|---------|----------------|---------|
| | Monthly Rate | Change | Monthly Rate | Change |
| 2015 Actual | \$ 43.55 | \$ 1.25 | \$ 14.50 | \$ 1.25 |
| 2016 Actual | 44.30 | 0.75 | 15.25 | 0.75 |
| 2017 Proposed | 44.30 | - | 15.75 | 0.50 |
| 2018 Plan | TBD | - | 16.00 | 0.25 |
| 2019 Projected | TBD | - | 16.25 | 0.25 |
| 2020 Projected | TBD | - | 16.50 | 0.25 |

The Backyard Program is Being Eliminated at the End of FY2017 Except For Those With Medical Necessity

| REVENUE | | | | |
|--------------|--------------|-----------------|-----------------|----------------|
| 2014 | 2015 | 2016 | 2017 | 2018 |
| Actual | Actual | Original Budget | Proposed Budget | Financial Plan |
| \$ 3,671,256 | \$ 4,522,239 | \$ 4,905,758 | \$ 5,850,219 | \$ 5,928,998 |

| EXPENSE | | | | |
|--------------|--------------|--------------|--------------|--------------|
| 2014 | 2015 | 2016 | 2017 | 2018 |
| | | Original | Proposed | Financial |
| \$ 6,469,851 | \$ 5,964,732 | \$ 4,905,758 | \$ 5,850,219 | \$ 5,928,998 |

1. The Stormwater Budget Includes a Council Approved Increase in Rates of \$.50 per Month for FY2017 and \$.50 per Month for FY2018.
2. The Fund will use Approximately \$475K out of a \$3M Fund Balance in FY2017 to Begin Moving Forward with Projects as Included in the Watershed Master Plan

Multi-Year Fee Schedule

| | Monthly | |
|---------------|---------|---------|
| | Rate | Change |
| 2015 Actual | \$ 3.85 | \$ 0.50 |
| 2016 Actual | 4.35 | 0.50 |
| 2017 Proposed | 4.85 | 0.50 |
| 2018 Plan | 5.35 | 0.50 |

| REVENUE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 6,456,867 | \$ 1,690,458 | \$ 1,443,370 | \$ 1,416,027 | \$ 1,431,149 |

| EXPENSE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 6,243,745 | \$ 1,669,117 | \$ 1,443,370 | \$ 1,416,027 | \$ 1,431,149 |

Funding for the Program Based on Funding Through CDBG/HOME Plan With an Allocation From the General Fund (\$292,684)

| REVENUE | | | | |
|---------------|---------------|-----------------|-----------------|----------------|
| 2014 | 2015 | 2016 | 2017 | 2018 |
| Actual | Actual | Original Budget | Proposed Budget | Financial Plan |
| \$ 12,970,743 | \$ 12,336,663 | \$ 14,037,440 | \$ 12,785,572 | \$ 13,135,690 |

| EXPENSE | | | | |
|---------------|---------------|-----------------|-----------------|----------------|
| 2014 | 2015 | 2016 | 2017 | 2018 |
| Actual | Actual | Original Budget | Proposed Budget | Financial Plan |
| \$ 10,429,003 | \$ 11,638,848 | \$ 14,037,440 | \$ 12,785,572 | \$ 13,135,690 |

1. **FY2017 Reduction in Revenue Based on Implementation of City and GUC 3 Year Plan Which Includes Movement Away From the Enhanced Plan.**
2. **Future Phases to Include Further Movement to an Overall 80/20 Plan**

| REVENUE | | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|--|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan | |
| \$ - | \$ 1,545,434 | \$ 2,317,630 | \$ 1,590,000 | \$ 1,642,000 | |

| EXPENSE | | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|--|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan | |
| \$ - | \$ 752,770 | \$ 2,317,630 | \$ 1,590,000 | \$ 1,642,000 | |

- The Fund was Originally Created in FY2015 Through:
 - 1¢ Increase in Property Tax Rate
 - Department Expense Redirections.

Vehicle Replacement Fund

| REVENUE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 3,883,203 | \$ 2,854,810 | \$ 3,839,362 | \$ 5,066,743 | \$ 4,934,770 |

| EXPENSE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 4,924,343 | \$ 3,334,759 | \$ 3,839,362 | \$ 5,066,743 | \$ 4,934,770 |

The Fund will use Approximately \$1 Million in Fund Balance (Out of Approximately \$5 Million) to Balance Based on the Schedule of Replacements Over the Next Year.

Capital Reserve Fund

| REVENUE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 415,488 | \$ 43,370 | \$ 50,000 | \$ 2,083,419 | \$ - |

| EXPENSE | | | | |
|----------------|----------------|----------------------------|----------------------------|---------------------------|
| 2014 Actual | 2015 Actual | 2016 Original Budget | 2017 Proposed Budget | 2018 Financial Plan |
| \$ 1,779,000 | \$ 43,370 | \$ 50,000 | \$ 2,083,419 | \$ - |

The Budget Includes Approximately \$1,961,266 Appropriated to the Dickinson Area Parking Project as well as \$122,153 Appropriated to the Westside Park



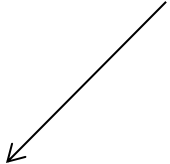
Find yourself in good company

PROPOSED 2016-17 BUDGET & 2017-18 FINANCIAL PLAN

GENERAL FUND BUDGET PROPOSED BUDGET COMPARED TO REVENUE NEUTRAL BUDGET

53.0¢: PROPOSED BUDGET

- The Following is the Proposed Budget for FY2017 and Plan for FY2018:

| | FY2016-17 | FY2017-18 | |
|----------------|----------------------|-----------------------|--|
| | Budget | Financial Plan | |
| Revenue | \$ 81,840,606 | \$ 81,835,091 | Budget/Plan Balanced  |
| Expense | 81,840,606 | 81,835,091 | |
| Net | \$ - | \$ - | |

- The Budget Includes:
 1. Retain of 53¢ Tax Rate with an Additional \$1,059,721 In Tax Revenues From Reval.
 2. 5.0 Additional Public Safety Positions Fund by Increase Tax Revenue From Reval. (\$319,324 Increase for FY2017; \$328,904 Increase for FY2018)
 3. Additional Funding to Town Common Project Funded by Increase Tax Revenue From Reval. (\$324,201 Increase for FY2017; \$521,957 Increase for FY2018)
 4. 3.0% Pay for Performance Increase
 5. \$539,500 Increase in Debt Service for Bond Projects

51.3¢: REVENUE NEUTRAL BUDGET

- Revenue Neutral Budget for FY2017 and Plan for FY2018:

| | FY2016-17 | FY2017-18 |
|----------------|----------------------|-----------------------|
| | Budget | Financial Plan |
| Revenue | \$ 80,780,885 | \$ 80,754,176 |
| Expense | 81,197,081 | 80,984,230 |
| Net | \$ (416,196) | \$ (230,054) |

Budget/Plan
NOT Balanced

- The Budget Includes:
 - Revenue Neutral Tax Rate at 51.3 ¢
 - 3.0% Pay for Performance Increase
 - \$539,500 Increase in Debt Service for Bond Projects
- The Budget Does Not Include:
 - The Additional \$1,059,721 In Tax Revenues Derived From Reval.
 - Additional Public Safety Positions Fund by Increase Tax Revenue From Reval.
 - Addl Funding to Town Common Funded by Increase Tax Revenue From Reval.



Find yourself in good company

**PROPOSED 2016-17 BUDGET &
2017-18 FINANCIAL PLAN**

THE VISION OF GREENVILLE

The Vision of a Greater Greenville Only Becomes a Reality Through:

- Well Maintained and/or Expanded Infrastructure
 - Strong Investment in Public Safety
 - Priority Emphasis on Local and Regional Economic Development That Fosters Employment and a Growing Tax Base
 - Vibrant Neighborhoods That Provide a Variety of Housing Choices for All
 - Quality of Life Amenities (Art, Culture, Green Spaces) With an Emphasis on Environmental Sustainability
-

What is Missing in the Budget to Make the Vision a Reality:

Infrastructure

- Street Improvements:
 - The Bond Committee Recommended the City Fund up to \$2.5 Million per Year in Street Improvements From the General Fund Budget (Not Including Any Bond Funding)
 - The Proposed Budget Only Funds \$1.0 Million (Excluding Any Bond Funding, \$3.5M with Bond Funding)
 - The City Would Need an Additional \$1.5 Million Annually to Fund at the Goal Level
-

What is Missing in the Budget to Make the Vision a Reality:

Infrastructure

- Street Lighting:

- Public Work's has Identified \$800,000 of Unfunded Street Light Needs at the Following Major Corridor Streets:

| | |
|---|------------------|
| Memorial Dr. – Greenville Blvd. to Firetower Rd. | \$120,000 |
| Stantonsburg Rd. – B's Barbeque Rd. to Memorial Dr. | 218,000 |
| Memorial Dr. – Arlington Blvd. to Greenville Blvd. | 96,000 |
| Memorial Dr. – Mumford Rd. to Stantonsburg Rd. | 216,000 |
| Memorial Dr. – Stantonsburg Rd. to Arlington Blvd. | 125,000 |
| Thomas Langston Rd. | 25,000 |
| Total | <u>\$800,000</u> |

- The Above Projects Would Increase Annual Utility Cost by Approximately \$233K (Inclusive of the 10th Street Connector Lighting)

What is Missing in the Budget to Make the Vision a Reality:

Infrastructure

- Parking:
 - Hardening of Dickinson Parking Site for Future Construction of Parking Deck: \$500,000 to Harden Site. Parking Deck: \$5-7 Million
 - Construction of Parking Deck at West 5th Street and South Pitt Street Financed by City of Greenville, GUC, Private Developer. City Portion: \$3-5 Million
-

What is Missing in the Budget to Make the Vision a Reality:

Public Safety

- Additional Police Positions:
 - The Budget Includes a Grant Funding Pool to Provide Additional Positions.
 - The Police Chief has Identified the Need for an Additional 10 Positions to be Pursued Through Grant Opportunities
 - Additional Budget Dollars Will be Needed for Grant Match as Such Grants Get Awarded

 - Additional Police Operational Needs:
 - Additional Safety Cameras and Current Camera (\$300,000)
 - Shot-Spotter Gun Detection Technology (\$170,000 Annually)
 - DNA Analysis (\$80,000 Annually)
 - Mobile Command Post Upgrades (\$75,000)
 - Maintain/Replace Body-Worn and In-Car Cameras (\$30,000 Annually)
 - Annual, Department Wide Fair & Impartial Policing Training (\$25,000)
 - Radio Replacement/Upgrades (\$100,000)
-

What is Missing in the Budget to Make the Vision a Reality:

Public Safety

- Fire / Rescue:
 - The Need for an Additional Fire Station on the South Side has Been Identified in order to Reduce Response Times to an Area that is Rapidly Growing
 - The Proposed Budget Includes 3.0 Fire/Rescue Positions to Staff a Temporary Peak Time Unit on the South Side
 - The Addition of a Fire Station on the South Side Will:
 - Cost Over \$3 Million
 - Require the Addition of up to 9.0 More Positions (\$559,000)
-

A Vision of a Greater Greenville!

What is Missing in the Budget to Make the Vision a Reality:

Economic Development

- More Proactive Recruiting to Better Market Greenville at Trade Shows, Site Selector Conferences, Industry Specific Events, Collateral Marketing Materials, and Economic Development Support (\$25,000)
 - Job Based Incentives, in Conjunction with the Existing Capital Investment Grant, That Would be Used to Entice Industry to Locate Within Greenville Based on Wages and Number of Net New Jobs (\$100,000)
 - Site Acquisition Funds to Purchase Land for Public/Private Partnerships
-

What Legislation Could Impact the Budget and Impede Making the Vision a Reality:

State Sales Tax Legislation

- Recent State Legislation Approved a Sales Tax Plan That Provided Rural and Suburban Counties and Municipalities Additional Sales Tax Revenues
 - Pitt County / Greenville Benefited Slightly From the New Sales Tax Plan
 - There is the Possibility That Future Sales Tax Reform Could be Harmful to Greenville as the General Assembly Balances Rural Versus Urban Needs
 - Sales Tax Revenue Comprises 22% of the General Fund Budget (\$17.7M)
 - Although Not Likely to be Debated in the 2016 Short Session, This Issue Will Likely Get More Attention in the 2017 Long Session
-

REMAINING BUDGET SCHEDULE

Monday, May 23rd: Further Discussion of Proposed Budget by Council (Optional)

Thursday, May 26th: Public Display of Balanced Budget

Monday, June 6th: Public Hearing

Monday, June 13th: Consideration of Budget Adoption
