City Council Meeting

August 13, 2020



Item 12

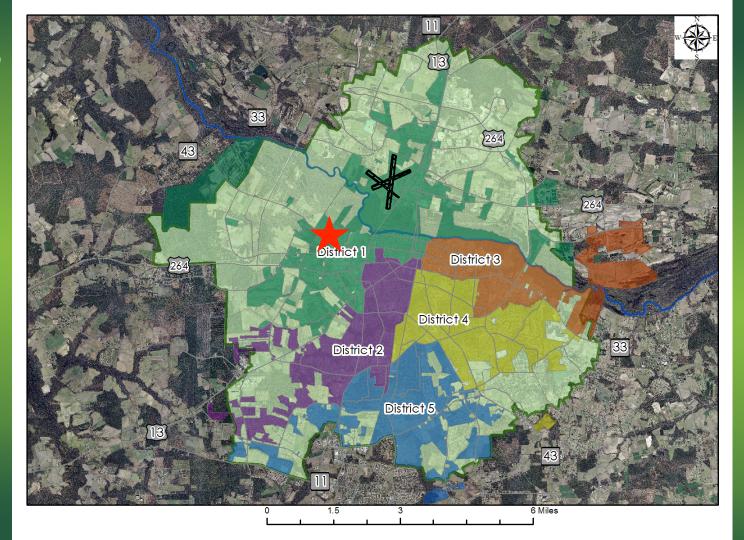
Ordinance to annex Ag Carolina Farm Credit involving 34.743 acres



General Location Map











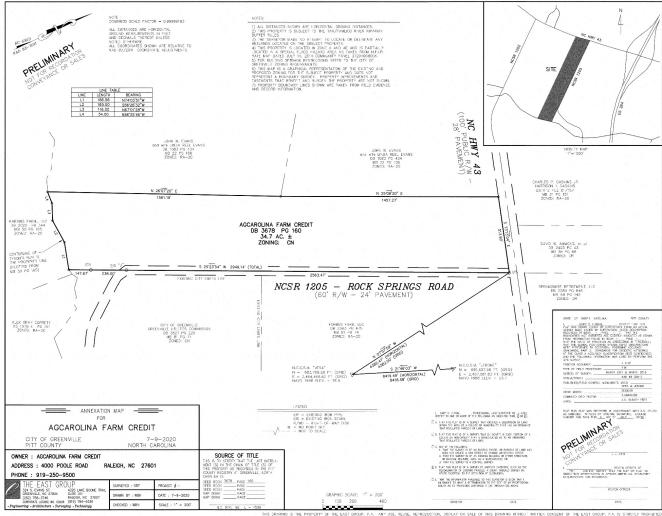






Survey 34.7 +/- Acres





Item 13

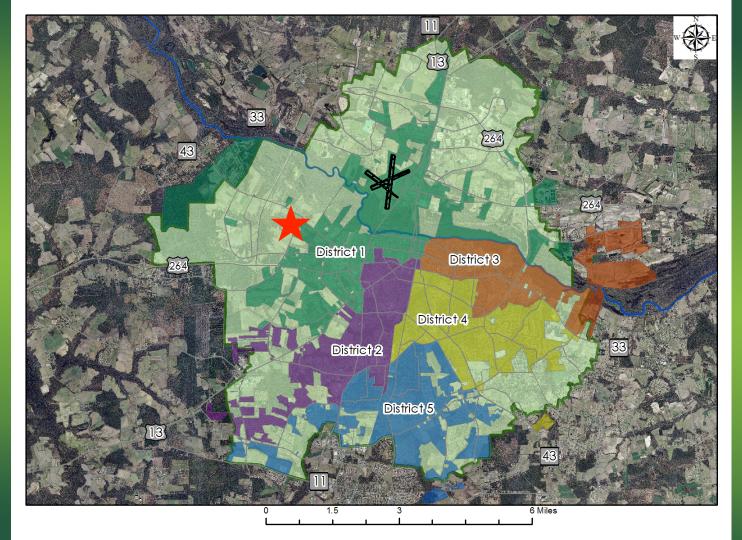
Ordinance to annex Carter Ridge involving 128.60 acres



General Location Map

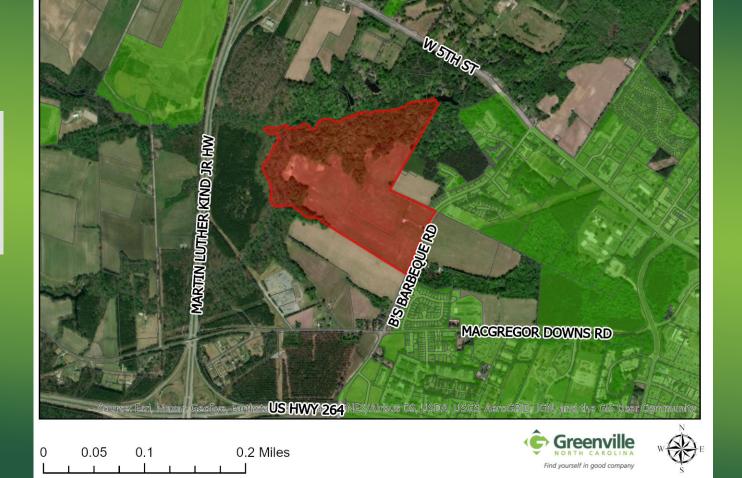
Map Legend Greenville's ETJ Tar River Pitt-Greenville Airport (PGV) City Council Voting District District District 1 District 2 District 3 District 4 District 5





Map Legend Land Parcels Greenville City Limits Greenville ETJ Annexation





Survey 127.70 Acres



(Now or Formerly) Julian W. Rawl Deed Book 72 Page 742 Special Notes (Now or Formerly)
Patricia K. Carter
Deed Book 901 Page 306 Total Area 128.60 Acres 5,601,672.81 Sq Ft (Includes Right of Way for SR 1204) (Now or Formedy) William H. Clark Flood Zone Information Flood Zone: X (Minimal Flood Risk) Revised July 30, 2020 Sheet 1 of 2 Surveyor's Certificate and Parcel Status B's Barbeque Road SR 1204 60' Public Right of Way 2 Lane Paved Roadway Electronic File Print Out For viewing purposes only Not For Recordation Conveyances or Sales Carter Ridge Subdivision
Pit County
Scale 1* 250' Surveyed September 1, 2019 Witness my original signature and seal this day of Parcel #:10084 Hugh A. Sorrell, Professional Land Surveyor L-2849

Item 14

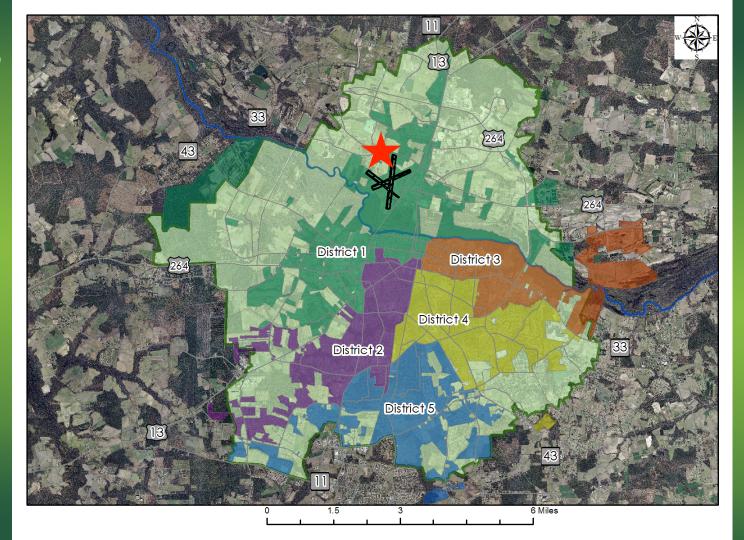
Ordinance to annex the Travathan Family, LLC property involving 14.0661 acres



General Location Map







Map Legend Land Parcels Greenville City Limits Greenville ETJ Annexation



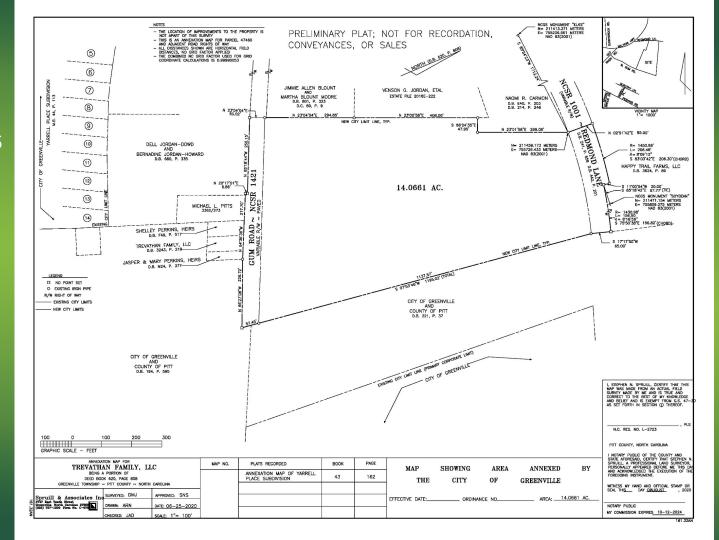






Survey 14.0661 Acres





Item 15

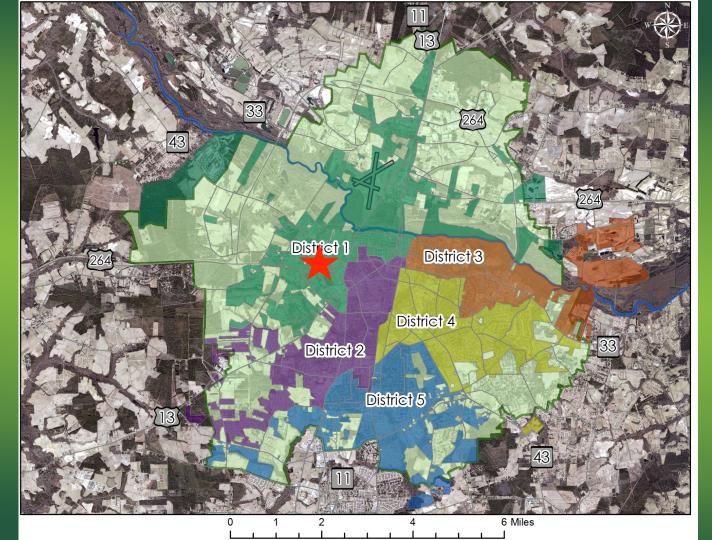
Ordinance requested by Collice and Ann Moore, LLC et al to rezone a total of 2.3885 acres



General Location Map

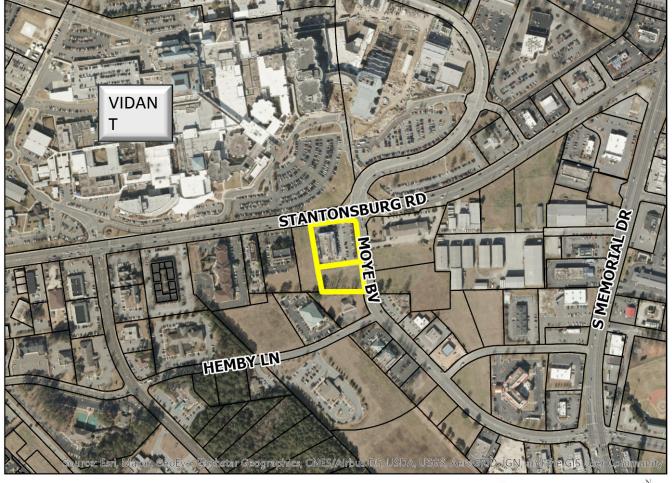






Aerial Map (2016)







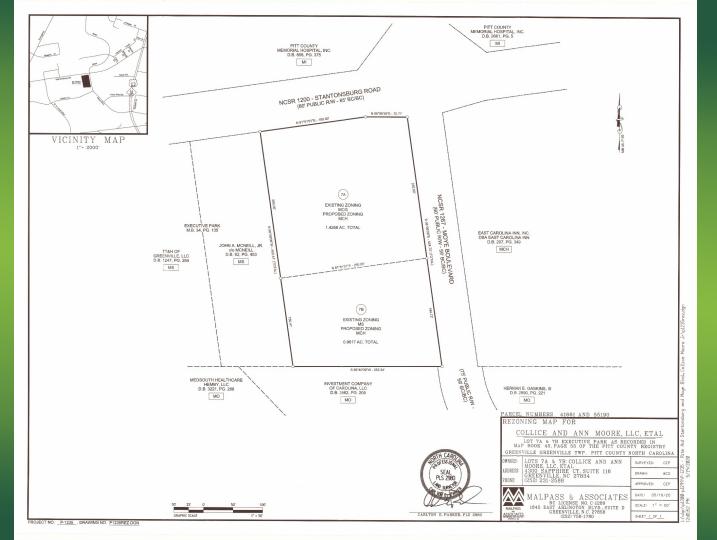






Survey 2.3885 acres





Existing Land Use

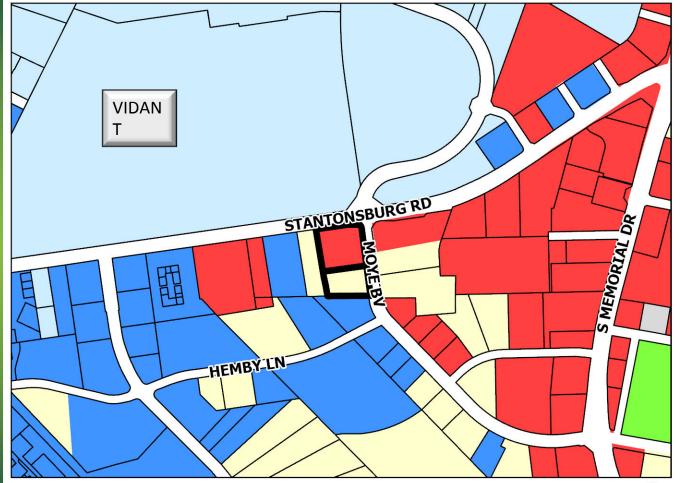




Find yourself in good company®

0.05

0.2 Miles







Flood Plain Map

AE = Floodway

AE= Base Flood Elevations

NEA (Non-Encroachment Area)

A= 1% Chance of Annual Flood Hazard

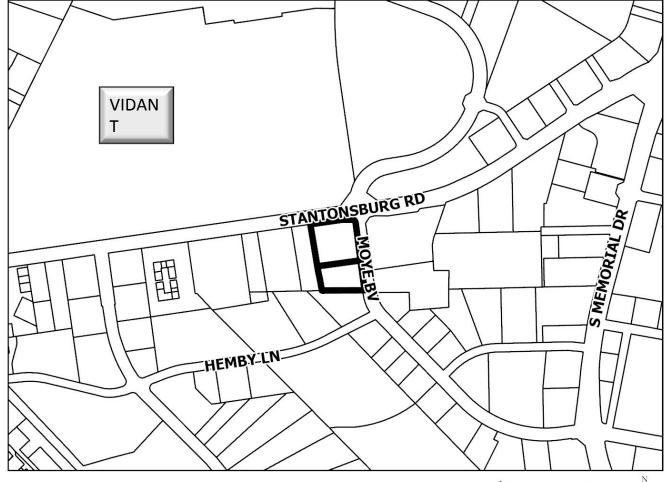
0.2% Chance of Annual Flood Hazard



Find yourself in good company®

0.05

0.2 Miles



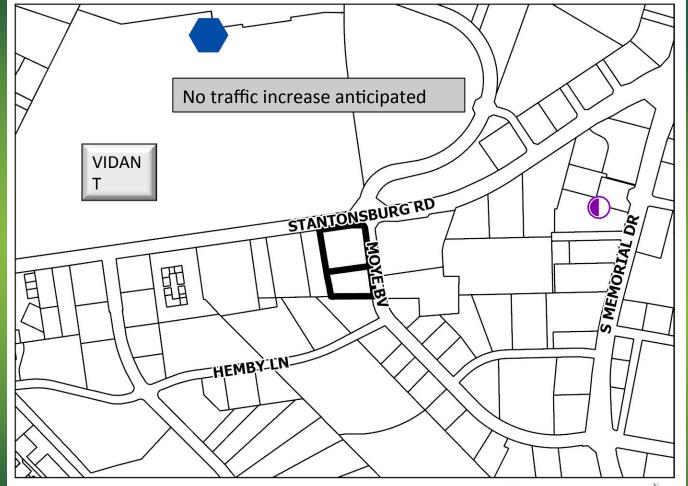




Activity Centers











Zoning Map



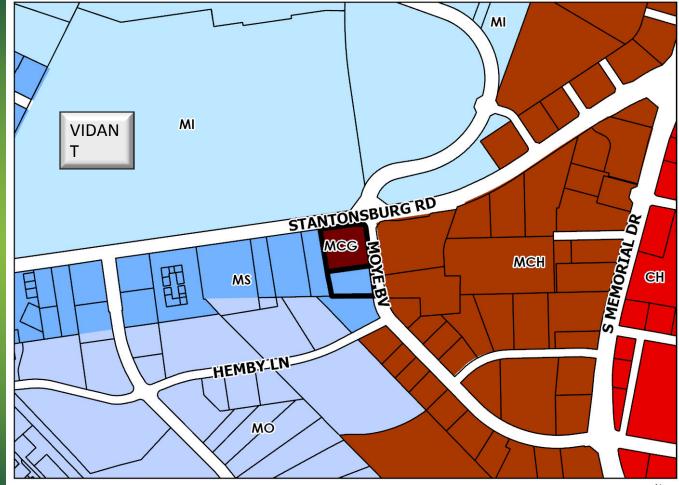


Find yourself in good company®

0.05

0.1

0.2 Miles







Future Land Use & Character Map

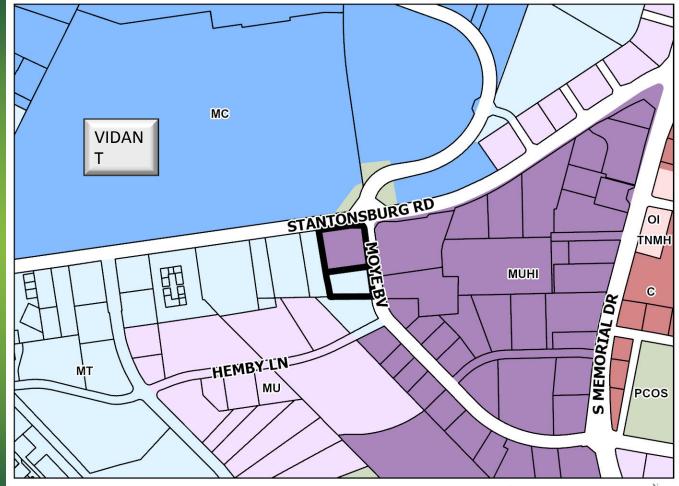




Find yourself in good company®

0.05

0.2 Miles



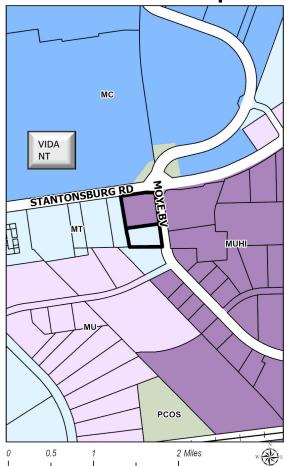




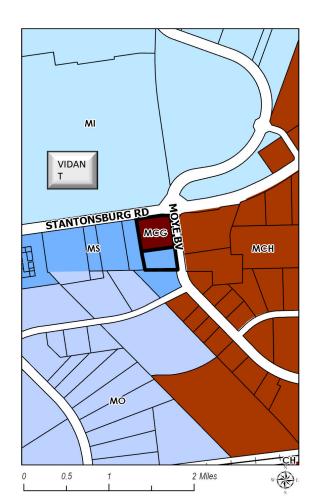
Map Legend Rezoning Sites Land Parcels



Future Land Use & Character Map



Zoning Map



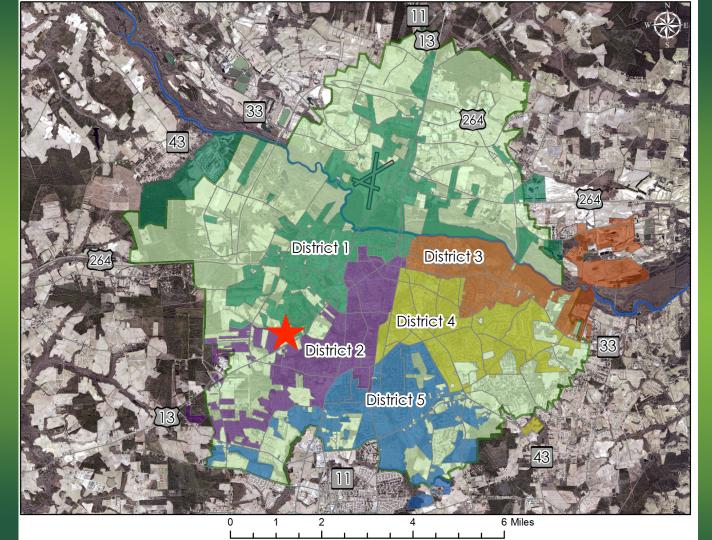
Item 16 Ordinance requested by CR Development, LLC to rezone a total of 71.691 acres



General Location Map

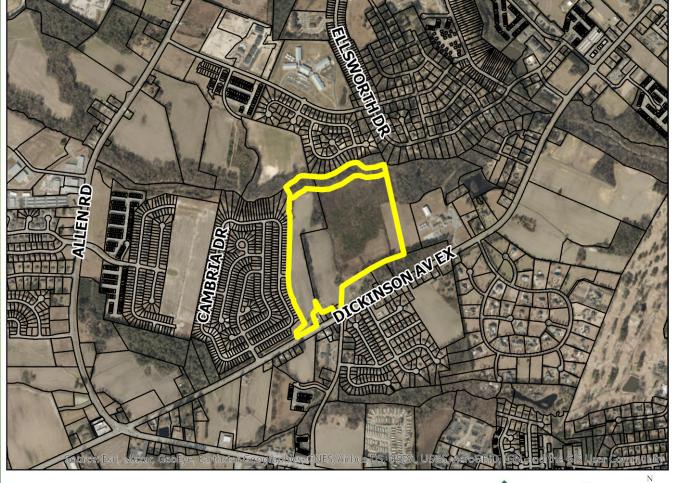


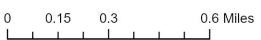




Aerial Map (2016)









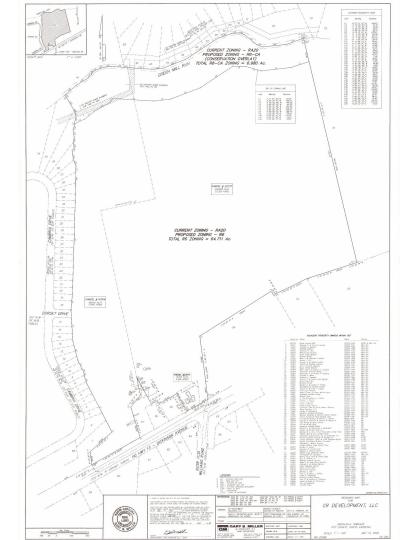
Greenville





Survey 71.691 acres

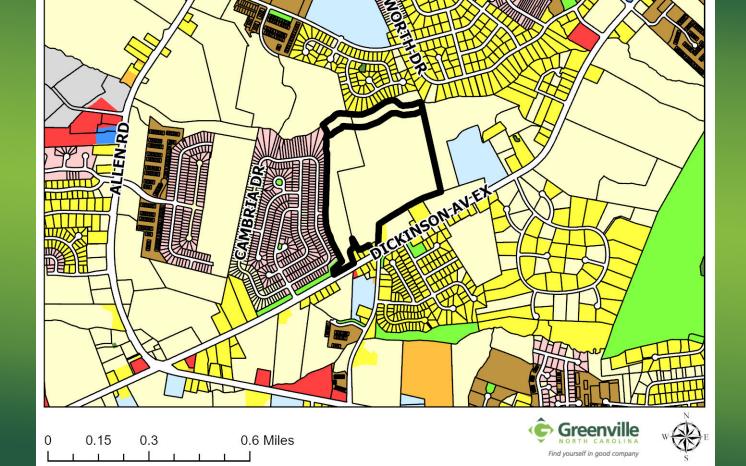




Existing Land Use







Flood Plain Map

AE = Floodway

AE= Base Flood Elevations

NEA (Non-Encroachment Area)

A= 1% Chance of Annual Flood Hazard

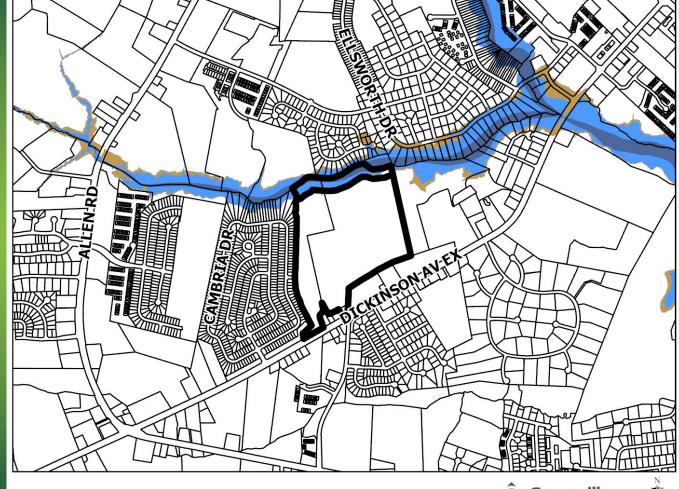
0.2% Chance of Annual Flood Hazard



Find yourself in good company*

0.15

0.3







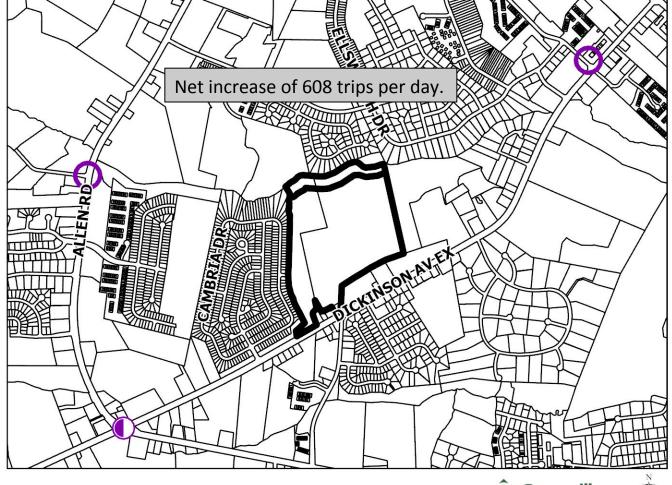
Activity Centers





Find yourself in good company®

0.15







Zoning Map

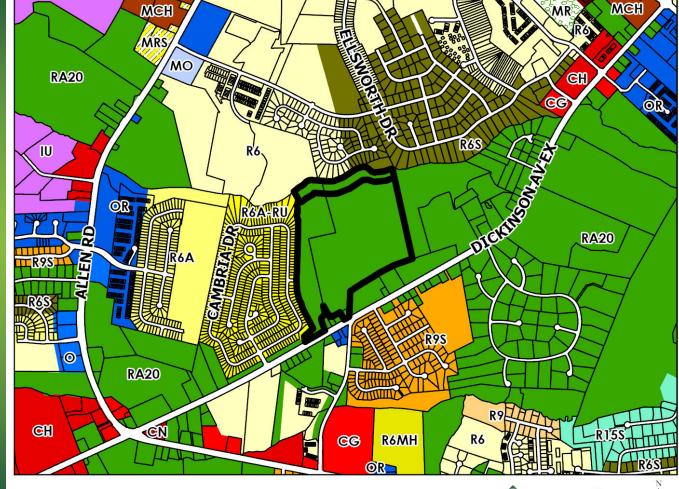




Find yourself in good company®

0.15

0.3







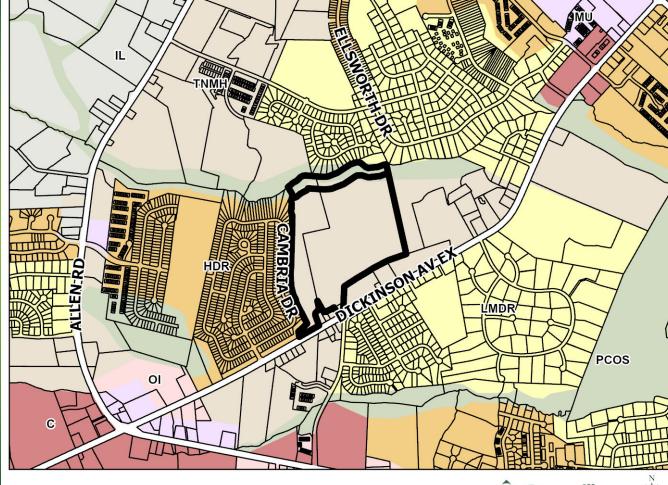
Future Land Use & Character Map





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0.15



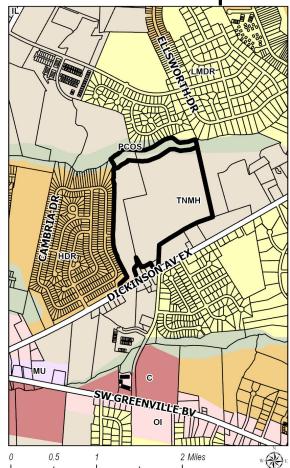




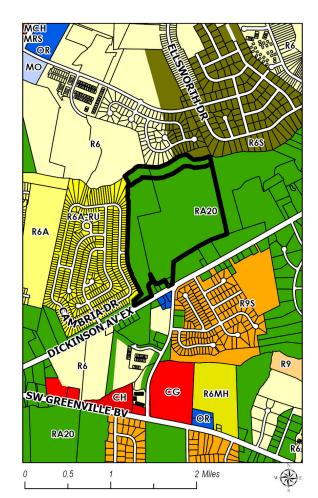
Map Legend Rezoning Sites Land Parcels



Future Land Use & Character Map



Zoning Map



Item 17

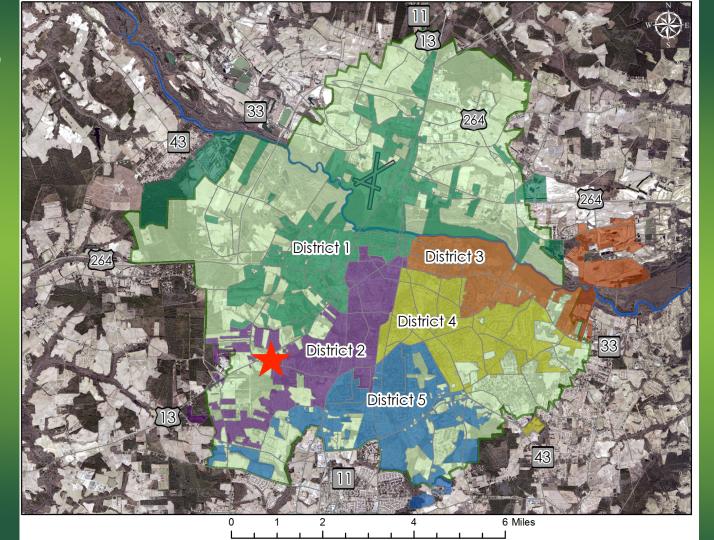
REVISED REQUEST – Ordinance requested by John F. Moye, Sr. Heirs to rezone 23.9964 acres



General Location Map







Aerial Map (2020)

Current Request



Find yourself in good company®

0.05

0.1

0.2 Miles



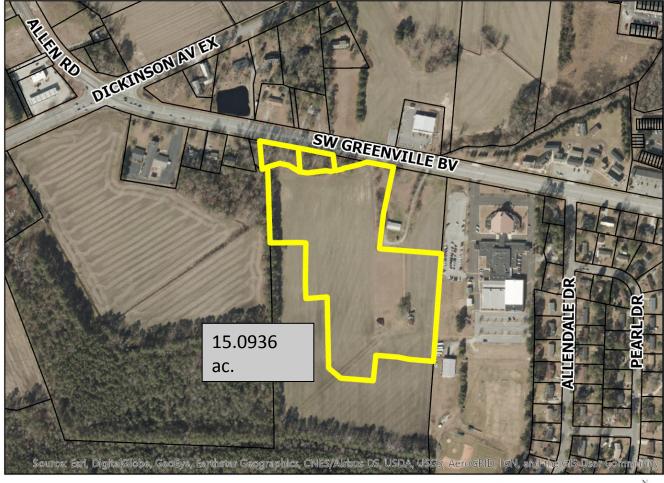


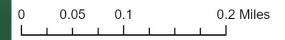


Aerial Map (2016)

Previous Request









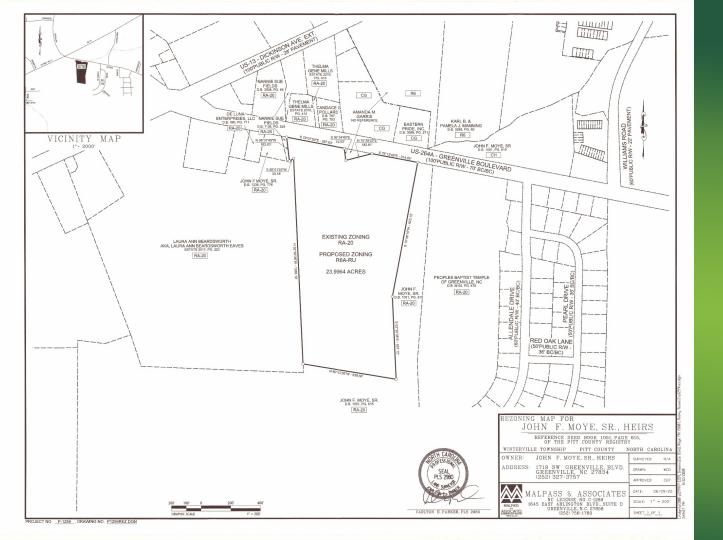
SW Greenville Blvd





Survey 23.9964 acres





Existing Land Use



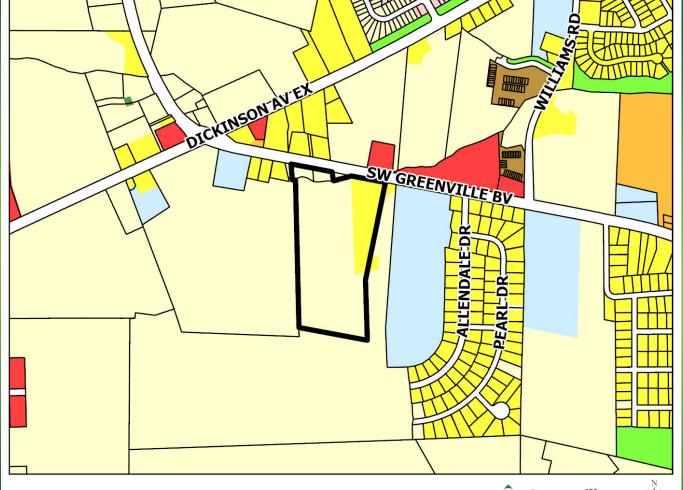


Find yourself in good company®

0.1

0.2

0.4 Miles







Flood Plain Map

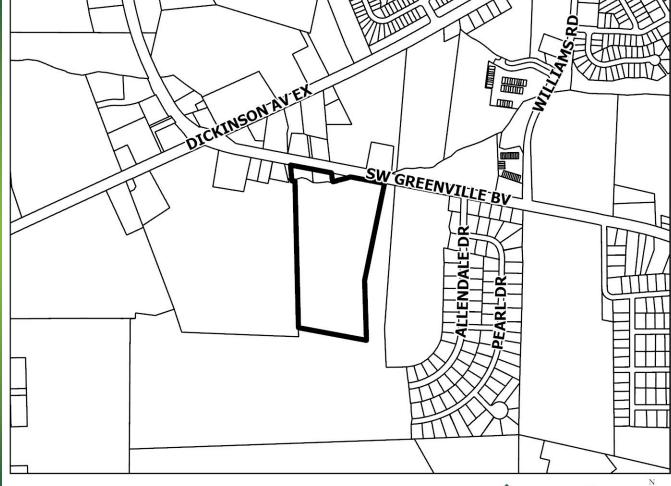
- AE = Floodway
 - AE= Base Flood Elevations
- NEA (Non-Encroachment Area)
- A= 1% Chance of Annual Flood Hazard
- 0.2% Chance of Annual Flood Hazard



Find yourself in good company®

0.1

0.2



0.4 Miles





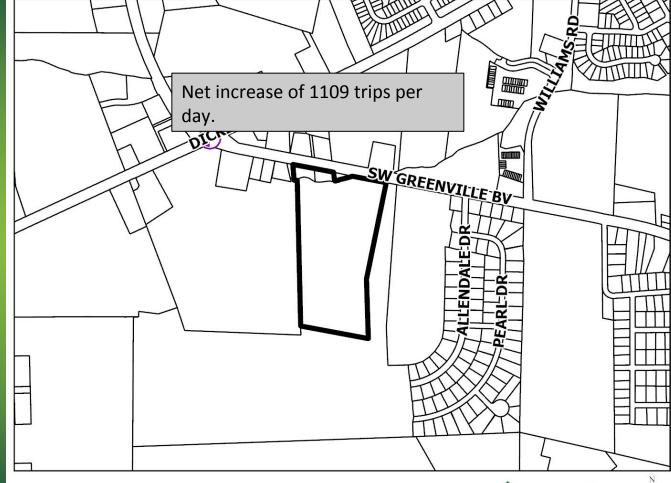
Activity Centers





Find yourself in good company®

0.1 0.2 0.4 Miles





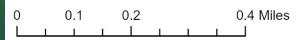


Zoning Map











Future Land Use & Character Map

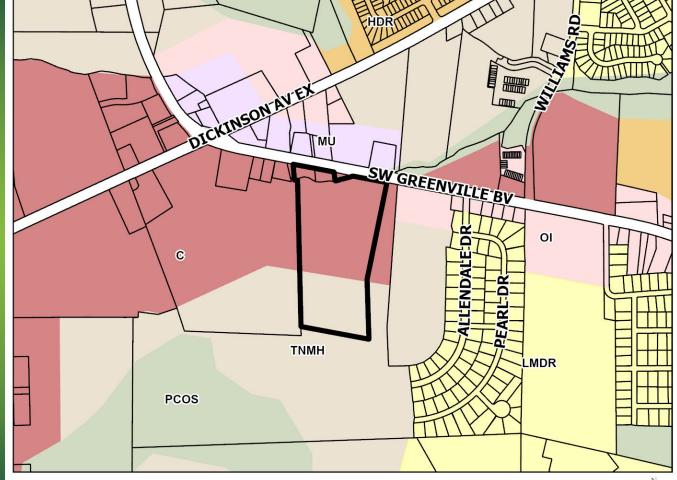




Find yourself in good company®

0.1

0.2



0.4 Miles

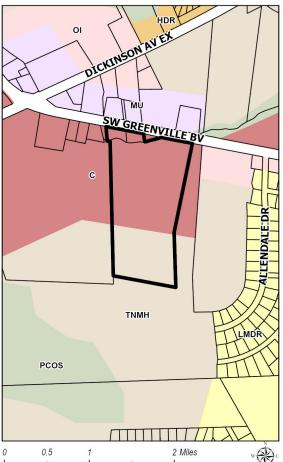




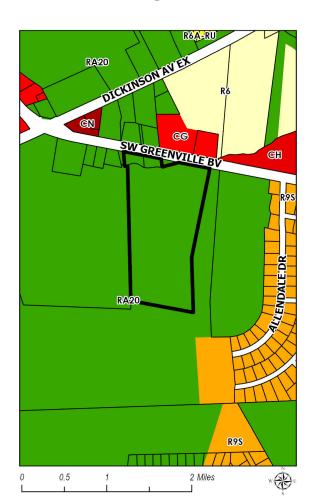
Map Legend Rezoning Sites Land Parcels



Future Land Use & Character Map



Zoning Map



Resolution authorizing the sale of City-owned property located at 1495 Fleming Street



Housing Goal

- Increase Homeownership Opportunities
 - West Greenville Neighborhood Revitalization Strategy Area
 - Homeowners Housing Added
 - Direct Financial Assistance to Homebuyers



Background

- Concentrated effort of block-level revitalization in Lincoln Park
- Bill Clark Homes selected as builder for new construction project
- Ground breaking ceremony held in February
- Offers to purchase received for all units









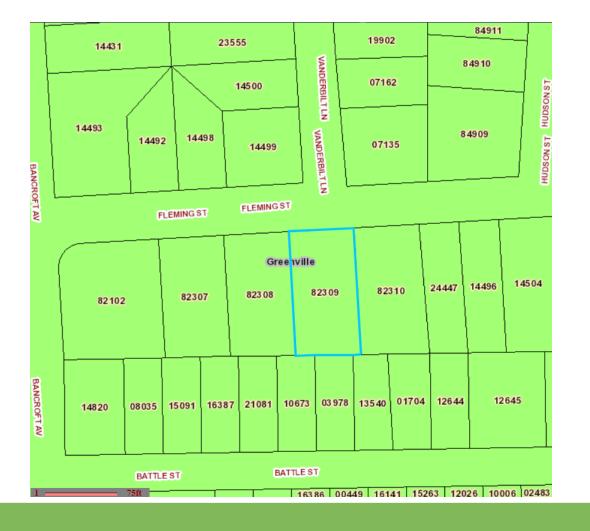
Staff Recommendation

Following a public hearing, approval of the resolution to authorize the sale of 1495 Fleming Street to William and Edna Daniels.



Resolution authorizing the sale of City-owned property located at 1501 Fleming Street









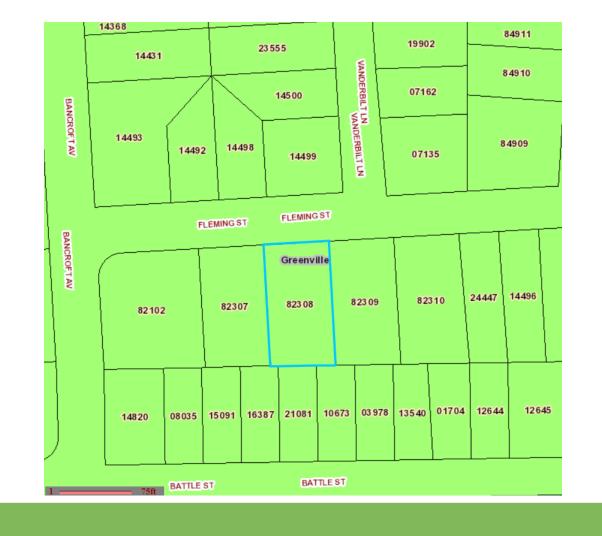
Staff Recommendation

Following a public hearing, approval of the resolution to authorize the sale of 1501 Fleming Street to Dora Burton.



Resolution authorizing the sale of City-owned property located at 1503 Fleming Street









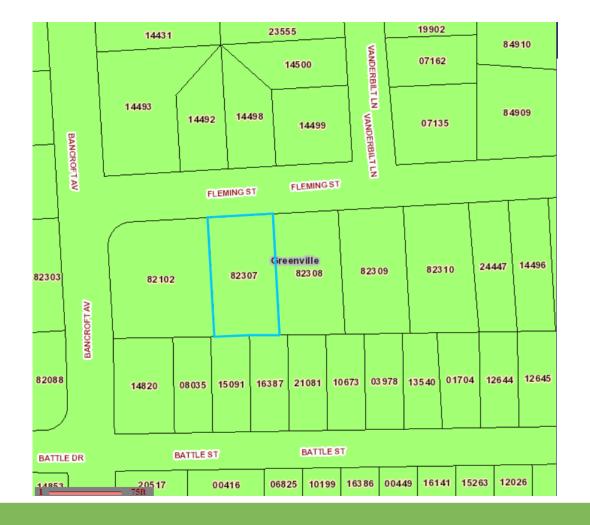
Staff Recommendation

Following a public hearing, approval of the resolution to authorize the sale of 1503 Fleming Street to Cassie Harris.



Resolution authorizing the sale of City-owned property located at 1507 Fleming Street











Staff Recommendation

Following a public hearing, approval of the resolution to authorize the sale of 1507 Fleming Street to Lorenda Johnson.



Application to receive funds from the Edward Byrne Memorial Justice Assistance Grant Program



Long Term Goals

- Build community trust and cooperation
- 30% decrease in shots fired calls for service
- Enables better allocation of manpower and proactive patrolling
- 30% decrease in injuries and death from gunshots
- 30% decrease in gun related crimes
- Overall reduction in violent crime in the city



ShotSpotter

Gun Shot Injuries 2018 vs. 2019

VICTIMS	2018	2019	% CHANGE
SS AREA	21	15	-29%
OUTSIDE SS	21	13	-38%
TOTAL CITY	42	28	-33%



*14 fewer victims of gun violence

Partners

- Vidant Medical Center
- East Carolina University
- Greenville Housing Authority

\$29,080 City's portion of the grant



Resolution and Development Agreement Between the City of Greenville and Greenville Ventures, LLC





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EVANS STREET HOTEL
DEVELOPMENT AGREEMENT



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DISCUSSION ITEMS:

- 1. PROJECT SUMMARY
- 2. AGREEMENT REQUIREMENTS
- 3. LEASE PARKING
- 4. PUBLIC INVESTMENT
- 5. PROPOSED WORK ZONE

EVANS STREET HOTEL DEVELOPMENT AGREEMENT

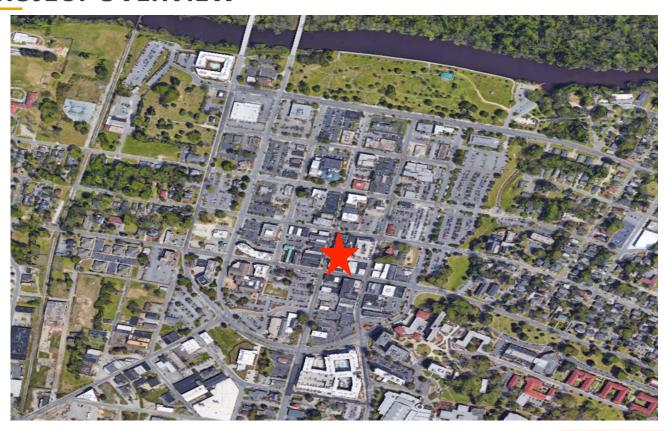






EVANS STREET HOTEL PROJECT SUMMARY

- Proposed Development:
 - o Construction of Hotel on Evans Street Between 4th and 5th Street
 - o At Least 90 Rooms
 - Rooftop Bar & Lounge
- Estimated Developer Investment: \$19,000,000
- Impact to the City:
 - Puts Public Property Back on the Tax Rolls for Private Development
 - o Increases the Number of People in Uptown on a Daily Basis by 90 to 120 💢
 - Increases Annual Property Tax Revenues by Approximately \$70,000
 - Further Enhances Opportunity for Future Economic Growth Uptown



- Hotel to be
 Located in the
 Heart of Uptown
 Greenville
- To be Located on Property Currently Owned by the City





- Property Includes Two Tax Parcels: 14486 & 51695
- Parcels
 Commonly
 Known as the
 Hammock Lot
- Approximately . 19 Acres
- Appraised Market Value of \$203,000

0.41





- Hotel Brand has More Than 860 Hotels in 49 Countries
- Over 25 Hotels Located in North Carolina's Largest
 Cition:
 - Cities: Asheville
- o Greensboro
- Charlotte
- Raleigh
- Durham
- Wilmington
- Fayetteville
- Winston-Salem

- Brand Focuses on Upscale, Affordable Accommodations for both Business & Leisure Guests
- Known for Hilton Garden Promise: Goal to Make Each Guest's Stay Better and Brighter. Guaranteed or You Don't Pay.



FINANCIAL IMPACT TO THE CITY OF GREENVILLE

15 Year Pro Forma

Number of Hotel Rooms >= 90

Revenue

Sale of Property to Developer \$ 203,000

City Permit Fees 60,000

Tax Revenues:

 Property Tax
 916,061

 Sales Tax
 71,175

 Subtotal
 987,236

Leased Parking Revenue 964,093

Total Revenue \$ 2,214,329

Expense

Reinvestment of Proceeds From Conveyance \$ (203,000)

Capital Investment Grant (CIG) (676,476)

City Permit Fees Waived (Estimated) (60,000)

Total Expense \$ (939,476)

Revenue Less Expense \$ 1,274,853



FINANCIAL IMPACT TO THE CITY OF GREENVILLE

15 Year Pro Forma Net Revenue

Years 1 - 5	\$ 281,188
Years 6 - 10	468,646
Years 11 - 15	525,019
Total	\$ 1,274,853

Net Revenues Do Not Include:



- Occupancy Tax Revenue Received on Hotel Utilization
- Additional Tax Revenues From Growth in Surrounding Area Property Values
- Additional Sales Tax Revenues From Expanded Commercial Activity in Uptown





DEVELOPMENT AGREEMENT REQUIREMENTS



- Greenville Ventures, LLC Shall:
 - Purchase Tax Parcels 14486 and 51695 at Appraised,
 Fair Market Value

 Close on the Property Within 12 Months of the Approval Date of the Purchase Agreement





- Greenville Ventures, LLC Shall:
 - Apply for a Building Permit Within 12 Months of the Approval Date of the Purchase Agreement
 - If a Permit is not Applied for Within 12 Months Then
 Ownership of the Property Reverts Back to the City
 - City has Option to Refund Any Payments Made for Purchase of Property to Greenville Ventures, LLC



- Greenville Ventures, LLC Shall:
 - Complete the Project Within 20 Months of the Construction of the Hotel Slab
 - The City and Greenville Ventures, LLC may Mutually Agree to Extend the Completion Date
 - o If the Project is Not Completed Within the 20 Months, or the Extended Date, the City Shall Begin Accessing Liquidated Damages at a Rate of \$500 per Day



- The City Shall Approve the Architectural Design and All Exterior Materials and Finishes of the Project
- Greenville Ventures, LLC Shall Include an Art Component in the Project, at its Discretion
- Greenville Ventures, LLC Shall Install Streetscape Improvements that are in Compliance with the City's Streetscape Master Plan



- The Hotel Brand, Design, and Quality Shall be Reviewed by the City and Greenville Ventures, LLC
- The Hotel Shall Have a Minimum of 90 Rooms with a Rooftop Bar and Lounge
- The Hotel Shall be a Hospitality Industry Rated Minimum of 3 Stars







EVANS STREET HOTEL LEASE PARKING

- The Hotel Will Lease Approximately 90 Spaces in the Parking Deck for Hotel Use:
 - The Spaces to be Leased are Currently Being Utilized for City Employee Parking
 - The City will Relocate Employee Parking from the Parking Deck to a New Parking Lot to be Constructed (Vicinity of Atlantic Avenue)
- The City will Install an Automated, Gated Arm System in the Parking Deck to Control Access and Enhance Security (Primary Component of City's Parking Plan)
- There are Two Types of Spaces that will be Leased to the Hotel from the Parking Deck:
 - o Full Rate Space
 - Reduced Rate Space



Type of Space Leased	Available to Hotel	Available to General Public
Full Rate Space	- 24 Hours, 7 Days per Week	Not Available for Public Use
Reduced Rate Space	- Monday-Friday 4 p.m. to 9 a.m. - All Weekend From Friday at 4 p.m. to Monday at 9 a.m.	Monday - Friday 9 a.m 4 p.m. (Peak Time for Public Use)

	Full Rate	Reduced Rate	Total
Hotel Size	Spaces	Spaces	Spaces
90 Room Hotel	10	80	90
Lease Rate / Space / Month	\$ 64.00	\$ 19.20	

• The Annual Lease Rate Charged to the Hotel will be Adjusted on an Annual Basis as Approved by Council and Included in the City's Adopted Annual Budget and Manual of Fees

Summary of Parking Revenue:

Full Rate Revenue from Hotel Lease
Reduce Rate Revenue from Hotel Lease
Supplemental Parking Revenue From General Use
Total Projected Parking Deck Lease Revenue

\$ 7,680
\$ 18,432
\$ 48,049
\$ 74,161







EVANS STREET HOTELPUBLIC INVESTMENT

MODELED PUBLIC INCENTIVES

- City Capital Investment Grant on Hotel Development:
 - 80% of Annual Property Tax for 12 Years
- Waiver of Inspection Permitting Fees: Building, Electrical, Mechanical, Plumbing
- Reinvest Proceeds From Sale of Property into the Following Public Improvements:
 - Covered Walkway Connecting the Parking Deck and the Hotel
 - Relocation of Public Utilities
 - Streetscape Improvements on Evans Street Between 4th and 5th Street that are not Required by Developer as Part of the Project

MODELED PUBLIC INCENTIVES

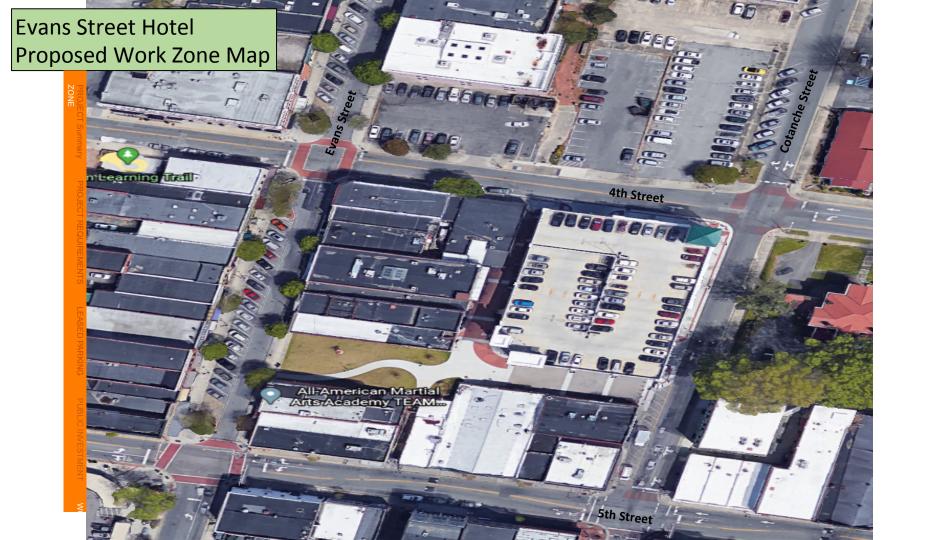
- City Shall Designate the City Owned Harris Parking Lot as a Laydown Area for Greenville Ventures, LLC During the Hotel Construction:
 - Lot is Located on the Corner of 4th Street and Cotanche Street
 - City will Relocate Existing Leases Occupying the Harris Lot to Another Parking Location During the Construction Period

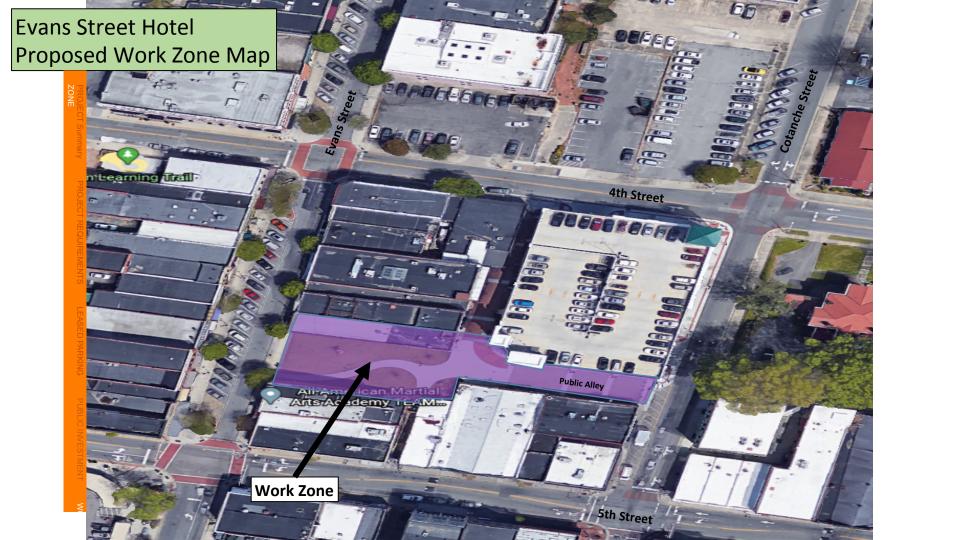






EVANS STREET HOTEL PROPOSED WORK ZONE





















EVANS STREET HOTEL PROJECT SUMMARY

City of Greenville, NC

PROJECT SUMMARY

- Represents a Projected Investment in Uptown of \$19 Million
- Puts Public Property Back on the Tax Rolls
- Projects a Conservative, Positive Financial Impact to the City as Follows:

Years 1 - 5	\$ 281,188
Years 6 - 10	468,646
Years 11 - 15	525,019
Total	\$ 1,274,853



- Increases the Number of People in Uptown on a Daily Basis by 90 to 120
- Enhances Opportunity for Future Economic Growth in Uptown





EVANS STREET HOTEL PUBLIC HEARING

City of Greenville, NC

EVANS STREET HOTEL DEVELOPMENT AGREEMENT

PUBLIC HEARING

- Pursuant to N.C. General Statute § 158-7.1. the City Will Hold a Public Hearing Related to the Development Agreement Contract
- Based on Materials Provided by the Developer, the Probable Average Hourly Wage to be Paid to Workers Located at the Property is Estimated to be \$21.27 per Hour Which is Above the County Average

City of Greenville, NC

EVANS STREET HOTEL DEVELOPMENT AGREEMENT STAFF RECOMMENDATION

In Compliance with N.C. State Law Regarding Virtual Public Hearings, Staff Recommends:

- Approval of the Development Contract Between the City of Greenville and Greenville Ventures, LLC Related to the Sale of Property for the Development of a Hotel
- Adoption of Resolution Making Wage Determination and Fair Market Value of Property; Public/Private Development Agreement with Greenville Ventures, LLC

Item 24

Amendment to the Development Agreement Between Seacoast Communities and the City of Greenville





Imperial Tobacco Economic Development Agreement Discussion Items

- ProjectOverview
- Project Update
- Proposed Contract Amendment





- The City & Seacoast Complete Season Agreement on February 20, 2020 for the Development of the Imperial Property
- The Project Includes Two Phases:
 - Phase One: Boutique Hotel Development
 - Phase Two: Market Rate Housing Development
 - **Historical Office Building Redevelopment**
- Per the Agreement, Phase Two Would Not Begin Until Phase One is Approximately 80% Complete

- The Agreement Established of to Wind Vind Requirements for Both Phase One and Phase Two in Regards to:
 - The Due Diligence Period
 - Conveyance of Property
 - Issuance of a Building Permit
- The Agreement Requires the Developer to:
 - Retain & Stabilize the Imperial Historic Office Building
 - Restore the Office Building for an Office or Other Commercial Use (Contingent on Securing Public Funding)







Imperial Tobacco Economic Development Agreement Project Update

- Since Approval of the Agreement, Two Primary Events Have Occurred:
 - COVID-19 Pandemic
 - Arson of Historic Office Building
- These Events:
 - Have Been Outside the Control of the Developer & City
 - Have Impacted the Developer's Ability to Meet Various
 Time Requirements Included in the Agreement

Imperial Tobacco Economic Development Agreement COVID-19 Pandemic

- Governor Signed NC State of Emergency in March, 2020
- Governor's Order Placed Significant Restrictions on:
 - Public Gatherings
 - Public Activities
 - Employers
 - Local Commerce
- Hospitality Industry Significantly Impacted by the Pandemic

Imperial Tobacco Economic Development Agreement COVID-19 Pandemic

- In June, 2020 the Developer Notified the City that:
 - COVID-19 has Adversely Impacted Ability to Meet Agreement Timeline Requirements
 - It was Requesting an Extension of the Timelines
 - It was Requesting to Move Up Phase Two of the Project so as to Develop Phase Two Parallel with Phase One
- Note: Developer is Currently Working With Walker Dunlap to Secure HUD Financing for Phase Two

Imperial Tobacco Economic Development Agreement Historic Office Building

- On May 14, 2020 the Historic Office Building was Set on Fire in an Act of Arson:
 - The Interior of the Building, all Windows and Doors, and the Entire Roof Structure was Destroyed
 - The 4 Walls of the Building are the Only Portion that Currently Remain Intact
- The City Engaged Hazen Company to Perform an Independent Condition Assessment of the Building

Imperial Tobacco Economic Development Agreement Historic Office Building

- The Report Issued by Hazen Found the Following:
 - Rehabilitation and Reconstruction of the Building Would Present a Possibly Infeasible Challenge
 - Extensive Spalling and Cracking of Brick was Observed
 - Significant Structural Damage was Observed
 - Stated Demolition of the Structure was Most Practical to Avoid Significant Costs / Complications of Restoration

Imperial Tobacco Economic Development Agreement Historic Office Building

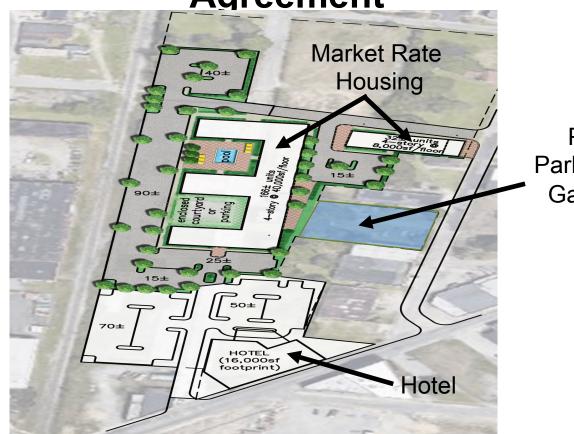
- In June, 2020 the Developer Notified the City that:
 - It was Requesting to Remove the Requirement to Develop the Historic Office Building From the Agreement



Term	Original Agreement	Amended Agreement
Closing on Phase 1 Property	One Year From Date of	Twenty-Four Months
(Hotel)	Agreement (2/20/21)	From Date of
		Agreement (2/20/22)
Closing on Phase 2 Property	No Earlier Than the	Twenty-Four Months
(Market Rate Housing)	Point At Which Phase	From Date of the
	One is 80% Complete	Agreement (2/20/22)
Buyer Due Diligence Period	One Hundred Twenty	Two Hundred Forty
	Days From Date of	Days From Date of
	Agreement (6/19/20)	Agreement (10/20/20)
Retail Square Footage as Part of	Minimum of 1,200	No Minimum
Phase 2 Project (Market Rate	Square Feet	
Housing)		

Term C	Original Agreement	Amended Agreement
	Developer Shall Retain, Stabilize, and Improve Appearance of the Building Developer Shall Restore and Place Into Service Based on Ability to Secure Public Funding	Amended as Follows per Request of the Developer: - No Requirement to Retain, Stabilize, and Improve Appearance of Building (i.e Requirement Deleted) - No Requirement to Restore and Place Into Service Based on Ability to Secure Public Funding (i.e. Requirement Deleted - (see note below)

- However, Given the Historical Importance of the Building the Following Requirements Have Been Added to the Amended Agreement:
 - The Developer Shall Fund the Placement of a Historic Monument, Marker or Other Public Art Structure on the Site to Pay Tribute to and Honor the History of the Building and the Tobacco Processing Plant
 - The Developer Shall Incorporate into the Monument / Structure Brick Components Preserved From the Original Historic Building



Public
Parking Lot /
Gathering
Place

Imperial Tobacco Economic Development Agreement Recommendation

Staff Recommends Approval of the Presented Amendment to the Development Agreement Between Seacoast Communities and the City of Greenville



Item 25

Resolution authorizing the conveyance of City-owned property at 709 Vanderbilt Lane to Habitat for Humanity of Pitt County



Housing Goal

- Increase Homeownership Opportunities
 - West Greenville Neighborhood Revitalization Strategy Area
 - Homeowners Housing Added
 - Direct Financial Assistance to Homebuyers
 - CDBG sub-recipient utilizing funding to support construction



Background

- Habitat for Humanity of Pitt County requested the City donate the City-owned property at 709 Vanderbilt Lane
- Appraised value \$7,500
- The terms of the agreement would be to convey the lot to Habitat in exchange for the construction of an affordable single-family home
- North Carolina General Statutes 160A-279 and 157-9







Staff Recommendation

Staff recommends conveyance of the parcel by donation to the Habitat for Humanity for the construction of an affordable single-family home



Item 26 Resolution for COVID-19 Remote Meeting Policy



Remote Public Hearings during State of Emergency

- Upon issuance of a declaration of state of emergency any public body may conduct remote meetings.
 Session Law 2020-3 & G.S. 166A-19.24
- Why have a remote meeting policy?
 - Protect against spread of COVID-19
 - Create Uniformity
 - Notifies the public that Council & City-appointed board meetings will be held remotely (not in-person).



COVID-19 Remote Meeting Policy: State of Emergency

Recommendation:

- Council adopt policy requiring Council and City-appointed boards conduct remote meetings.
 - Exemptions
 - If policy conflicts with state law, state law controls.



City Council Meeting

August 13, 2020

