City Council Annual Planning Session

January 26, 2013 8:00 a.m. Bradford Creek Golf Course Clubhouse 4950 Old Pactolus Road

- I. Call Meeting to Order
- II. Roll Call
- III. Approval of Agenda
- IV. Opening Comments by City Manager - Barbara Lipscomb, City Manager
- V. Opening Comments by Facilitator / Review of Desired Outcomes - David Long, Facilitator
- VI. Update on City Finances and Financial Trends - Bernita Demery, Financial Services Director
- VII. Development and Tax Base - Chris Padgett, Interim Assistant City Manager
 - a. Development Trends
 - b. Tax Base Trends

BREAK – 10 Minutes

VIII. Opportunities for Economic Development

a. Vision for the Future - Merrill Flood, Community Development Director

LUNCH – 30 Minutes

- b. Rebuilding the Base
 - 1. Transportation Projects
 - ✓ Staff Presentation Kevin Mulligan, Public Works Director
 - ✓ Facilitated Discussion
 - 2. Parks and Recreation Projects
 - ✓ Staff Presentation Gary Fenton, Recreation and Parks Director
 - ✓ Facilitated Discussion
 - 3. Economic Thrust Projects Carl Rees, Economic Development Officer
 - ✓ Staff Presentation
 - ✓ Facilitated Discussion

BREAK – 10 Minutes

- c. Capital Project Funding Alternatives - Bernita Demery, Financial Services Director
 - 1. Bonds and Debt Capacity
 - 2. Potential Revenue Sources

IX. City Council Discussion and Direction

- 1. Priority Capital Projects to Pursue ✓ Facilitated Discussion
- Preferred Revenue Sources
 ✓ Facilitated Discussion
- X. Planning Session Wrap-Up - Barbara Lipscomb, City Manager
- XI. Adjournment

DAVID LONG CONSULTING

3034 Lake Forest Drive Greensboro, NC 27408 336.972.5216 preferred 336.545.5717 optional dlongwork@earthlink.net

DAVID LONG has served as a professional planner and facilitator, primarily within the State of North Carolina, since 1974. He has led numerous retreats and goal-setting sessions, and has assisted clients in developing a broad range of plans. Clients include elected officials, planning boards, boards of education, chambers of commerce, economic development agencies, tourism organizations, special task forces, grassroots organizations, nonprofit organizations and regional partnerships.

From 1974-2004, David served with the NC Department of Commerce as a liaison between state and local governments based in Winston-

Salem, Asheville, Wilmington and Fayetteville. From 1986-2004 he served as the chief planner in a twenty county area of the Piedmont region of North Carolina, based in Winston-Salem, with responsibility for delivering planning services to over 150 communities in the fields of community planning, public management, and economic development.

He is deeply understanding of the unique needs of elected officials, managers, and non-profit leaders and is exceptionally skilled in working with these valued leaders to advance steadily on solid ground.

In 2004, David initiated a private consulting practice and continues to serve public, non-profit and private organizations. Responding to the competitive realities of the global economy, he has committed much of his energy to assisting communities in adapting to challenging economic times. He especially enjoys helping communities find common ground and reach their full potential by gaining traction and achieving a shared sense of purpose, vision and overall direction.

David has assisted over 400 organizations in conducting retreats/input sessions and in crafting creative plans and policies. He served on the adjunct

faculty of the University of North Carolina at Greensboro, where he taught a popular course in strategic planning. David is a 2004 recipient of the Order of the Long Leaf Pine, awarded by the Governor for lifetime service to the State of North Carolina.

David's recent work has focused on consensus building, strategic planning, growth management, economic development, and public policy. Along with colleagues Carol Rhea and Jeff Michael, he organized and led a groundbreaking regional planning initiative, the Yadkin/Pee Dee Lakes Project, built on principles of grassroots public participation; has assisted in establishing many local

> and regional tourism organizations; and has advised the Blue Ridge National Heritage Area.

> David was instrumental in the late 1970s and early 1980s in laying some of the foundations for the highly successful revitalization of the City of Asheville as well as the resurgence of the broader mountain region. He also assisted many communities in the coastal region in implementing the

initial phases of the Coastal Area Management Act.

David holds a BA from the University of North Carolina at Chapel Hill, a Master of Public Affairs (MPA) from Western Carolina University, a certificate in nonprofit management from Duke University, and was inducted into the American Institute of Certified Planners in 1985.

David is a tenth generation North Carolinian with deep roots in the State. He and his wife Ann, a retired teacher, currently reside in Greensboro. Twin daughters Sarah and Elizabeth (age 27) are his heroes and constant inspiration for creating communities that are strong, diverse, inclusive, and that value the unique talents and perspectives of each and every citizen.

Please see client list next page.



Examples of Clients Served Since 1995: Retreats, Strategic Plans, Goal-Setting

Advantage West Archdale-Trinity Chamber of Commerce Asheboro-Randolph Chamber of Commerce Bethania, Town of Black Mountain, Town of Blue Ridge Parkway Foundation Blue Ridge National Heritage Area **Central Carolina Education Consortium Chapel Hill Downtown Partnership** Chapel Hill, Town of **Chatham County** Chinqua-Penn Clemmons, Village of Dan River Basin Association Danbury, Town of **Davidson County Davidson County Schools** Davie Chamber of Commerce Davie County Deerfield Beach FL, City of **Downtown Mocksville** Downtown Salisbury **Graham County** Historic Salisbury Kannapolis, City of Kernersville, Town of Lewisville, Town of Lexington, City of Lexington Tourism Authority Marshville, Town of Mebane, Town of

Montgomery County EDC Moore County Planning Department Morrisville, Town of Mount Airy Chamber of Commerce North Carolina Arts Council North Carolina Department of Commerce North Carolina Department of Cultural Resources North Wilkesboro, Town of Northwest Piedmont Council of Governments **Piedmont Land Conservancy Piedmont Triad Partnership** Pittsboro, Town of **Randolph County** Rockingham County Rockingham County Chamber(s) of Commerce **Rockingham County EDC Rockingham County United Way** Spencer, Town of Stanly County Chamber of Commerce **Stokes County EDC** Stokesdale, Town of Surry Arts Council Surry County Surry County Board(s) of Education Wilkes County Chamber of Commerce Yadkin/Pee Dee Lakes Project Yadkin County Schools Yadkin County Yanceyville, Town of

Update on City Finances

and

Financial Trends























| Rev | valuation Year |
|-------------|------------------------------|
| | January 1, 2012 |
| ≻ 3.95% Net | Decrease in Values |
| • 70% | Declined |
| • 26% | Increased |
| • 4% | Remained Unchanged |
| *Net impo | act to 2013 (\$2.1M) or (7%) |

1/23/2013

















1/23/2013





























Development and Tax Base



| | CITY OF GREENVILLE, NC CITY COUNCIL PLANNING SESSION |
|--|---|
| Present | ation Topics |
| Why is Tax Base Important | |
| Development Trends Residential / Non-Residential Residential By Type Residential by Location | ntial |
| Tax Base Trends Growth Over 10-Years Impact of Revaluations Comparison to North Cartional Statement | arolina 15 Largest Cities |
| Observations | |
| Policy Considerations | |
| Comparison to North Ca Observations | arolina 15 Largest Cities |



| | De | evelop | oment T | rends | |
|----------------|---|---------------------------------------|--|---|---------------------------------|
| | | | | lated Oracla | |
| w Co | Instruction B | uilding Peri | mits and Asso | ciated Constru | Iction value |
| Fiscal Year | Residential Dwellings - New Construction (All Types) | Residential Construction Value* | Non-Residential – New Construction (All Types) | Non-Residential Construction Value* | Total Construction Value® |
| 2008 | 1,661 | \$124,768,435 | 40 | \$55,700,921 | \$180,469,356 |
| 2009 | 413 | \$43,343,851 | 15 | \$11,495,901 | \$54,839,752 |
| 2010 | 413 | \$38,879,529 | 20 | \$21,784,655 | \$60,664,184 |
| 2011 | 460 | \$43,726,706 | 14 | \$15,794,235 | \$59,564,667 |
| TOTT | | | | \$52,041,758 | \$97,438,828 |





| | 1 | | | | | | NVILLE, NC | |
|----------------------------|------------|------------|------------|------------|------------|-----------------|---|---|
| De | vel | opr | ner | t T | ren | ds | 2 | |
| ew Constru | ction F | leside | ntial B | uilding | g Perm | its by | Туре | |
| Development Type | FY 2008 | FY 2009 | FY 2010 | FY 2011 | FY 2012 | 5 Year Total | | |
| Single Family | 462 | 161 | 197 | 158 | 182 | 1,160 | | |
| % of Total | 28% | 39% | 48% | 35% | 30% | 33% | di seconda d | |
| Duplex | 220 | 106 | 124 | 52 | 42 | 544 | | |
| | | 2.0% | 201/ | | | 450/ | 1 | 1 |
| % of Total | 13% | 26% | 30% | 11% | 7% | 15% | | |
| % of Total Multi-Family | 13% 979 | 26% 146 | 30% 92 | 11% 250 | 7% 380 | 1,847 | | |
| | | | | | | | | |







| | THE T | | | GREENV | |
|--------|------------------|---------|-----------------------|--------------------|----------|
| | Ta | av B | ase Tre | nds | |
| | 10 | | | iuo | |
| т | avahla Assas | ed Val | uation and Ad Va | alorem Revenue | Collecte |
| 14 | | Seu van | - FY 2003 - 20 | | |
| Fiscal | Total Taxable | % | City Tax Rate | Ad Valorem Revenue | % Change |
| Year | Assessed Value | Change | (per \$100 valuation) | Collected* | |
| 2003 | \$ 2,987,817,994 | N/A | \$0.615 | \$18,008,456 | N/A |
| 2004 | \$ 3,108,181,415 | 4% | \$0.615 | \$18,963,278 | 5% |
| 2005 | \$ 3,840,420,471 | 2.3% | \$0.56 | \$21,272,240 | 12% |
| 2006 | \$ 4,068,816,035 | 6% | \$0.56 | \$22,641,648 | 6% |
| 2007 | \$ 4,506,771,500 | 11% | \$0.56 | \$25,139,394 | 11% |
| 2008 | \$ 4,756,966,929 | 6% | \$0.56 | \$26,563,198 | 6% |
| 2009 | \$ 5,807,420,488 | 22% | \$0.52 | \$30,082,627 | 13% |
| 2010 | \$ 5,965,800,595 | 3% | \$0.52 | \$30,900,902 | 3% |
| 2011 | \$ 6,002,493,331 | <1% | \$0.52 | \$30,604,858 | (<1%) |
| | | | | 100 000 000 | (<1%) |
| 2011 | \$ 6,113,461,558 | 2% | \$0.52 | \$30,505,550 | (<170) |



| | | Сіт | | GREENVILL unch Planning | |
|-----------------------------|---------------|-----------------------------|---|---|---------|
| | | Base | Trend | ds | <u></u> |
| 15 La Population Rank | city | Population (2010 Census) | Revenue Generated By \$.01 on Tax Rate | on Tax Rate Revenue Generated By \$.01 on Tax Rate Per Capita | |
| 1 | Charlotte | 731,424 | \$7,756,433 | \$10.60 | |
| 2 | Raleigh | 403,892 | \$5,054,094 | \$12.51 | |
| 3 | Greensboro | 269,666 | \$2,421,978 | \$8.98 | |
| 4 | Winston-Salem | 229,617 | \$2,133,550 | \$9.29 | |
| 5 | Durham | 228,330 | \$2,314,051 | \$10.13 | |
| 6 | Fayetteville | 200,564 | \$1,287,595 | \$6.42 | |
| 7 | Cary | 135,234 | \$2,068,018 | \$15.29 | |
| 8 | Wilmington | 106,476 | \$1,409,303 | \$13.24 | |
| 9 | High Point | 104,371 | \$921,502 | \$8.83 | |
| 10 | Greenville | 84,554 | \$600,249 | \$7.10 | |
| 11 | Asheville | 83,393 | \$1,088,073 | \$13.05 | |
| 12 | Concord | 79,066 | \$1,055,870 | \$13.35 | |
| 13 | Gastonia | 71,741 | \$511,203 | \$7.13 | |
| 14 | Jacksonville | 70,145 | \$350,752 | \$5.00 | |
| 15 | Rocky Mount | 57,477 | \$387,602 | \$6.74 | |











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| | Tax Exempt Property Located Within the City Limits | | | | |
|----------------------------------|--|---------|----------|-----------------|--|
| Tax Exempt Properties | # of Parceis | Acres | Sq Miles | Totai Tax Value | |
| Airport Authority | 6 | 698.93 | 1.09 | \$13,106,164 | |
| City of Greenville | 662 | 2263.97 | 3.54 | \$73,048,003 | |
| East Carolina | 181 | 724.52 | 1.13 | \$516,613,974 | |
| Federal | 19 | 23.02 | 0.04 | \$7,912,523 | |
| Greenville Housing Authority | 47 | 154.55 | 0.24 | \$22,459,920 | |
| Greenville Utilities | 35 | 385.71 | 0.60 | \$32,571,066 | |
| Other Utility | 31 | 42.86 | 0.07 | \$12,742,250 | |
| Pitt Community College | 4 | 4.24 | 0.01 | \$1,953,58 | |
| Pitt County | 65 | 734.30 | 1.15 | \$143,516,19 | |
| Religious / Cemetery / Fraternal | 239 | 545.34 | 0.85 | \$143,348,41 | |
| State of NC | 21 | 96.02 | 0.15 | \$14,936,87 | |
| Vidant Medicai | 60 | 185.43 | 0.29 | \$293,947,43 | |
| Totals | 1370 | 5858.90 | 9.15 | \$1,276,156,39 | |







Opportunities for

Economic Development

CITY OF GREENVILLE, NC CITY COUNCIL PLANNING SESSION

Vision of the Future

Interactive Map

CITY OF GREENVILLE, NC CITY COUNCIL PLANNING SESSION



































South Greenville Recreation Center

~ Implement a total reconstruction project jointly with Pitt County Schools.

Total Cost: \$3.1 million (50/50 Split with PCS = \$1.55 Million)













CITY OF GREENVILLE, NC Thomas Foreman Park

~ Re-surface tennis courts; stripe for Quick Start Tennis (\$24,000)

~ Create true maintenance access road at north end of park. (\$24,000)

~ Replace fabric on baseball field fencing. (\$16,000)





CITY OF GREENVILLE, NC Aquatics & Fitness Center

~ Replace 5 roof sections

~ Duct work rehab for efficiency

~ Interior Building Renovations: plumbing, pool resurfacing, carpet replacement, tiling locker rooms, electrical repairs, etc.



Greenville Community Pool







CITY OF GREENVILLE, NC Elm Street Park

~ Resurface 6 tennis courts, repairing sunken areas (\$26,00<u>0)</u>_____

~ Replace stairs to Little League field for safe access (\$24,000)



















Evans Park

~ Lighting improvements, tennis center road improvements, signage.

(\$60,000)

Install concrete storage building (\$22,000)

Replace lighting on 4 tennis courts & install automatic timers for energy efficiency (\$100,000)



CITY OF GREENVILLE, NC Evans Park ~ Athletic Fields

~ Athletic field improvements to two fields

- ~ Replace antiquated, deteriorating lighting
 - ~ Install irrigation

(Total ~ \$365,000)







CITY OF GREENVILLE, NC Peppermint Park ~ Relocate Parking

 For safety, relocate parking area from 14th Street to Brownlea Drive and pave;
Reclaim old parking site,
& provide ADA access (\$58,000)







River Park N. ~ Culvert Replacement

~ Replace 54" culvert at the end of upper lake to prevent dam failure. (\$95,000)

~ Install a service bridge to allow access to western segment of park (124 acres ~ \$125,000)

~ Install playground (\$75,000)







CITY OF GREENVILLE, NC Parking Lot Paving/Re-sealing

Eppes - \$75,500 GAFC - \$78,000 Evans - \$100,000 Jaycee - \$48,000 Hooker Road Facility - \$110,000 RPN Entrance - \$25,000 Greenfield Terrace - \$50,000 Bradford Creek Golf Course - \$60,000 Boyd Lee Park (Reseal) - \$60,000 Perkins \$165,000 Matthew Lewis - \$29,000 **TOTAL - \$1,019,500**





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Boyd Lee Park ~ various needs

~ Re-develop cross country/walking trail to an acceptable, maintainable standard.(\$46,500)

~ Concrete storage building (\$24,000)

~ Replace plaza lighting; install control link system for ball field light efficiency (\$48,500)

~Improve parking lot circulation & vehicle access + signage package (\$75,000)





Boyd Lee Center

- ~ Install tile on concrete floors; + aluminum bleachers (\$24,500)
- ~Install air conditioning in gym (\$215,000)
- ~ Replace exterior malfunctioning doors, tint windows for utility efficiency, paint interior and some exterior, & install dropped ceilings in offices (\$88,000)
- ~ Paint building exterior (\$50,000)








CITY OF GREENVILLE, NC Perkins Complex & Sports Connection

Replace Sports Connection pitching equipment + roof renovations (\$36,000)
Improve parking lot lighting (\$22,000)
Renovate Perkins restrooms (\$45,000)
Demo former Teen Center, add picnic shelter (\$43,000)



















CITY OF GREENVILLE, NC Off Leash Dog Area

Install lighting for evening use and 2nd fenced area for alternating use & turf recovery. (\$73,000)

















































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