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# **Fiscal Year 2020 Mid-Year Review**

## General Fund Review

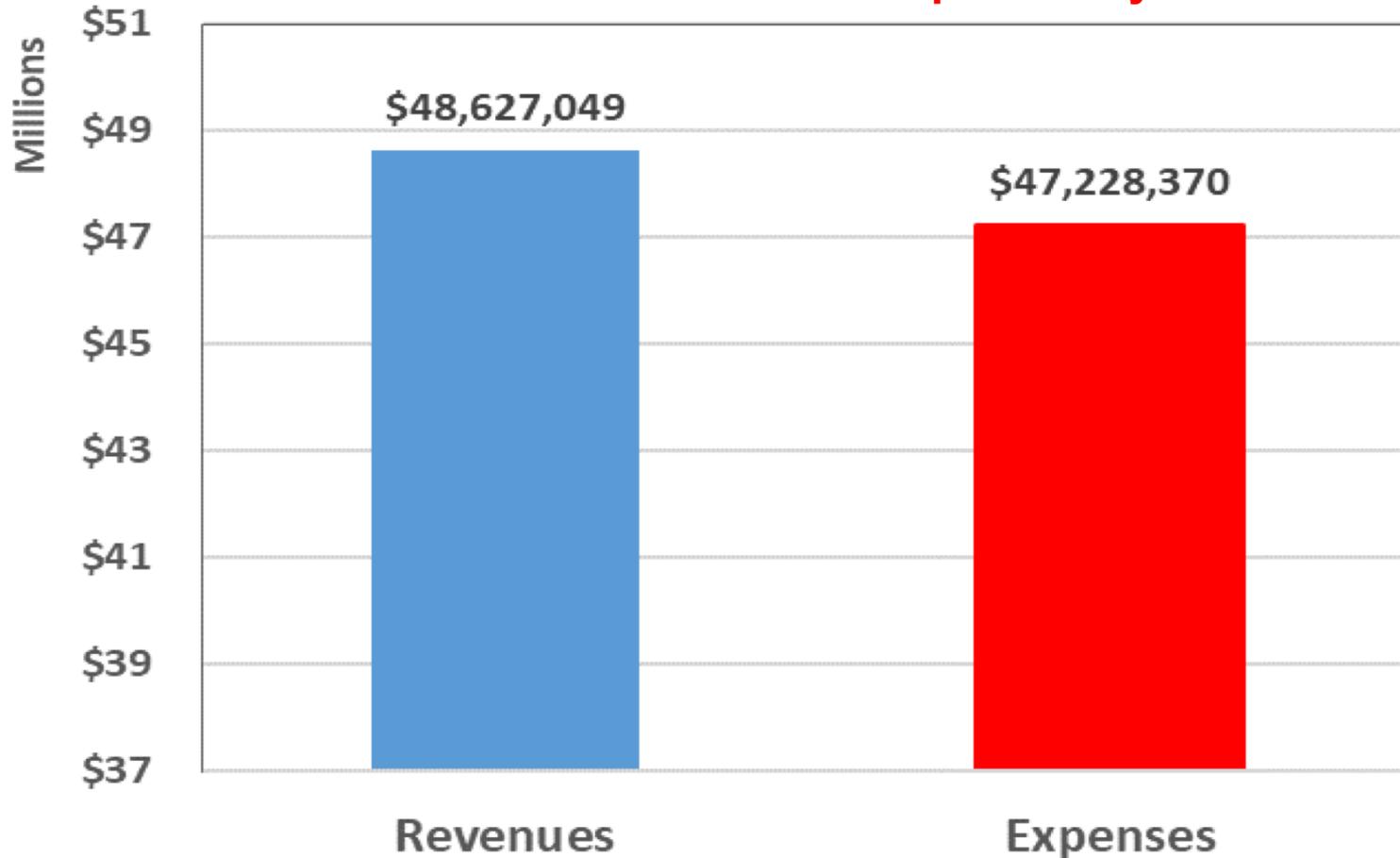
- **Major Revenues**
- **Major Expenses**
- **Projections for FY2019-20**



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# **General Fund Year-to-Date Revenue & Expense**

## Revenues Exceed Expenses by \$1.4 Million



**Difference Due to Timing of Revenues Received**



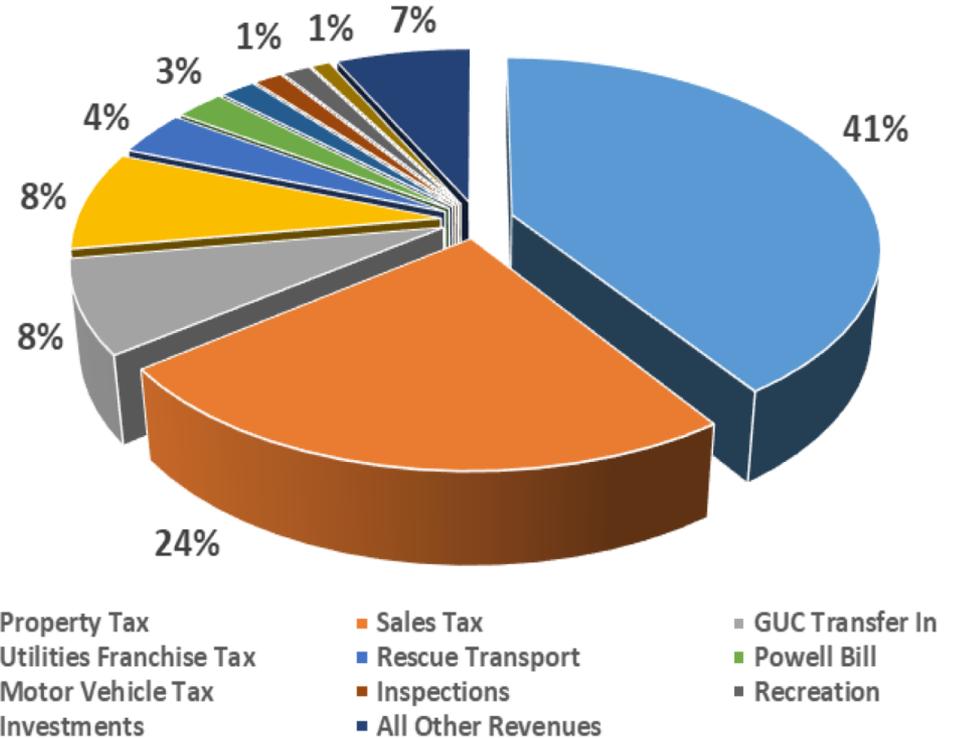
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# General Fund Revenue Review

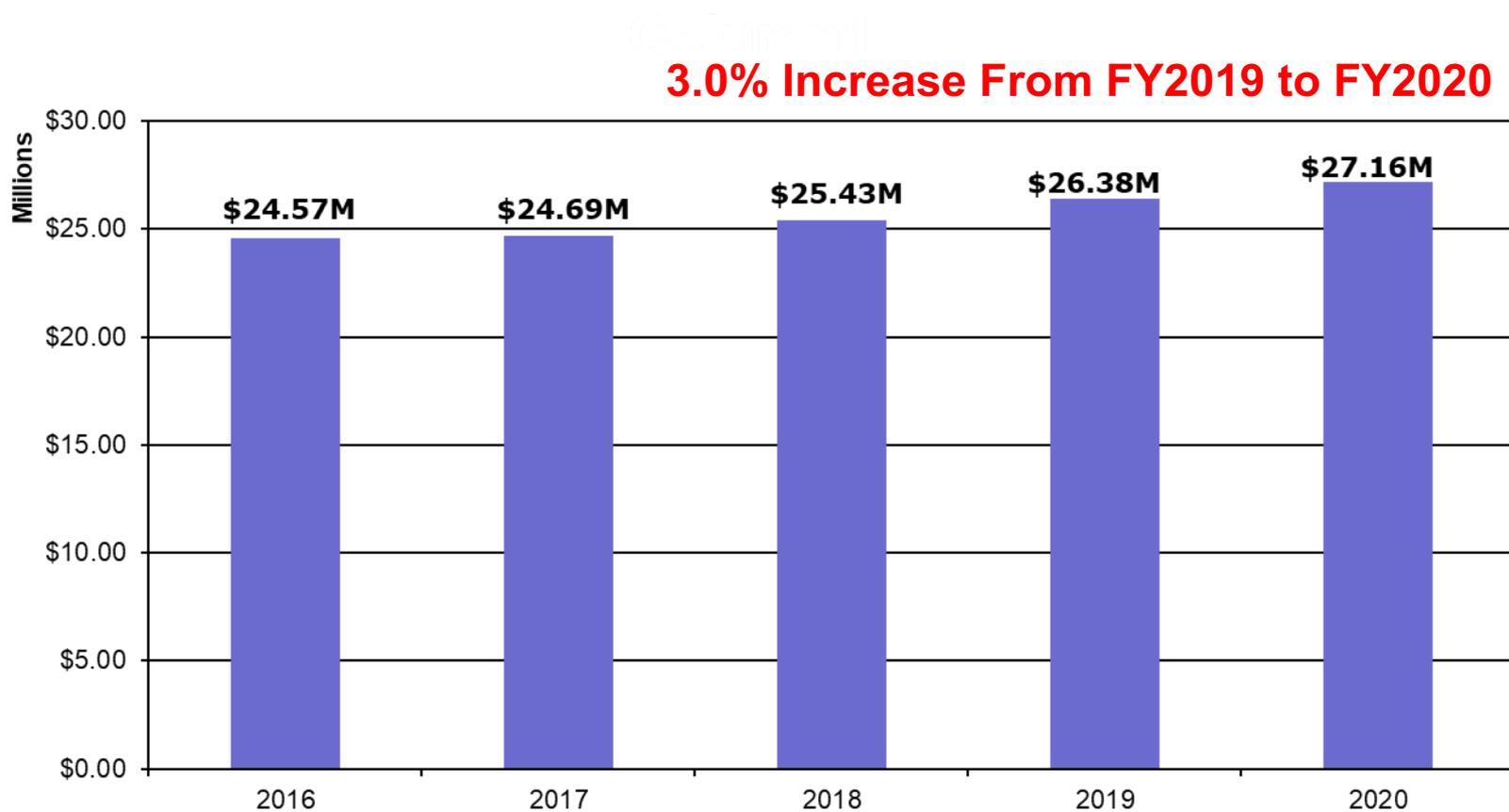
# General Fund Revenue Budget

Property Tax	\$ 34,306,950
Sales Tax	20,404,423
GUC Transfer In	6,639,369
Utilities Franchise Tax	7,100,000
Rescue Transport	3,205,109
Powell Bill	2,182,000
Motor Vehicle Tax	1,568,863
Inspections	1,255,152
Recreation	1,243,876
Investments	850,000
All Other Revenues	5,963,939
<b>Total</b>	<b>\$ 84,719,681</b>

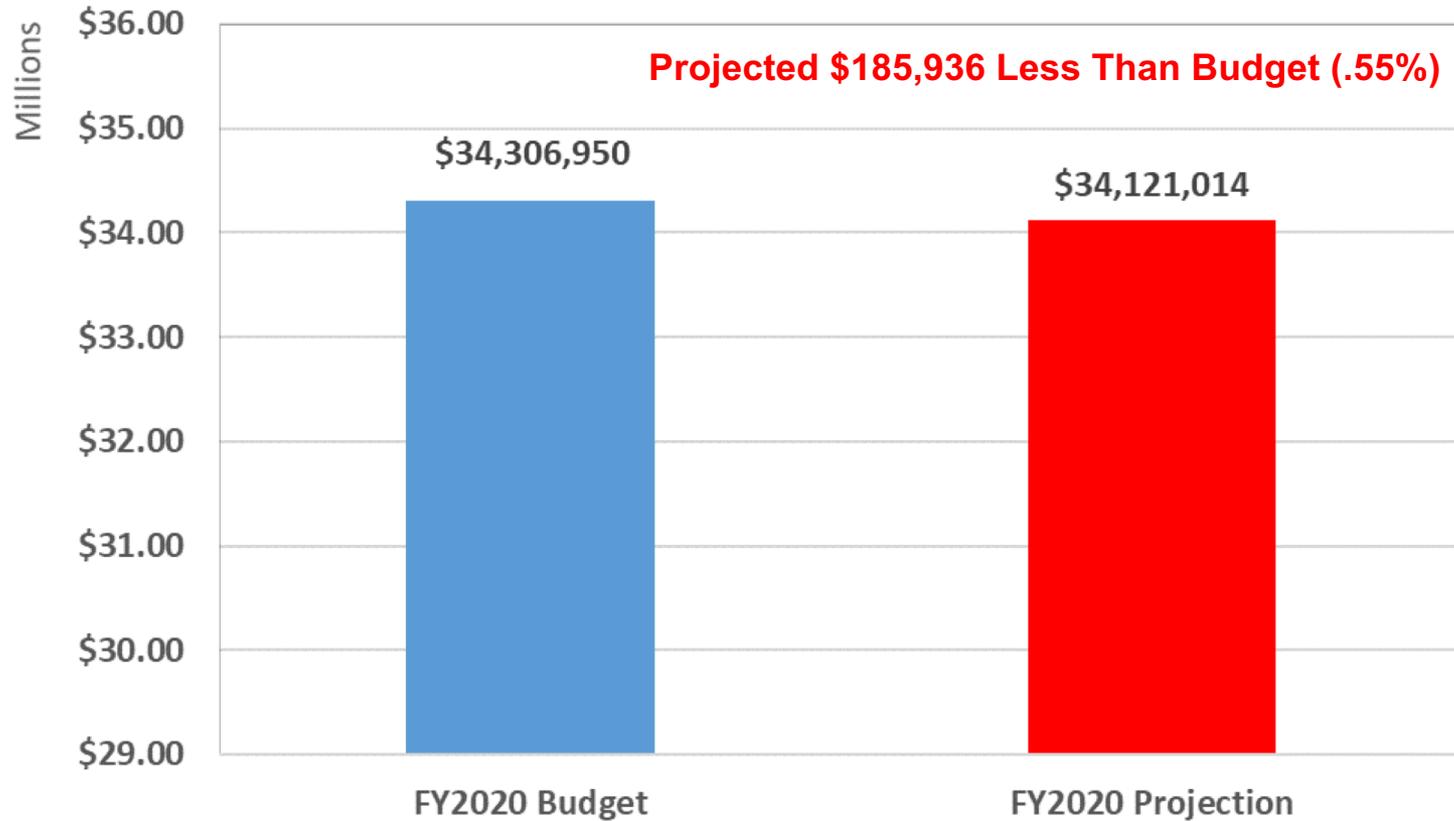
**Represents 85% of Revenue**



## Mid-Year Results (in millions)

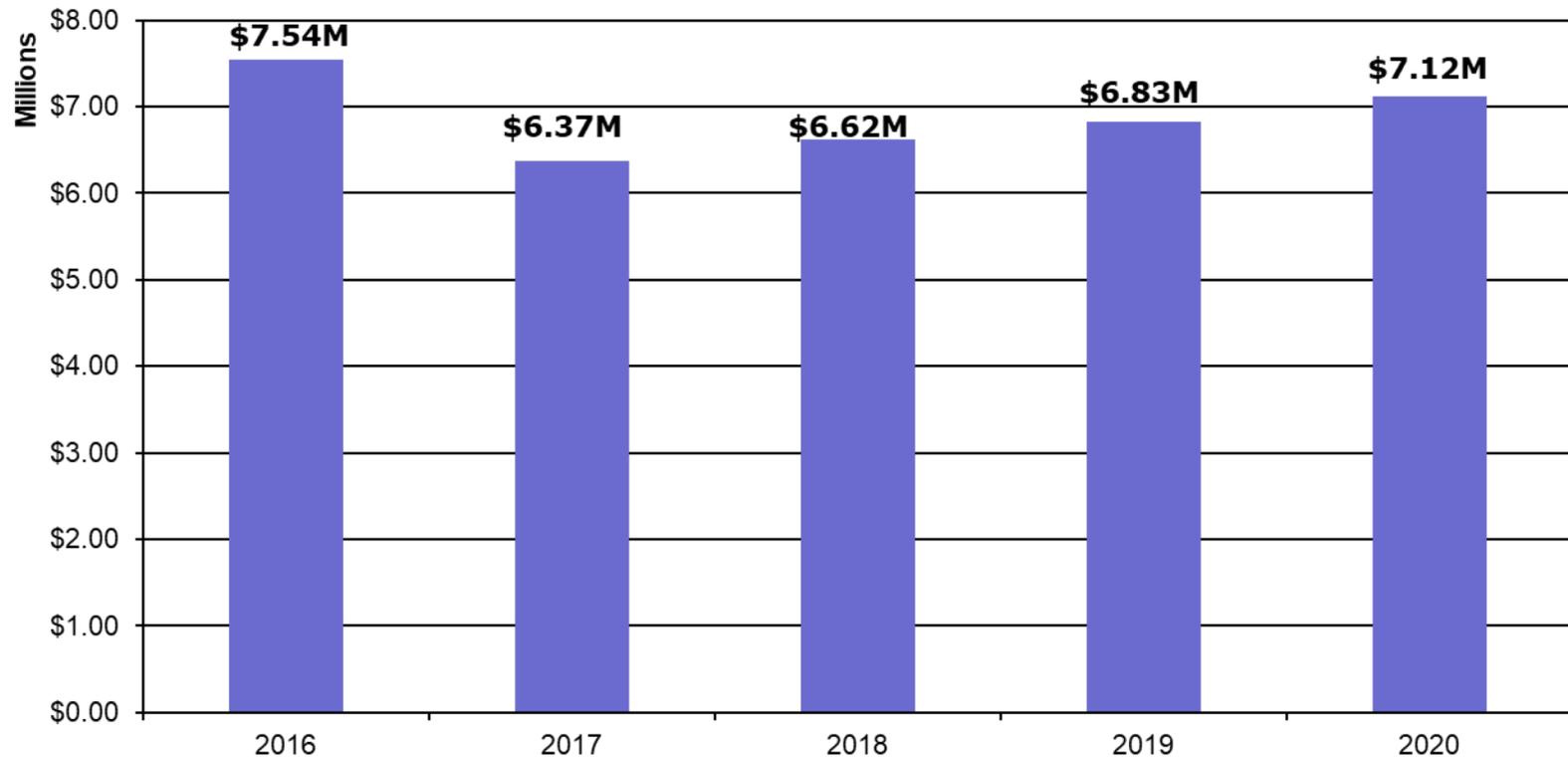


## FY2020 Projected

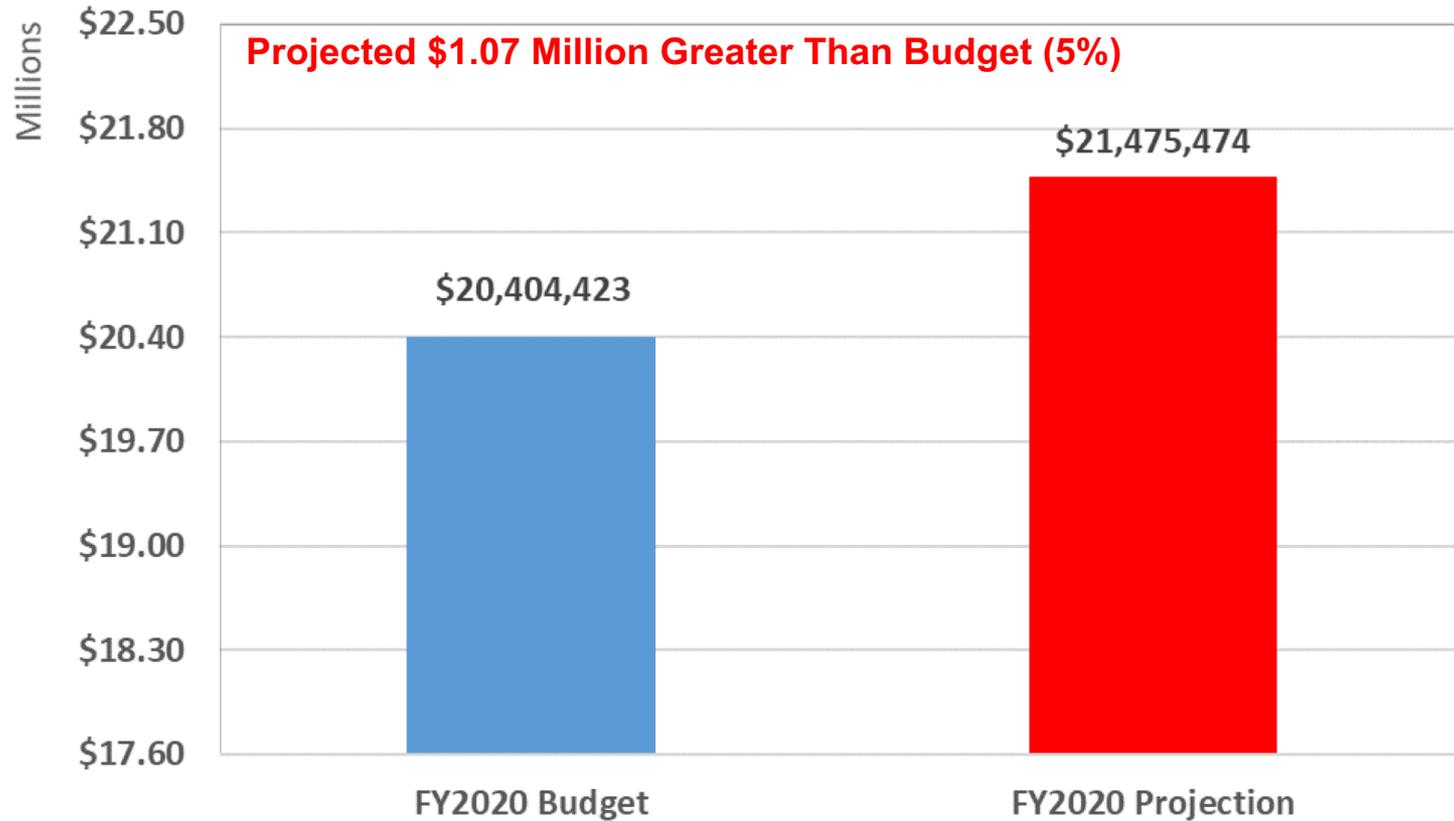


## Mid-Year Results (in millions)

4.0% Increase From FY2019 to FY2020



## FY2020 Projected

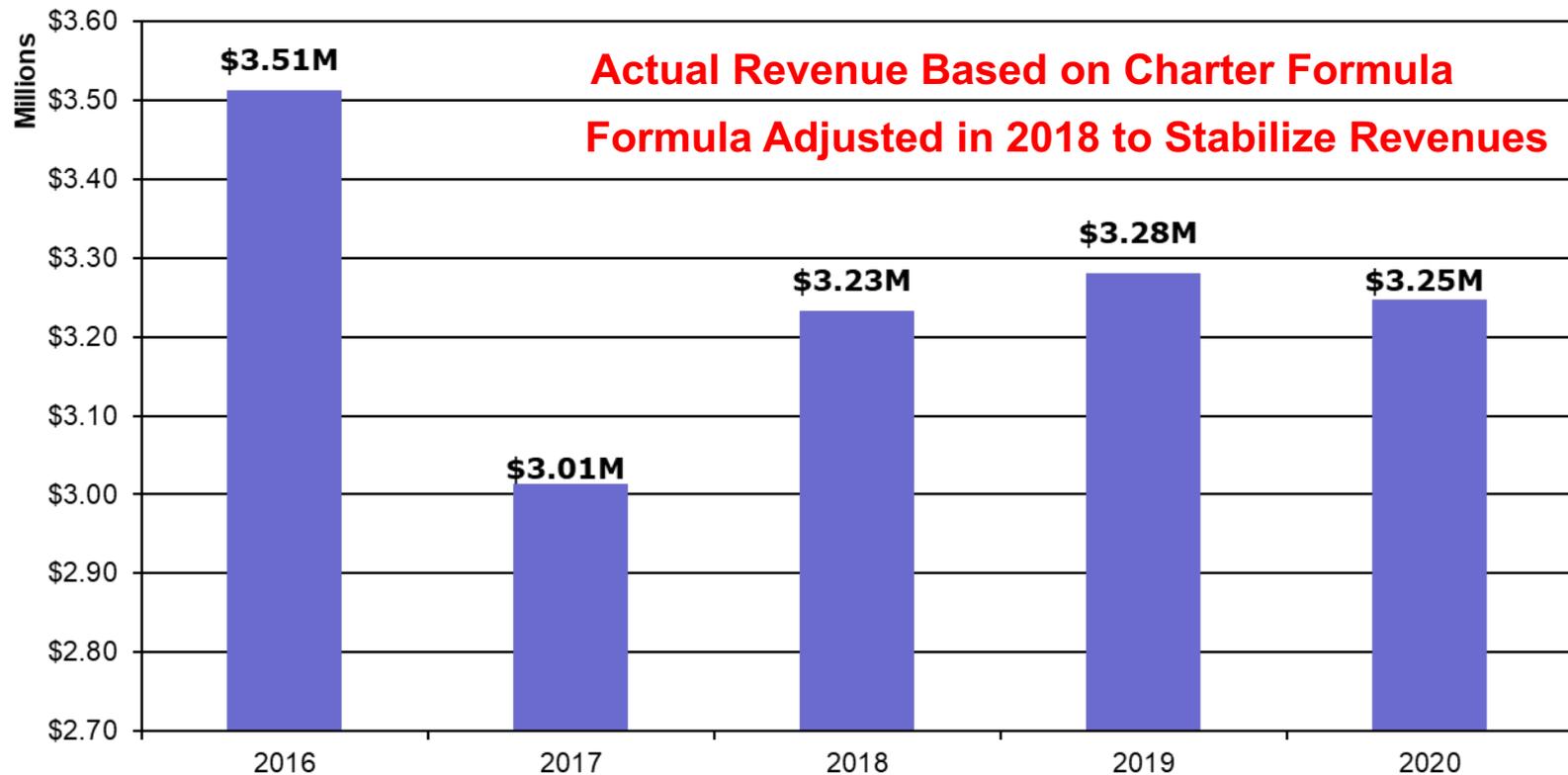


**WOW!**

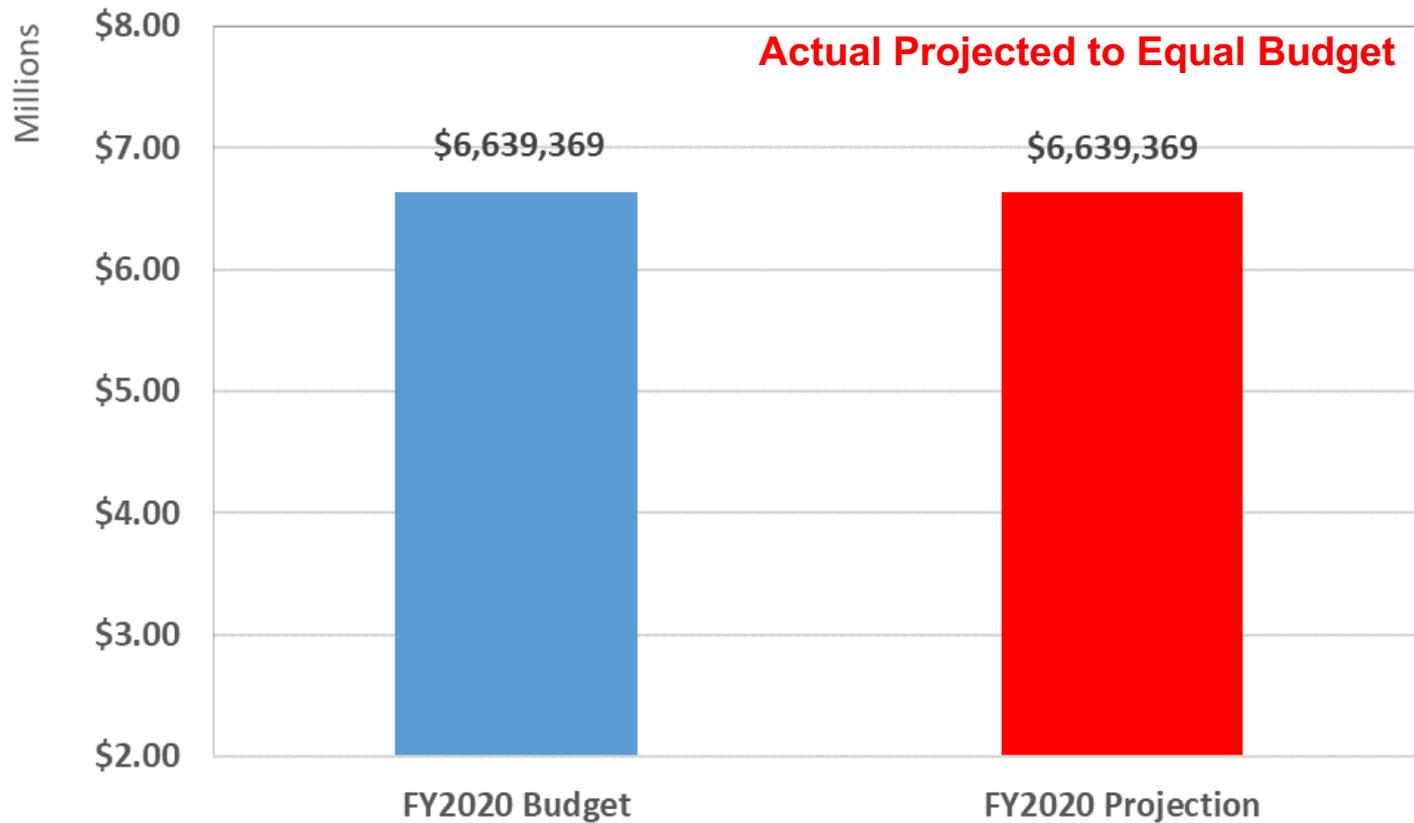
Year	Actual	Change
FY2010	\$ 13,286,857	\$ -
FY2011	13,181,264	(105,592)
FY2012	14,694,476	1,513,211
FY2013	14,672,441	(22,035)
FY2014	14,804,915	132,474
FY2015	16,588,707	1,783,792
FY2016	17,289,693	700,986
FY2017	18,469,673	1,179,981
FY2018	19,117,701	648,028
FY2019	20,736,259	1,618,557
FY2020-Proj	21,475,474	739,215

10 Year Compounded Annual Growth Rate = 5.0%

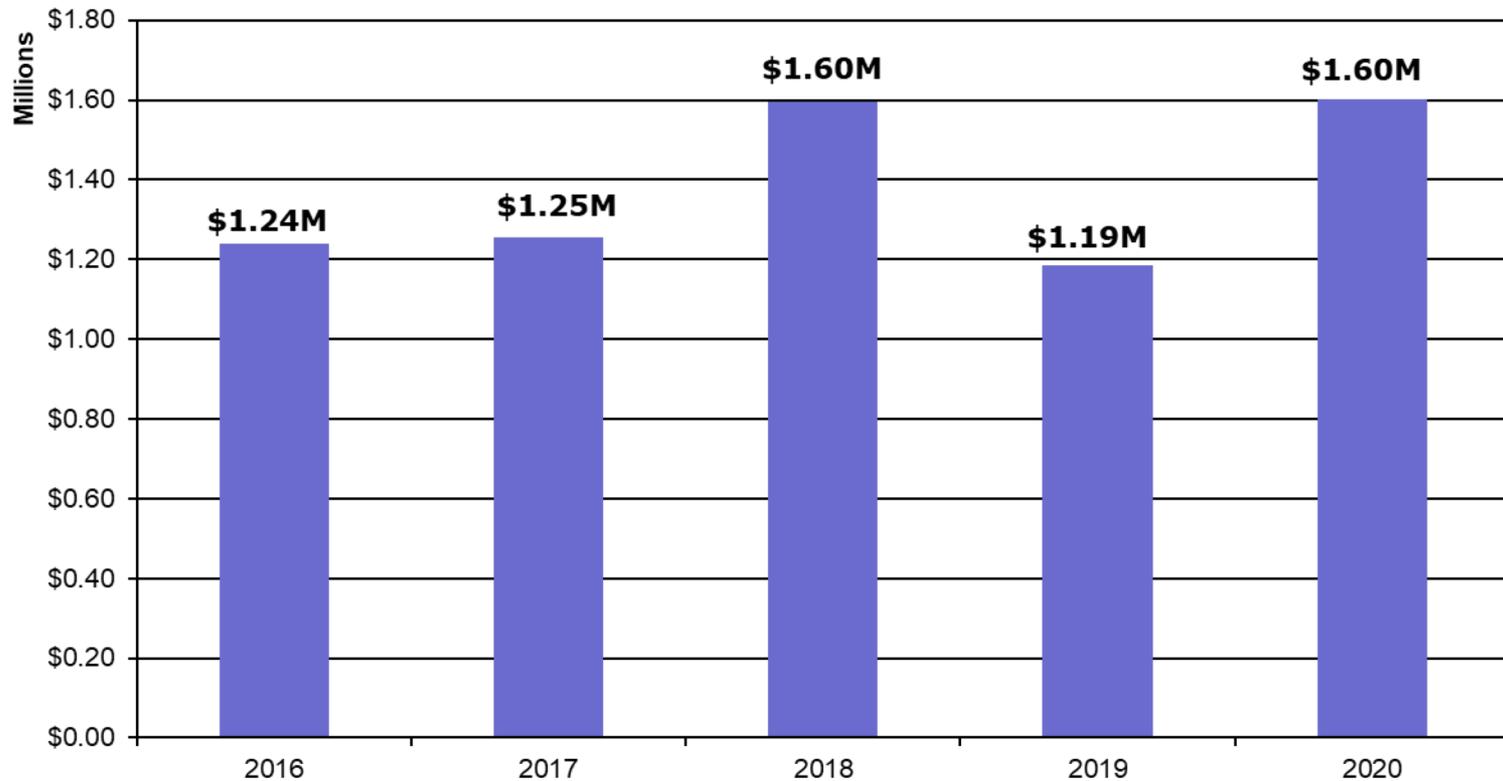
## Mid-Year Results (in millions)



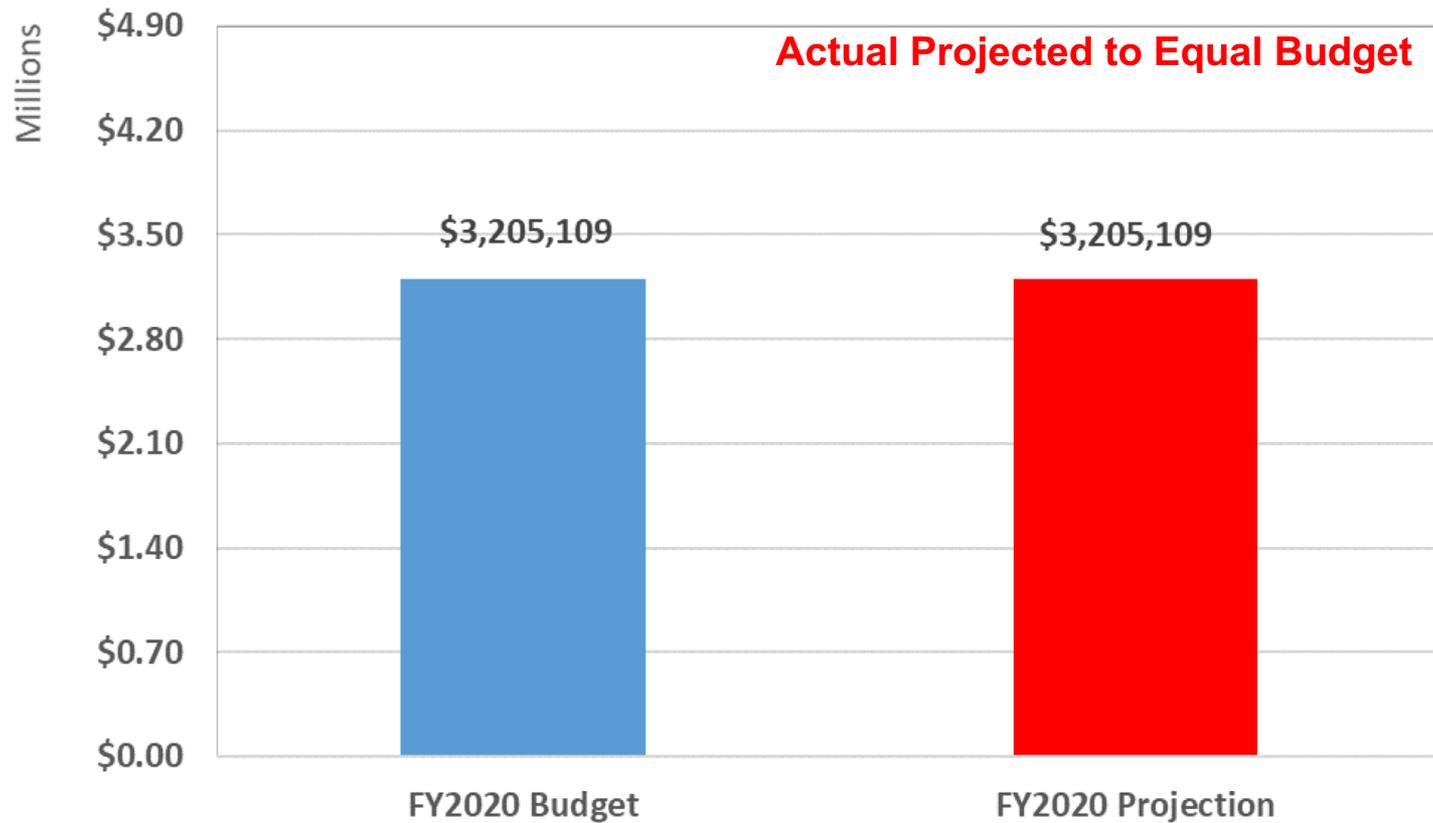
## FY2020 Projected



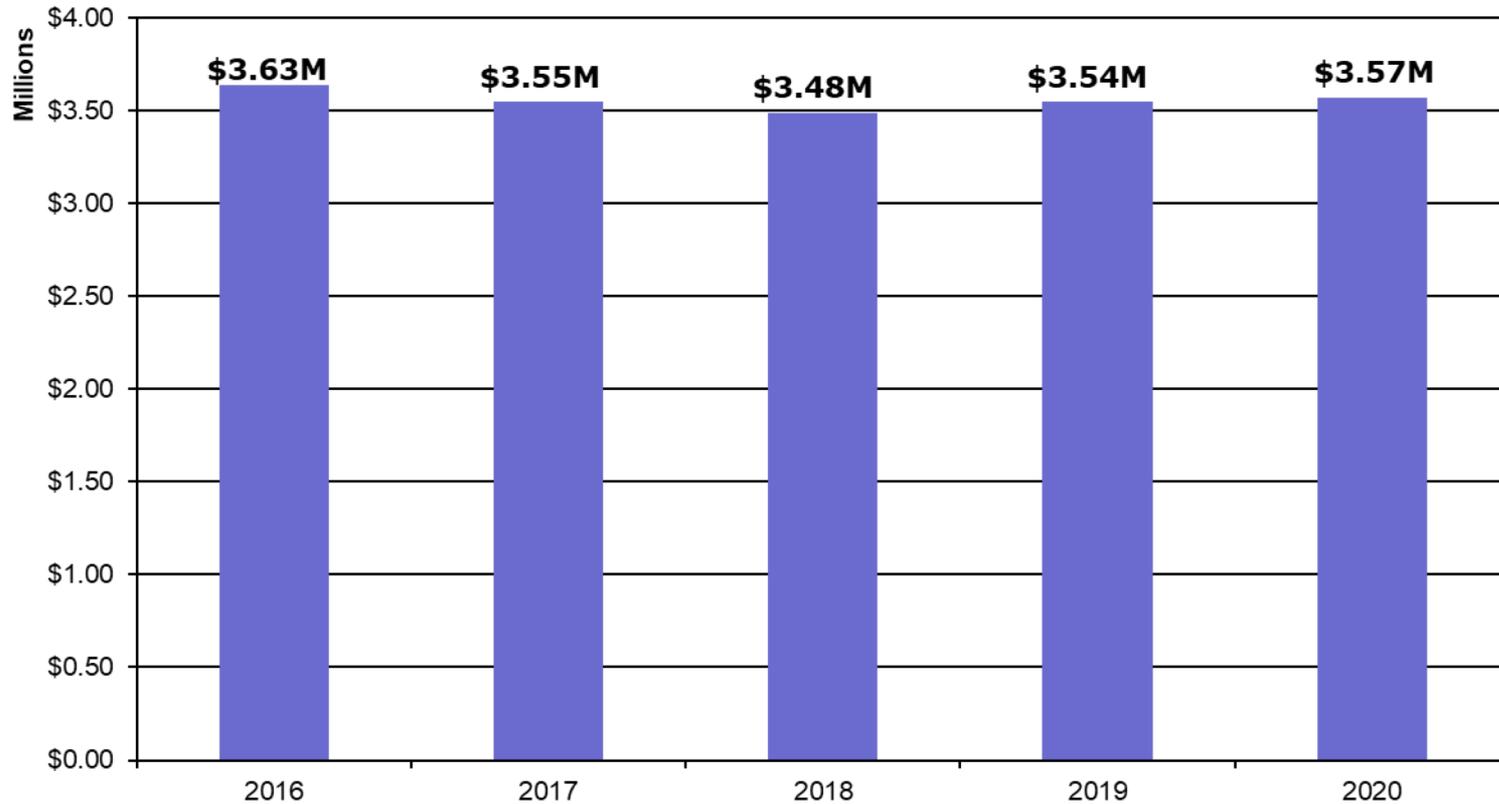
## Mid-Year Results (in millions)



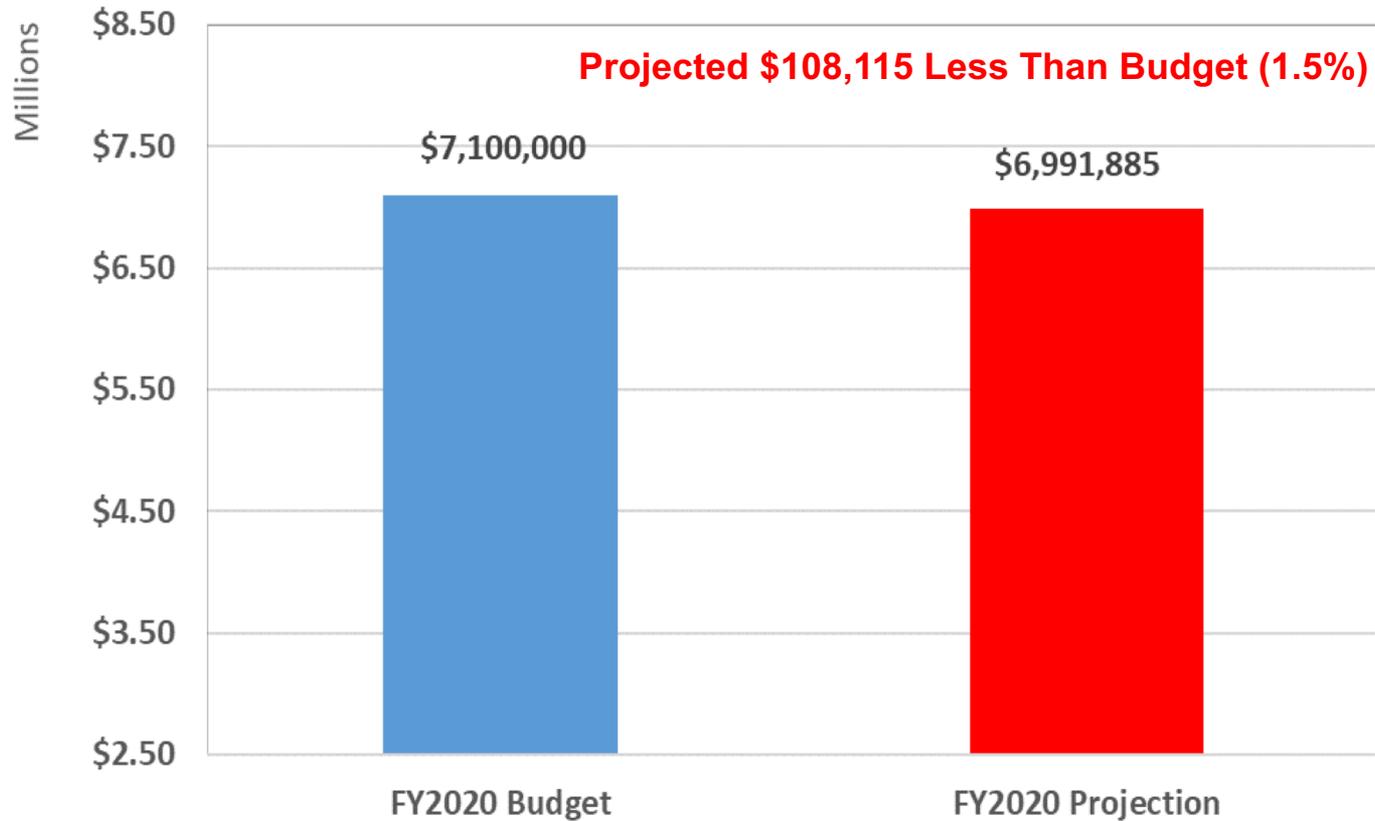
## FY2020 Projected



## Mid-Year Results (in millions)



## FY2020 Projected



## FY2020 Projected

Source	Budget 2020	Projected 2020	Difference	% Difference
Property	\$ 34,306,950	\$ 34,121,014	\$ (185,936)	-0.5%
Sales	20,404,423	21,475,474	1,071,051	5.2%
Utility Franchise	7,100,000	6,991,885	(108,115)	-1.5%
GUC Transfer	6,639,369	6,639,369	-	0.0%
Rescue	3,205,109	3,205,768	659	0.0%
Recreation	1,278,112	1,378,054	99,942	7.8%
Motor Vehicle	1,568,863	1,592,429	23,566	1.5%
Powell Bill	2,182,000	2,182,000	-	0.0%
Other	8,034,855	7,571,511	(463,344)	-5.8%
<b>Total</b>	<b>\$ 84,719,681</b>	<b>\$ 85,157,504</b>	<b>\$ 437,823</b>	<b>0.5%</b>

## FY2020 Projected

Source	Budget 2020	Projected 2020	Difference
Inspections	\$ 1,252,652	\$ 1,360,218	\$ 107,566
Board of Education	761,887	761,887	-
NCDOT Revenue	183,056	183,056	-
MPO Grant	590,236	296,574	(293,662)
Parking Revenue	664,170	529,195	(134,975)
Video Program	814,118	706,308	(107,810)
Other	3,768,736	3,734,273	(34,463)
<b>Total</b>	<b>\$ 8,034,855</b>	<b>\$ 7,571,511</b>	<b>\$ (463,344)</b>

## Mid-Year Results

- ❖ **48.63 Million Actual Revenues Year-to-Date**
- ❖ **57.4% of Annual Budget**
- ❖ **Revenues Projected to Exceed Budget by Approximately \$437,823 for FY2020**
- ❖ **Increase Primarily Driven by Sales Tax**



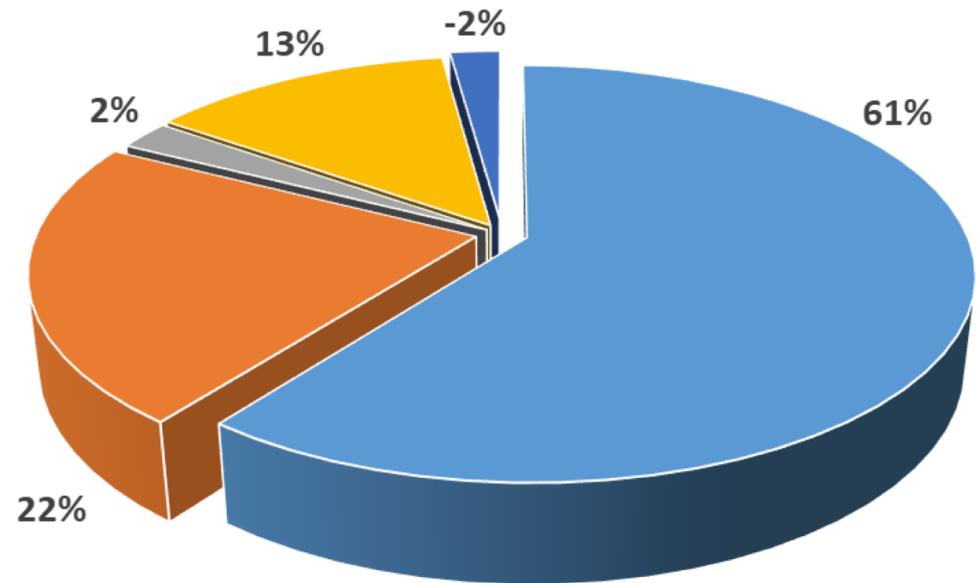
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# General Fund Expense Review

# General Fund Expense Budget

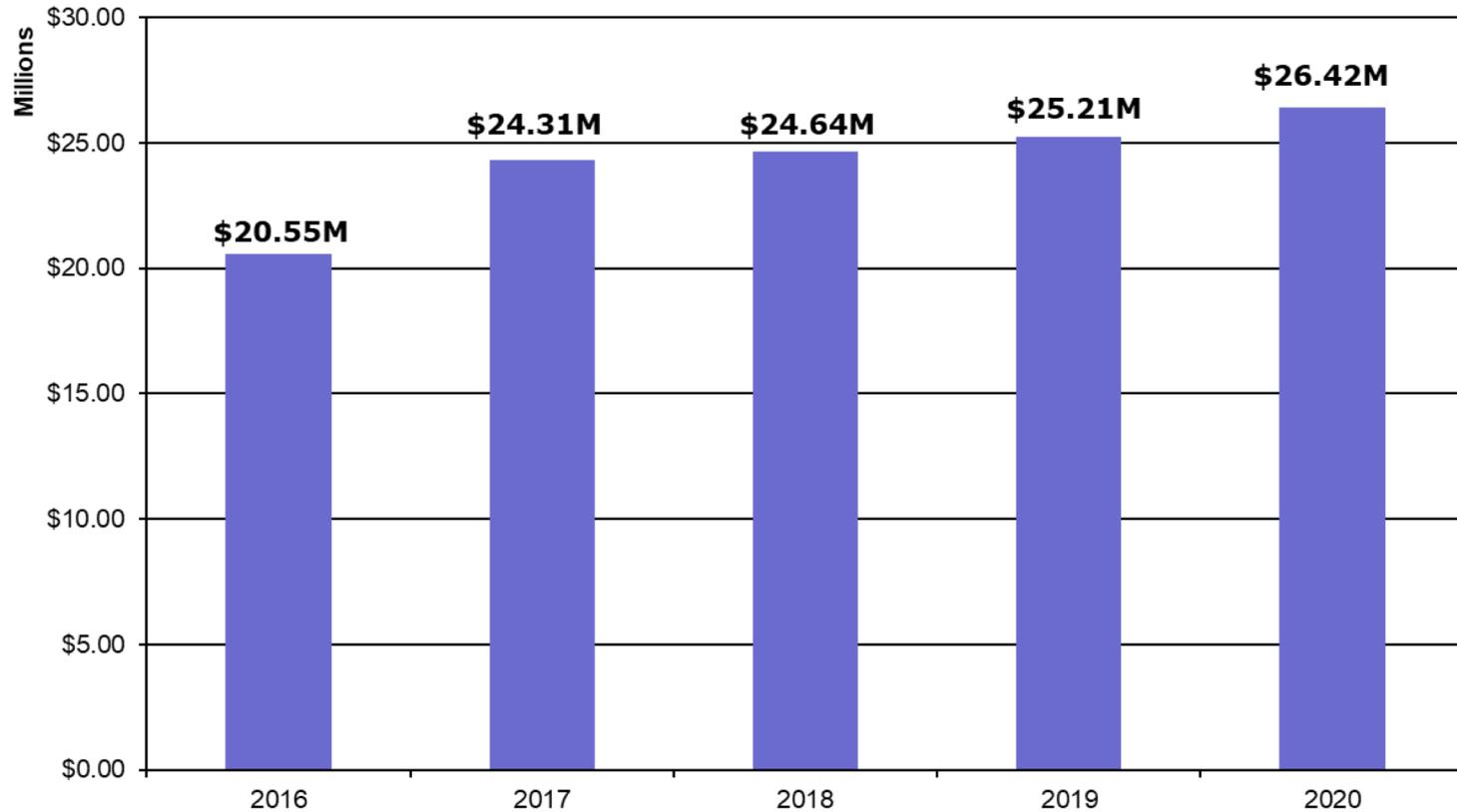
<b>Personnel</b>	<b>\$ 54,875,284</b>
<b>Operating</b>	<b>20,063,450</b>
<b>Capital</b>	<b>2,045,257</b>
<b>Transfers</b>	<b>11,877,487</b>
<b>Indirect Cost</b>	<b>(1,950,887)</b>
<b>Total</b>	<b><u><u>\$ 86,910,591</u></u></b>

**Represents 86% of Expense**

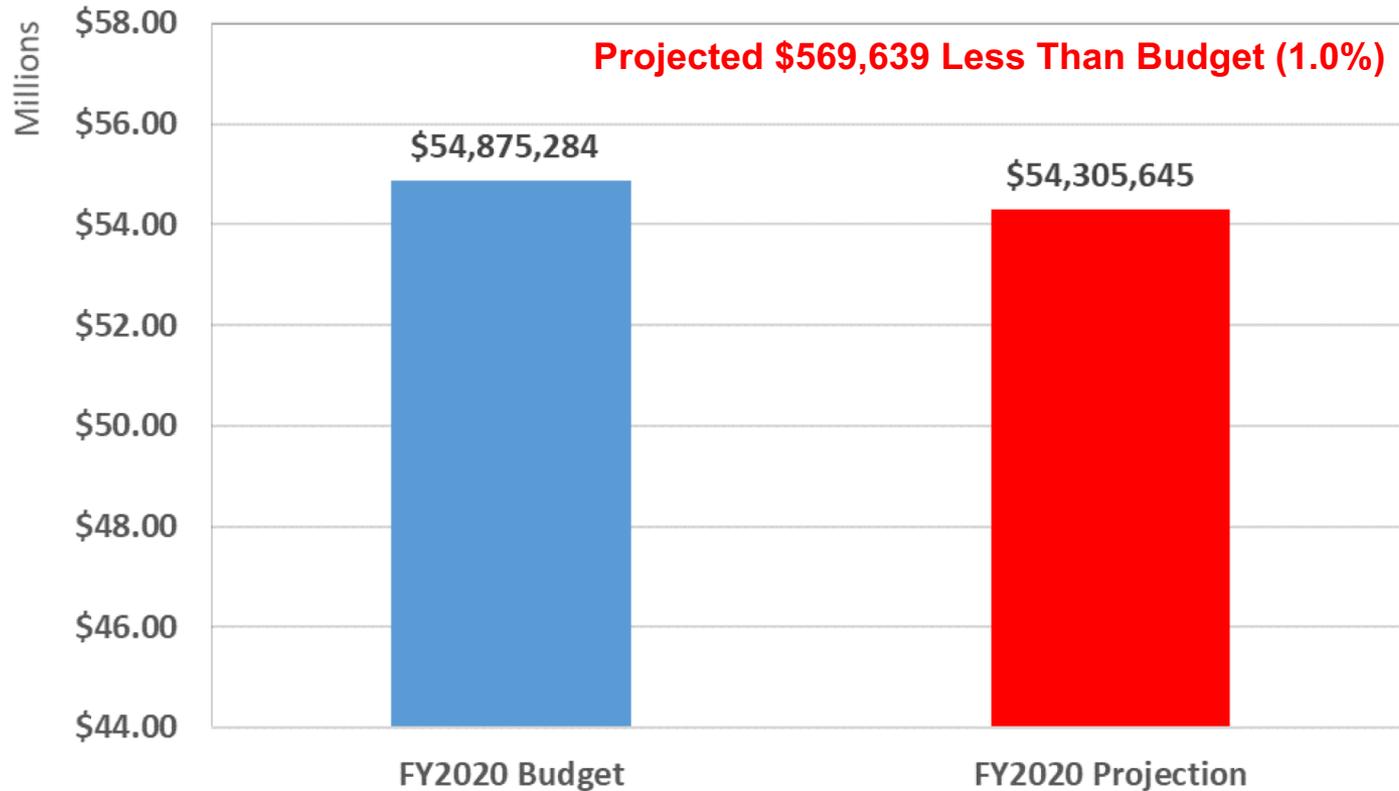


■ Personnel ■ Operating ■ Capital ■ Transfers ■ Indirect Cost

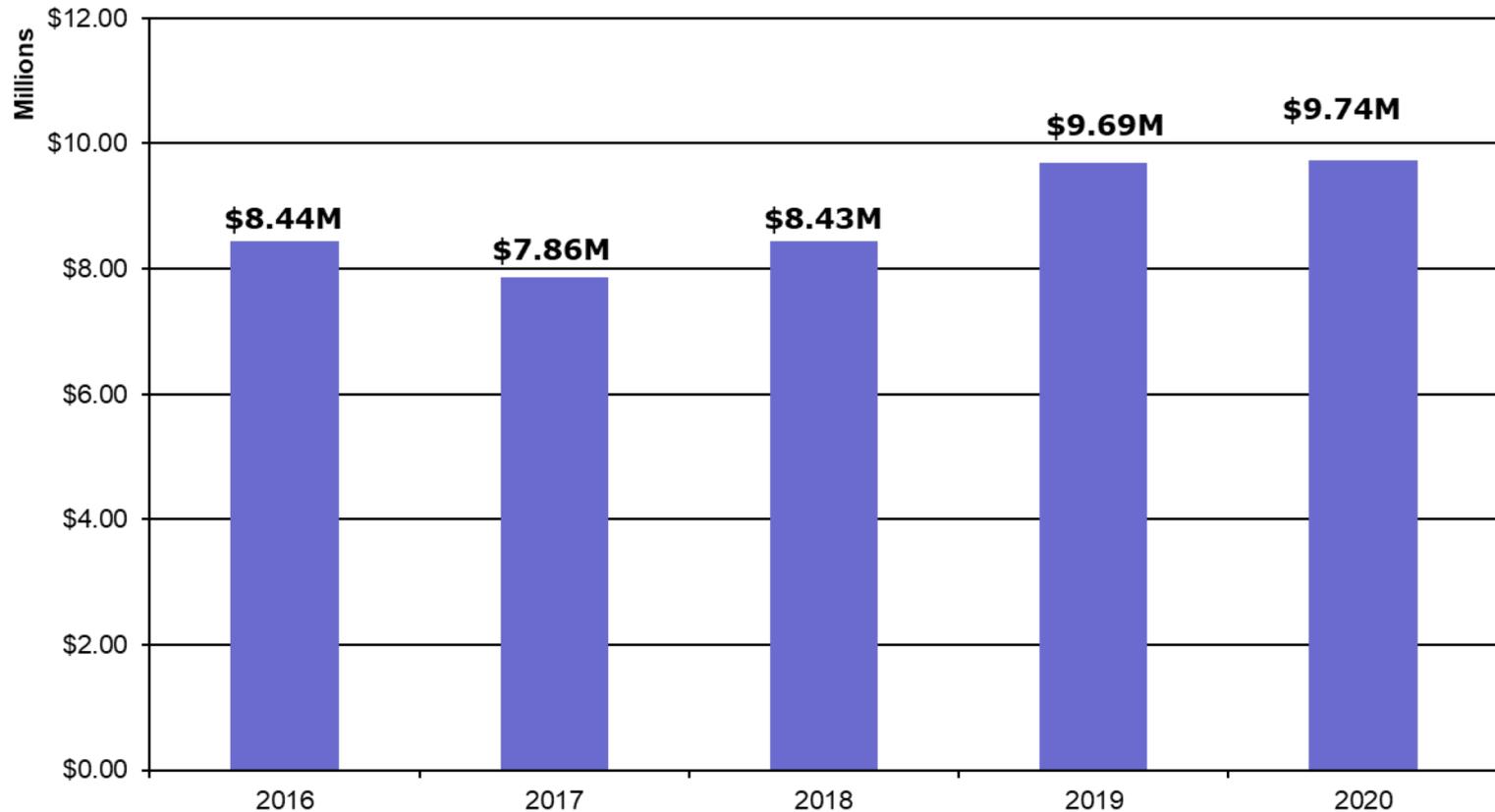
## Mid-Year Results (in millions)



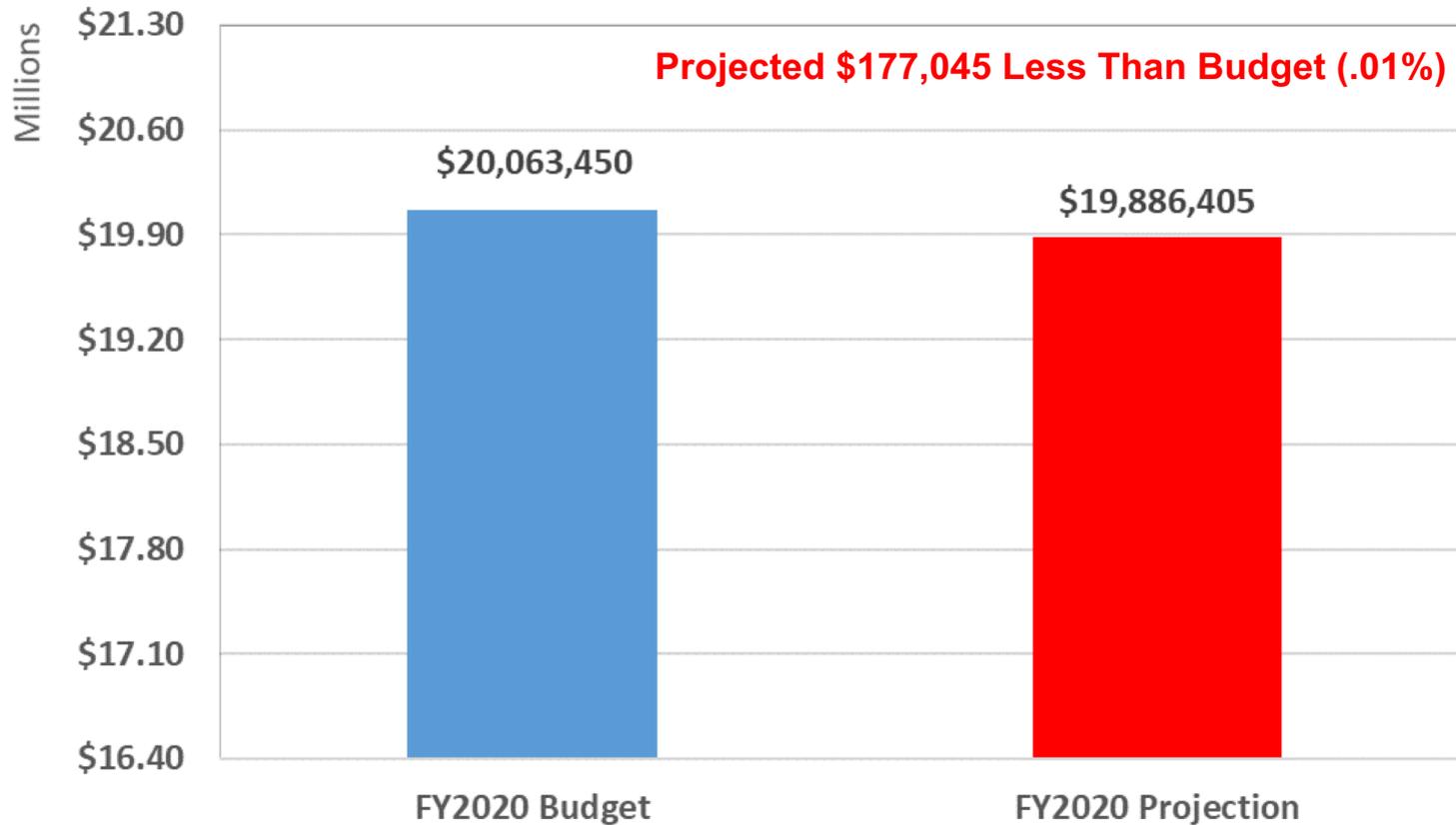
## FY2020 Projected



## Mid-Year Results (in millions)



## FY2020 Projected



## FY2020 Projected

Source	Budget 2020	Projected 2020	Difference	% Difference
Personnel	\$ 54,875,284	\$54,305,645	\$ (569,639)	-1.0%
Operating	20,063,450	19,886,405	(177,045)	-0.9%
Capital	2,045,257	2,045,257	-	0.0%
Transfers	11,877,487	11,877,487	-	0.0%
Indirect Cost	(1,950,887)	(1,950,887)	-	0.0%
<b>Total</b>	<b>\$ 86,910,591</b>	<b>\$86,163,907</b>	<b>\$ (746,684)</b>	<b>-0.9%</b>

## Mid-Year Results

- ❖ **\$47.3 Million Actual Expenses YTD**
- ❖ **54.3% of Annual Budget**
- ❖ **Expenses Projected to be Approximately \$746 Thousand Less Than Budget for FY2020**



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# FY2019-20 Projection Summary

	<b>Budget FY2020</b>
<b>Revenues</b>	<b>\$ 84,719,681</b>
<b>Expenses</b>	<b>86,910,591</b>
<b>Subtotal</b>	<b>(2,190,910)</b>

	<b>Budget FY2020</b>
<b>Revenues</b>	<b>\$ 84,719,681</b>
<b>Expenses</b>	<b>86,910,591</b>
<b>Subtotal</b>	<b>(2,190,910)</b>
<b>F/B Approp</b>	<b>2,190,910</b>
<b>Net</b>	<b>\$ -</b>

**Budgeted to Spend \$2.9 Million More Than Revenue Using Fund Balance**

	<b>Budget FY2020</b>
<b>Revenues</b>	<b>\$ 84,719,681</b>
<b>Expenses</b>	<b>86,910,591</b>
<b>Subtotal</b>	<b>(2,190,910)</b>
<b>F/B Approp</b>	<b>2,190,910</b>
<b>Net</b>	<b>\$ -</b>

Fund Balance Appopriated	
<b>Restricted FB:</b>	
Prior Year Encumbrances	\$ 753,098
Powell Bill	318,000
<b>Assigned FB:</b>	
Original 2019-20 Budget	650,000
Carryover From 2018-19	246,926
Façade Improvement Grant	22,886
Beach Volleyball	200,000
<b>Total FB Appropriated</b>	<b>\$ 2,190,910</b>

Budgeted to Spend \$2.9 Million More Than Revenue Using Fund Balance

	<b>Budget FY2020</b>
<b>Revenues</b>	<b>\$ 84,719,681</b>
<b>Expenses</b>	<b>86,910,591</b>
<b>Subtotal</b>	<b>(2,190,910)</b>
<b>F/B Approp</b>	<b>2,190,910</b>
<b>Net</b>	<b>\$ -</b>

Fund Balance Appopriated	
<b>Restricted FB:</b>	
Prior Year Encumbrances	\$ 753,098
Powell Bill	318,000
<b>Assigned FB:</b>	
Original 2019-20 Budget	650,000
Carryover From 2018-19	246,926
Façade Improvement Grant	22,886
Beach Volleyball	200,000
<b>Total FB Appropriated</b>	<b>\$ 2,190,910</b>

14% Excess Fund Balance

Budgeted to Spend \$2.9 Million More Than Revenue Using Fund Balance

	<b>Budget FY2020</b>	<b>Projected FY2020</b>
<b>Revenues</b>	<b>\$ 84,719,681</b>	<b>\$ 85,157,504</b>
<b>Expenses</b>	<b>86,910,591</b>	<b>86,163,907</b>
<b>Subtotal</b>	<b>(2,190,910)</b>	<b>(1,006,403)</b>
<b>F/B Approp</b>	<b>2,190,910</b>	
<b>Net</b>	<b>\$ -</b>	

**Projected to Only Spend \$1.0 Million More than Revenue**

	<b>Budget FY2020</b>	<b>Projected FY2020</b>
<b>Revenues</b>	<b>\$ 84,719,681</b>	<b>\$ 85,157,504</b>
<b>Expenses</b>	<b>86,910,591</b>	<b>86,163,907</b>
<b>Subtotal</b>	<b>(2,190,910)</b>	<b>(1,006,403)</b>
<b>F/B Approp</b>	<b>2,190,910</b>	<b>2,190,910</b>
<b>Net</b>	<b>\$ -</b>	<b>\$ 1,184,507</b>

**\$1.2 Million Less Than Budget**

	<b>Budget FY2020</b>	<b>Projected FY2020</b>
<b>Revenues</b>	<b>\$ 84,719,681</b>	<b>\$ 85,157,504</b>
<b>Expenses</b>	<b>86,910,591</b>	<b>86,163,907</b>
<b>Subtotal</b>	<b>(2,190,910)</b>	<b>(1,006,403)</b>
<b>F/B Approp</b>	<b>2,190,910</b>	<b>2,190,910</b>
<b>Net</b>	<b>\$ -</b>	<b>\$ 1,184,507</b>

<b>Projected Revenues Over Budget</b>	<b>\$ 437,823</b>
<b>Projected Expenses Under Budget</b>	<b>746,684</b>
<b>Projected Net</b>	<b>\$ 1,184,507</b>

## **Summary of Projections**

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<b>Revenues Over Budget</b>	<b>\$ 437,823</b>
<b>Expenses Under Budget</b>	<b>746,684</b>
	<hr/>
<b>Net</b>	<b>\$ 1,184,507</b>

## Summary of Projections

<b>Revenues Over Budget</b>	<b>\$ 437,823</b>
<b>Expenses Under Budget</b>	<b>746,684</b>
<b>Net</b>	<b>\$ 1,184,507</b>
<b>Sales Tax Over Budget</b>	<b>(1,071,051)</b>

## Summary of Projections

<b>Revenues Over Budget</b>	<b>\$ 437,823</b>
<b>Expenses Under Budget</b>	<b>746,684</b>
<b>Net</b>	<b>\$ 1,184,507</b>
<b>Sales Tax Over Budget</b>	<b>(1,071,051)</b>
<b>Net Adjusted For Sales Tax</b>	<b>113,456</b>

**Budget is Leveraged on Sales Tax!**

## Summary

- ❖ **This is Only a Projection. We are Only Half Way Through the Year. Things Will Change.**
- ❖ **Revenues Expected to Exceed Budget by \$437 Thousand**
- ❖ **Expenses Expected to be Less Than Budget by \$746 Thousand**
- ❖ **Operations Being Highly Leveraged by Sales Tax Revenues**
- ❖ **Projected to Spend \$1.2 Million Less in Fund Balance Than was Budgeted**



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# 2020-21 Budget Schedule

- |                              |   |
|------------------------------|---|
| <b>April 6, 2020</b>         | <b>City Council Budget Preview</b>  |
| <b>May 4, 2020</b>           | <b>Proposed City, GUC, SML and CVA budgets distributed to City Council</b>                                      |
| <b>May 11 &amp; 14, 2020</b> | <b>Proposed City budget presented to Council<br/>Proposed GUC, SML and CVA budget presented to City Council</b> |
| <b>June 8, 2020</b>          | <b>Public Hearing-Fiscal Year 2019-20 Budget</b>  |
| <b>June 11, 2020</b>         | <b>Adoption of the Fiscal Year 2019-20 Budget</b>   |

# Questions

